



The Nationwide®

LONG-TERM CARE RIDER

You're the one in control

with Nationwide's indemnity-style long-term care rider

Not all long-term care coverage is the same. In fact, some policies and riders can be so complex and restrictive that you end up with more hassle and less control than you bargained for.

Take reimbursement plans, for example. Many of these plans — which represent a large portion of stand-alone policies — require the policyowner to submit bills and receipts each month to the insurance company in order to receive benefits. Then, the insurance company reimburses the exact amount of qualifying charges up to the maximum amount allowed. And remember, just because the charge is on a bill doesn't mean it's qualified to be reimbursed.

For example, a doctor's visit to a patient in a nursing home to treat the flu would not qualify for reimbursement because it's a medical expense — not a long-term care expense. Home improvements enabling the insured to stay at home while receiving home health care wouldn't be covered, either.

That's where Nationwide® comes in.

A permanent life insurance policy from Nationwide offers you the life insurance you need, along with optional indemnity-style long-term care coverage. With this benefit style, you never need to submit monthly bills or receipts. Once the insured qualifies for a claim and meets the 90-day elimination period, Nationwide simply sends a benefit check to the policyowner each month.

How does it work?

- The long-term care (LTC) rider benefit is paid tax-free to the policyowner on a monthly basis
- The maximum monthly benefit is the lesser of 2% of the LTC specified amount or the Health Insurance Portability and Accountability Act (HIPAA) per diem rate for the given year, which is \$330 per day for 2014; however, you can choose to take less if you wish to extend the benefit period
- Any benefit not used will be paid to the beneficiary as an income tax-free death benefit; it can even be estate tax-free with proper planning
- Even if all the death benefit is used for long-term care expenses, there is a minimum death benefit guarantee of 10% of the original death benefit amount — so there is always some money left to help with final expenses or debt (this feature not available in New York or the Virgin Islands)

Be sure to choose a life insurance policy that meets your long-term life insurance needs. If your personal situation changes — for example, you get married, have a child or get a job promotion — make sure the policy continues to meet your needs. You should also weigh the costs of the policy before making a purchase. Life insurance has fees and charges that vary based on your sex, health, age and smoking status. Riders that customize a policy to fit your individual needs usually carry an additional charge.

There is an additional charge for the long-term care rider. This rider may be known by different names in different states, and it may not be available in every state.

Guarantees and protections are subject to the claims-paying ability of Nationwide Life Insurance Company.

See the difference for yourself

	Reimbursement plan	Indemnity-style plan
Procedure for filing a claim	<ul style="list-style-type: none"> • File the claim • Complete the elimination period 	<ul style="list-style-type: none"> • File the claim • Complete the elimination period
Collecting monthly benefit	<ul style="list-style-type: none"> • Collect bills and receipts for the month and send them to the insurance company • Wait to see which bills qualify for reimbursement • Entitled to lesser of: qualifying expenses or maximum monthly benefit (some plans reimburse the facility or service while other plans reimburse the policyowner for bills already paid) • Separately pay for nonqualifying bills • Repeat this process each month 	<ul style="list-style-type: none"> • Receive a check for the maximum monthly benefit (or less if you want to extend the benefit period)
What's covered?	<ul style="list-style-type: none"> • Only bills specific to long-term care services 	Benefits in excess of what's needed to pay qualifying long-term care costs may be used for a variety of expenses, such as: <ul style="list-style-type: none"> • Medical care and tests • Home safety improvements • Prescription medicine • Massage therapy
What's not covered?	Any expenses not long-term care specific, such as: <ul style="list-style-type: none"> • Medical care • Doctor visits • X-rays and tests • Prescription medicine • Massage therapy 	<ul style="list-style-type: none"> • Once the insured has qualified for a claim, there are no restrictions on how excess benefits can be used

Keep in mind that, as an acceleration of the death benefit, the long-term care rider payout will reduce both the death benefit and cash surrender values. Make sure life insurance needs will still be met, even if the rider pays out in full. Costs for long-term care vary by person, and there is no guarantee the rider will cover all long-term care costs. Nationwide pays the long-term care benefit to the policyowner; there is no guarantee the owner will use the benefit for long-term care expenses if the policy is owned by someone other than the insured.

If you collect long-term care benefits from Nationwide and another company that exceed either the HIPAA daily rate for the year of claim or the actual costs incurred for long-term care expenses, the excess will be taxed as ordinary income. Nationwide and its representatives do not give tax advice, so please consult your attorney or tax advisor for answers to specific questions.

Take control of your long-term care needs and your future with a Nationwide permanent life insurance policy and our LTC rider. Ask your insurance professional today for more information.

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value



Life insurance is underwritten by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio. Nationwide, Nationwide Financial and the Nationwide framemark are service marks of Nationwide Mutual Insurance Company.

© 2010 - 2014 Nationwide Financial Services, Inc. All rights reserved.

LAM-1377AO.4 (01/14)