We Invite You to Join Other Respected Members of CalCom

Abloy Security, Inc. AFL American Power Systems ASAP Professional Services **ATX Networks Brocade Communications** BTI Systems, Inc. C & C Power, Inc. **CADTEL Systems** Calaveras Telephone Company

Calix Cal-Ore Telephone Co. **CCI Systems**

CHC Consulting, LLC **CHR Solutions**

Ciena Cisco Clearfield, Inc. CoBank

Cobra Wire & Cable, a Div. of EIS CommSoft

Communications Data Group-CDG Comstock Telcom

Condux International Cooper, White & Cooper LLP Cordell Manufacturing **CORE Telecom Systems** Corning Cable Systems MetaSwitch

CVIN / Vast Networks Cyan, Inc.

Ditch Witch Equipment Ducor Telephone Company **ECI Telecom** Electro-Wire, Inc. **Emerson Network Power** EnerSys

Engineering Associates, Inc. Fiber Optic Supply Inc. Fibrolan

GENBAND

General Machine Products Co. **Global Machinery** Graybar

GVNW Consulting, Inc. Henkels & McCoy **Hubbell Power Systems** Innovative Systems, LLC IntelePeer, Inc.

ISPN (Internet Services Provider Network) ITC Service Group, Inc.

KGP Logistics Kiesling Associates LLP KLW Company Light Brigade, Inc. (The)

Lindeberg Group, The MAPCOM Systems

Mid-America Computer Corp. Mid-State Consultants, Inc.

Moonblink Communications Moss Adams LLP MP Nexlevel of California

MRV Communications NEC Corporation of America NECA

Next Generation Telecommunications NISC

Norcom NW, Inc. **Olson Representatives Omnitron Systems Technology**

Optelian Pacific Alliance Technologies **Pelsue Company**

PELUSA Pinnacles Telephone Company Ponderosa Telephone Company Power & Telephone Supply Co. Preformed Line Products

Prysmian Group PUPCO, Inc.

RAD Data Communications, Inc. ReliOn

Rep Com International RMWT (Rocky Mountain West Telcom) **Robinson Brothers**

Construction, Inc. **S&S Solutions, LLC**

Sebastian Sector Supply Sierra Telephone

Siskiyou Telephone Company, The

Skyler Electric Smart RG SunnyCal Solar **Sunrise Telecom** Superior Essex

SureWest, a Consolidated Communications Co.

Talley, Inc. TAQUA **TDS Telecom TE Connectivity**

TelCom Sales Group Telecom Surplus Resources, Inc.

TeleSphere Transition Networks **Trenchless Pipe Company**

Tunnel Mill TVC Communications UNITEL Insurance

VarData

Volcano Telephone Company Walker & Associates

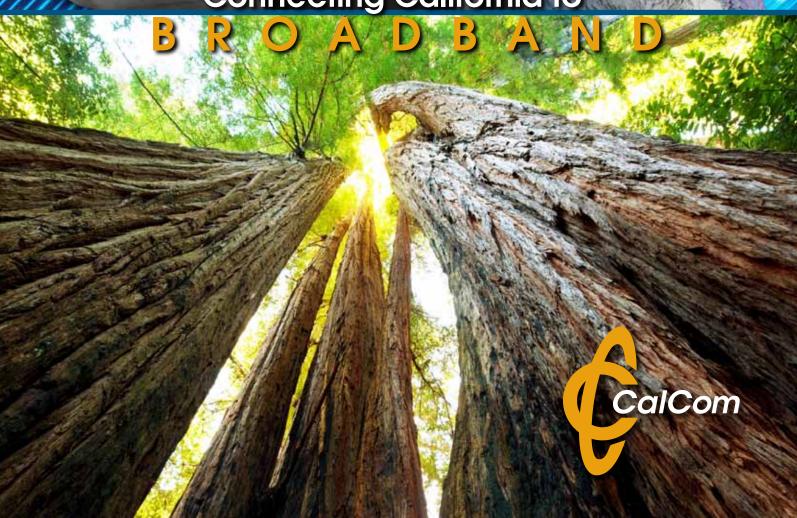
Woltcom, Inc. X2nSat **Zhone Technologies** ZyXEL Communications

California Communications Association

Committed to Customers. Connected to our Communities







We Live In a Broadband World

Yet the reality is that not all Californians have access to broadband. The members of CalCom are committed to bringing broadband access to all Californians. We believe it is our responsibility to make broadband access a reality. Won't you partner with us to help make that happen?



