

**AMTA - Kentucky Chapter
Profit & Loss Budget vs. Actual
March through November 2013**

	Mar - FEB 3 2013 Actuals	13/14 Budget	Suggested14/15 Budget
Ordinary Income/Expense			
Income			
Advertising Income			
Brochure	0.00	150.00	0.00
Newsletter	0.00	1,550.00	0.00
Total Advertising Income	0.00	1,700.00	0.00
AMTA National Disbursement			
Chapter Fee	15,106.00	15,150.00	0.00
Chapter Dues	19,209.40	17,400.00	16,000.00
Total AMTA National Disbursement	34,315.40	32,550.00	16,000.00
Interest Income	0.00	100.00	0.00
Educational Conference Income			
Spring Conference			
Main Conference Registrations	43,772.14	43,400.00	45,000.00
Vendor Fees	1,100.00		
Other	150.00		
Spring Conference - Other	0.00		
Total Spring Conference	45,022.14	43,400.00	45,000.00
Summer Conference			
Summer Registrations	1,704.40	3,000.00	2,000.00
Summer Conference - Other	0.00		
Total Summer Conference	1,704.40	3,000.00	2,000.00
Regional Education Income/Fall Meeting Income			
Regional Income	510.80	625.00	600.00
Fall Meeting Income	272.50		2,000.00
Total Regional Education Fees	783.30	625.00	2,600.00
Total Educational Conference Income	47,509.84	47,025.00	49,600.00

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Sports Massage Team			
Events	3,456.16		1,000.00
Training clas Misc Income - sale of mics	402.32	250.00	
Total Sports Mas:assage Team	3,858.48	250.00	1,000.00
Total Income	85,683.72	81,625.00	66,600.00
Expense			
Miscellaneous	2,204.79		500.00
Massage Therapy Foundation Dona			
Post Conference Fund Raiser	900.00	1,000.00	0.00
Dollar per Member Challenge	0.00	750.00	0.00
Memorial donations	100.00	100.00	0.00
Other fund raisers	526.00		0.00
Total Massage Therapy Foundation Dona	1,526.00	1,850.00	0.00
Board of Directors Expenses			
Strategic Planning Meeting	2,971.46	1,500.00	1,500.00
Officers Membership Dues	1,820.00	1,840.00	1,645.00
National Board Meeting Exp	1,094.97	650.00	1,000.00
Registrations/Meals @ KY Events	251.61	1,855.00	0.00
Trvl/meals/ding BOD appr event	159.89	500.00	200.00
KY BOD Meeting Expenses			
Conference Call Expenses	49.00	60.00	0.00
Travel	733.27	1,400.00	700.00
Lodging	584.35	2,520.00	1,000.00
Meals	0.00	700.00	1,000.00
BOD Shirts	554.58	700.00	0.00
other BOD Meeting expenses	95.00		0.00
Total KY BOD Meeting Expenses	2,016.20	5,380.00	2,700.00

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Chapter Business Meeting Expens			
Spring Business Meeting Expense			
Copies/Printing	0.00	20.00	25.00
Meeting Room rental/AV	0.00	50.00	50.00
Other bus mtg exp	0.00	180.00	130.00
Total Spring Business Meeting Expense	0.00	250.00	205.00
Summer Business Meeting Expense			
Decorations & Supplies	72.59		0.00
Other bus mtg exp	22.23		0.00
Summer Business Meeting Expense - Other	0.00	250.00	100.00
Total Summer Business Meeting Expense	94.82	250.00	100.00
Total Chapter Business Meeting Expens	94.82	500.00	305.00
Total Board of Directors Expenses	8,408.95	12,225.00	7,350.00
Committees			
Awards Committee			
Mtg trvl/dng/mis for Chair	96.05	200.00	
Chapter Recognition Awards	207.86	300.00	250.00
Total Awards Committee	303.91	500.00	250.00
Benevolence			
Mtg trvl/dng/mis for Chair	0.00	100.00	0.00
Supplies	0.00	150.00	50.00
Postage	0.00	60.00	50.00
Total Benevolence	0.00	310.00	100.00
Budget/Finance Committee			
Mtg trvl/dng/mis for Chair	0.00	100.00	100.00

