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60 Ways To Ask For The Sale



Stuff happens for a reason. Here's why I prepared 60 Ways To Ask For The Sale e-book for you.

It was actually a **brutal** awakening, for me.

I had been in auto sales for a while and my closing ratio was **dismal**. Week-after-week I was always at the bottom of the board; the lowest producer.

My Sales Manager would give me pep talks, encouragement, and explain some how to's. He'd get me to do more walk arounds, go over features, but minimal improvement resulted.

I knew my stuff. I knew the vehicles. I gave great presentations. But I **wasn't getting** the sales.

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