Who is CalCom?

The core of CalCom is comprised of "Members", independent communications network operators, who provide voice and broadband services. "Associate Members" represent a wide range of partners who provide expertise, equipment and support services for the growth and development of our rapidly evolving industry. The CalCom relationship has remained mutually beneficial for over 95 years across a diverse range of advocacy in the areas of legal compliance, technical education, consultation and the exchange of new ideas.

Member Advantage-Convenient Connections

Our network operators continue to invest millions annually on products and services as a commitment to develop and improve their networks and businesses. Having the right relationships can make the difference between success and failure in today's competitive environment. CalCom is a convenient way to make those connections, and make a smart choice. Shouldn't your company be here too?

Associate Member Advantage-Access to Decision Makers

As an Associate Member of CalCom, you would have direct access to a wide range of industry professionals including owners, general managers, purchasing agents, engineers, technicians, sales, marketing and human resources personnel. Reaching decision-makers is facilitated through CalCom membership advertising, committee work and participation in education workshops. The CalCom Tech Expo, Annual Conference and networking events also offer excellent opportunities to create or strengthen business relationships through formal and informal activities. We invite you to be part of our conversation.



Opportunity- CalCom Members Operate Diverse Networks

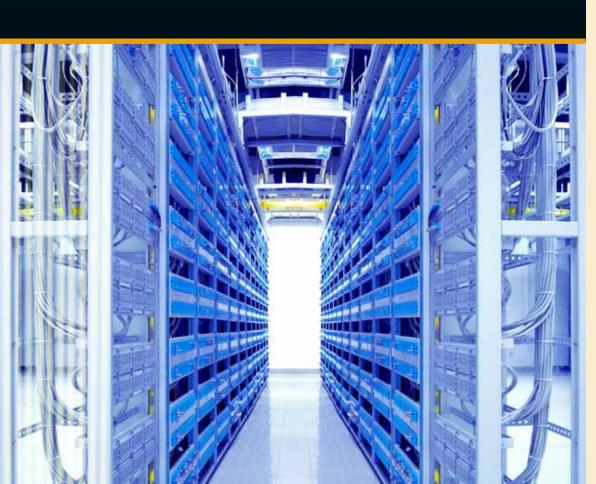
Our network operators deploy and operate complex networks including rural high-speed broadband, IP Services, high-speed transport, private network services and telecommunications. The operating pressure to maintain, improve and upgrade networks keeps Members wanting to know more about new technology and quipment. In some cases, they also need to maintain and preserve legacy equipment. In either case, their networks are dynamic whether they are replacing, upgrading or expanding our network capabilities. CalCom Members need Associate Members' expertise, products and services to help them carry out the mission. When opportunity knocks, we think you should answer with a CalCom membership.



CalCom fosters learning and industry excellence by working with service providers, manufacturers and vendors to accelerate broadband deployment and adoption with the goal of empowering every person in California with affordable broadband services.

Membership Benefits

- Promote your business to decision-makers through speaking opportunities, event sponsorships, and advertising opportunities
- Participate in fun and informative networking events
- Collaborate with experts in your industry to share best practices and find answers to questions
- Become educated on current business models and practices that maximize return on investment
- Empower your employees with educational and technical training opportunities



"Being an Associate Member of
CalCom is a great investment as it
keeps my company in front of my
customers on a regular basis. All
of my customers participate in the
many events, and I have established
productive relationships with
customers through my involvement
with the CalCom Association."

- Jeff Weitzenberg,
Metaswitch

"We share experiences; learn from each other; embrace competition and learn to compete more effectively."

- Brandon Dukes,
Sebastian

"CalCom brings the best in the industry together to share valuable information, training and resources to benefit it's members. Participation in CalCom events and networking opportunities has great value for me and my company, and supports my goal of providing essential products and services to my territory."

Kim Lindeberg,

The Lindeberg Group