

East Bay Monthly Market Update

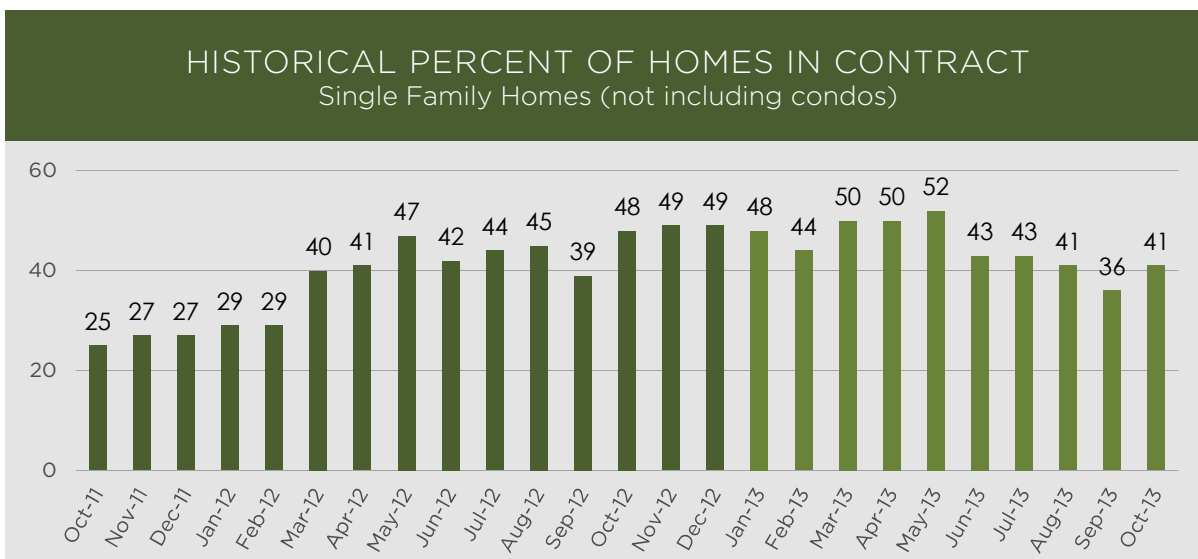
as of October 31, 2013



EAST BAY AREAS			
Single Family Homes (not including condos)			
City	Total Active	Number In Contract	Percent In Contract*
Oakland 94602	72	30	42%
Oakland 94609	45	18	40%
Oakland 94610	39	18	46%
Oakland 94611	92	35	38%
Oakland 94618	31	16	52%
Oakland 94619	86	31	36%
Oakland 94705	15	4	27%
Piedmont	24	8	33%
Berkeley	143	64	45%
Albany	34	15	44%
Kensington	23	8	35%
El Cerrito	53	21	40%
Total	657	268	41%

HOMES PRICED \$500,000-\$1,000,000 IN SELECT CITIES			
Single Family Homes (not including condos)			
City	Total Active	Number In Contract	Percent In Contract*
Oakland 94602	40	23	58%
Oakland 94609	29	13	45%
Oakland 94610	35	17	49%
Oakland 94611	69	27	39%
Oakland 94618	24	14	58%
Oakland 94619	26	9	35%
Oakland 94705	3	0	0%
Piedmont	7	6	86%
Berkeley	87	42	48%
Albany	27	11	41%
Kensington	18	6	33%
El Cerrito	32	11	34%
Total	397	179	45%

HOMES PRICED OVER \$1,000,000 IN SELECT CITIES			
Single Family Homes (not including condos)			
City	Total Active	Number In Contract	Percent In Contract*
Oakland 94602	1	0	0%
Oakland 94609	0	0	0%
Oakland 94610	1	1	100%
Oakland 94611	18	4	22%
Oakland 94618	7	2	29%
Oakland 94619	5	0	0%
Oakland 94705	12	4	33%
Piedmont	17	2	12%
Berkeley	37	14	38%
Albany	0	0	0%
Kensington	4	2	50%
El Cerrito	3	0	0%
Total	105	29	28%



MARKET UPDATE BY PRICE			
Single Family Homes (not including condos)			
Price	Total Active	Number In Contract	Percent In Contract*
\$100,001-\$500,000	157	61	39%
\$500,001-\$750,000	238	111	47%
\$750,001-\$1,000,000	157	67	43%
\$1,000,001-\$1,250,000	31	13	42%
\$1,250,001-\$1,500,000	25	8	32%
\$1,500,001-\$1,750,000	16	2	13%
\$1,750,001-\$2,000,000	12	4	33%
\$2,000,001-\$3,000,000	12	2	17%
\$3,000,001 and up	9	0	0%
Total	657	268	41%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market. Charts represent information gathered from MLS statistics at a specific point in time.