

Reserve Your Ad Space Now in the.....

PACIFIC SOUTHWEST DIRECTORY

Be Seen in the 2014 Edition of the Pacific Southwest Directory Read by over 1,200 key personnel involved in the grain & feed industry

CONTENTS

- Listings for both member and nonmember firms engaged in the feed, seed, grain & feeding industries in the five-state area of the Pacific Southwest
- Affiliated Organizations
- Federal/State Officials
- Other Useful Information
- Buyers Guide
- CGFA By Laws

The listings will provide the following information: city, county, firm name, address, zip code, phone number, FAX number, 800 number, Email address, Website, type of business and key company personnel. You will also receive a free link from the CGFA website to your webpage.

CIRCULATION

The Pacific Southwest Directory has a circulation of 1,000 members, nonmembers and allied industry representatives throughout the United States.

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AD DEADLINE - JANUARY 15, 2014

PAYMENT

Advertisers will be billed after the Directory is published or you may pay at the time of your order.

SPECIFICATIONS

Publication size: 5-1/4" wide, 8-1/2" high. Ad Sizes: Full page: 4-1/2" wide, 7-1/2" high. Half page: 4-1/2" wide, 3-1/2" high. Half-tone screen: 133

Printing: Camera ready art is acceptable and preferred. (.pdf) Electronic ads may be emailED to dboggs@cgfa. org. If you send electronic copy -- all links and fonts MUST be embedded in the file. Preferred space: Position can be requested. Every attempt will be made to accommodate your position request, however, final placement is at the discretion of the editor.

COMMISSION

Agency commission: 15% is paid within 30 days of billing date; discount does not apply to typesetting, layout and/or camera work required.

COLOR ADS AVAILABLE UPON REQUEST

For the 2014 Directory there are limited color adverstiment spaces available on the **tab sections** in the directory. If you are interested please call the office.

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ADDITIONAL CHARGES

Additional charges will apply for typesetting, layout and/or camera work, if required.

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BUYERS GUIDE

Category listings are included with your ad.

*NOTE - In order to be listed in the "Where to Buy Guide", you must select category (ies) that pertain to your company located on the back of this brochure.

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DIRECTORY COPIES

Current directory prices:		
Advertiser	One free	
Extra copies to Advertiser if		
ordered when placing ad	\$20 ea.	
*Regular price to Members	.\$25 ea.	
*Regular price to Nonmembers	\$60 ea.	
* Regular price subject to change plus postage		
(Postage is \$6.00)		



INSERTION ORDER FORM

PLEASE P	RINT OR TYPE:		
Advertiser	's Company Name		
Address			
City		State	Zip
Contact		_ Telephone	
COMPLET	E AGENCY SECTION BELOW ONLY IF AL	AGENCY WILL BE F	URNISHING MATERIALS:
Agency			
Address			
City		State	Zip
Contact		_ Telephone	
PLEASE C	HECK THE FOLLOWING: New Ad Repeat our 2013 ad Repeat our 2013 ad with change 	ges	ADDITIONAL DIRECTORIES: Additional copies at \$20 ea.
	Materials enclosedMaterials to come under separation	ate cover	
PLEASE C	HECK APPLICABLE ITEMS: Full page, B&W Half page, B&W Full page, Color on Tab (10 available) Indicate Tab Spot Preference Inside Front Cover Inside Back Cover Outside Front Cover Outside Back Cover	\$275 \$500 \$525 \$525 \$750	

*FOR BEST RESULTS PLEASE SEND A NEW AD !

The cost of advertisement includes a free web link from the CGFA website to your company webpage. Please be sure to include your website address:______

Cover positions offered to previous year's holder - available on first turndown basis. Be sure to select categories in the "Where to Buy Guide" on reverse side.



~ Where To Buy Guide ~

□ Aeration Equipment □ Agricultural Consulting □Alfalfa Dehydrators Hay & Straw Products □Grain Dryers Associations Bags □Bag Closing Equipment Bin & Rail Car Vibrators □Bucket Elevators Building-Designers, Engineers & Contractors Bulk Grain Storage □Bulk Handling Equipment Commodity Brokers Drver Control Dust Collector Elevator Bolts & Buckets Exporters Feed Additive -**Medication & Animal Health Products** Feed Ingredients & Feedstuffs **□**Feed Manufacturers & Wholesalers □Flour Miller

- **Grain Conditioners** Grain Conveyors-Drag Screws Grain Processors □Grain & Seed Cleaners □Grain Storage Hydraulic Ram Equipment □Insurance Laboratories Level Controls/Monitors **D**Liners □Maintenance/Testing Magnets ManagementConsulting Merchants □ Mill Equipment □ Mineral Mixers □ Moisture Management Systems Mold Inhibitors □Nutritional Consultants Oyster Shell
- □Painting & Sandblasting Pet Food Manufacturers □ Pollution Control Equipment Railroads □Railroad Construction **□**Railroad Maintenance & Materials Research □Rolls & Roll Corrugating □ Roller Mills **D**Roofing □Rotary Airlocks/Valves **□**Salt □Sign Designing/Painting □Steel Bin & Tank. Mfg. □Truck & Trailer Mfg. **T**rucking **Unit Train Offloading Used Mill Equipment** □ Waterproofing □Weighing & Measurement Devices

*NOTE - In order to be listed in the "Where to Buy Guide", you must select category (ies) that pertain to your company.

Return This Insertion Order To: California Grain & Feed Association: 1521 I Street, Sacramento, CA 95814 Ad Copy Deadline Date January 15, 2014

2013 DIRECTORY ADVERTISER'S INDEX

ADM Alternative Machine Works Andritz Feed & Biofuel Associated Feed & Supply **Baker** Commodities Barkley Seed, Inc. Benefits Done Right Insurance Agency BioTech Associates Ltd., Inc. CMS Compliance Management Solutions Cal By-Products California Agri Inspection California Mill Equipment Company Cereal Food Processors, Inc. Crisp Warehouse El Toro Export, LLC Energy Feeds International **Evonik Industries** Foster Commodities Grain Processing Corp. H & H Engineering Construction, Inc.

High Desert Craftsmen IGM Industrial Railway Co. InterWest Insurance Services Inc. JBS Swift & Company Trade Group J.D. Heiskell & Co., Inc. J G Boswell Co. J.R. Simplot Company, Agribusiness Jerico Products, Inc. Langston Companies Lansing Trade Group Laughlin Cartrell, Inc. Maxi-Lift Inc. Midwest Paint Service, Inc. Mo-Ag National Grain & Feed Association Nutrius LLC P & F Metals PCS Sales (Potash Corp.) Pacific Elements

Penny-Newman Grain Co., Inc. Poet Nutrition Premier Magnesia LLC Schlagel, Inc. Screw Conveyor Corp. Selev & Company Star Milling The Stuart Company Tapco Inc. TPi Universal Industries, Inc. V-V Enterprises VSI Vogel Sales Engineering Wagner Machine Walinga USA Inc. Wilbur Ellis Co. Wilkev Industries William C. Loughlin & Co.