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Total Budget/Finance Committee	0.00	100.00	100.00
Communications Committee			
Mtg trvl/dng/mls for Chair	0.00	100.00	0.00
Web Site Expenses			
Development	53.41	1,000.00	0.00
Hosting Fees	964.00	390.00	0.00
Website pg repairs, improvement	2,119.85	3,500.00	0.00
Web Site Expenses - Other	1,875.00	0.00	0.00
Total Web Site Expenses	5,012.26	4,890.00	0.00
Newsletter			
Design & Printing	3,637.73	8,000.00	5,000.00
Postage	422.39	1,650.00	1,000.00
Total Newsletter	4,060.12	9,650.00	6,000.00
Total Communications Committee	9,072.38	14,640.00	6,000.00
Member Services Committee			
Trvl/dng/mls for Chair	0.00	100.00	0.00
Supplies	0.00	50.00	0.00
New Member Welcome Letters	129.85	250.00	250.00
School Visits	0.00	1,000.00	0.00
Student Events at Ed Mtgs			
Brochure			
Design & Printing	612.38	650.00	0.00
Postage	0.00	100.00	0.00
Brochure - Other	0.00	650.00	0.00
Total Brochure	612.38	1,400.00	0.00
Printing Costs	0.00	100.00	0.00
AV Equipment Rentals	0.00	50.00	0.00

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Participant food/beverage	0.00	1,250.00	0.00
Student Events at Ed Mtgs - Other	0.00	2,800.00	0.00
Total Student Events at Ed Mtgs	612.38	5,600.00	0.00
Total Member Services Committee	742.23	7,000.00	250.00
Public Relati Marketing Committee			
Trvl/dgng/mls for Chair	0.00	500.00	100.00
Supplies	0.00	350.00	100.00
Mrktng for Potential/Exstng Mbr	80.70		300.00
Promotional Items	0.00	800.00	4,000.00
Mrktng for Potential/Exstng Mbr - Other	0.00	800.00	950.00
Total Mrktng for Potential/Exstng Mbr	80.70	800.00	1,400.00
Public Relations			
National PR Campaign	4,500.00	10,000.00	
Public Relations - Other	0.00		
Total Public Relations	4,500.00	10,000.00	
Total Public Relations/Marketing Comm	4,580.70	11,650.00	6,850.00
Sports Massage Team Comm			
Event Coordinator Fee	280.26		450.00
Trvl/dgng/mls for Chair	405.68	325.00	100.00
Supplies	1,335.30	200.00	
Vendor Booth Fees	150.00		150.00
Year End Banquet	0.00	250.00	300.00
Sams Club Membership	0.00	35.00	0.00
Team Volunteer Stipend	3,238.70		1,000.00
Training Classes			
Supplies	0.00	250.00	0.00
Training Classes - Other	0.00	350.00	0.00

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Total Training Classes	0.00	600.00	0.00
Total Sports Massage Team Comm	5,409.94	1,410.00	2,000.00
Total Committees	20,109.16	35,610.00	15,550.00
Education			
Travel/Lodging/Meals for Chair	0.00	100.00	200.00
NCBTMB Recertification Fee	0.00	400.00	300.00
Online Event Hosting Fees	0.00	260.00	0.00
Spring Conference			
CE Allowance for Conf C0-ORDNTR	400.00	400.00	250.00
Planning committee	125.43	200.00	100.00
Brochure/Printing/Mailing	8,352.96	4,188.00	0.00
Printing Costs			
Class Handouts	69.73	500.00	200.00
Flyers for Registration folders	0.00	200.00	100.00
Name tags, class tix, CE cards,	559.30		600.00
Signage	137.38		200.00
other	46.50	1,535.00	100.00
Printing Costs - Other	5.30		0.00
Total Printing Costs	818.21	2,235.00	1,200.00
AV Rentals	1,235.01	500.00	1,000.00
Supplies & Decorations	2,500.57	1,127.00	800.00
Participant Food/Beverage	18,785.03	19,200.00	20,000.00
Speaker expenses			
Fee	7,600.00	6,900.00	7,000.00
Lodging	1,236.30	2,050.00	1,500.00
Travel	2,058.20	1,735.00	2,000.00
Meals	150.00	700.00	200.00
Required class supplies	0.00	750.00	0.00

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Speaker Gifts	72.08	200.00	150.00
Total Speaker expenses	11,116.58	12,335.00	10,850.00
Support Staff Expenses			
Fee	200.00	250.00	300.00
Lodging	989.04	240.00	500.00
Travel	664.30		500.00
Meals	13.22	600.00	
Total Support Staff Expenses	1,866.56	1,090.00	1,300.00
Total Spring Conference	45,200.35	42,035.00	36,000.00
Total Education	45,200.35	42,035.00	36,000.00
Summer Conference Expenses			
Planning comm expenses			
Travel/Meals/Lodging	1,243.94		500.00
Total Planning comm expenses	1,243.94	0.00	500.00
Brochure			
Design	605.48	350.00	
Printing	0.00	1,500.00	0.00
Postage	215.99	400.00	
Total Brochure	821.47	2,250.00	0.00
Printing costs			
Class Handouts	224.35		250.00
Name tags, class tix, CE cards,	79.75		100.00
Printing costs - Other	142.89	100.00	150.00
Total Printing costs	446.99	100.00	500.00
AV Rentals	165.00	100.00	200.00

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Supplies and decorations	267.81	200.00	300.00
Participant food & beverage	1,519.20	2,100.00	1,800.00
Classroom/space rental	1,023.69	1,000.00	500.00
Speaker Expenses			
Fee	900.00	1,800.00	1,000.00
Lodging/Travel/Meals	0.00	200.00	275.00
Total Speaker Expenses	900.00	2,000.00	1,275.00
Support staff exp(consign,photo			
Fee	0.00	300.00	0.00
Total Support staff exp(consign,photo	0.00	300.00	0.00
Regional Educational Offerings			
Brochure	651.96		
Design & Printing	693.18		
Postage			
Total Brochure	1,345.14	0.00	0.00
Supplies & Decorations	7.89		0.00
Classroom/Space Rental	162.50		200.00
Speaker Expenses	837.50		700.00
Support Staff Expenses			
Travel	336.20		
Total Support Staff Expenses	336.20	0.00	0.00
Regional Educational Offerings - Other	0.00	5,000.00	75.00
Total Regional Educational Offerings	2,689.23	5,000.00	975.00
Total Summer Conference Expenses	9,077.33	13,050.00	6,050.00
Law and Legislation			
Trvl/Mis for Chair&Comm	741.02	1,500.00	200.00

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Renewal Letters	955.80	1,000.00	700.00
Lobbyist Expenses	125.00	125.00	100.00
Total Law and Legislation	1,821.82	2,625.00	1,000.00
Liability Insurance	231.55	250.00	250.00
Chapter Equip/Hrdware/Stfware			
Computers/AV hardware/printers	1,932.17	1,000.00	
Training	0.00	2,000.00	0.00
Chapter Equip/Hrdware/Stfware - Other	1,251.90		
Total Chapter Equip/Hrdware/Stfware	3,184.07	3,000.00	0.00
National Conventions/Conference			
CVOP Training			
Registration	1,330.00		700.00
Trvl/dgng/mls	1,464.37		800.00
CVOP Training - Other	371.80	4,500.00	
Total CVOP Training	3,166.17	4,500.00	1,500.00
National Convention			
President Expenses			
Registration	375.00		400.00
Trvl/dgng/mls	480.61		2,000.00
President Expenses - Other	0.00	2,500.00	100.00
Total President Expenses	855.61	2,500.00	2,500.00
Meritorious Expenses			
Registration	375.00		400.00
Trvl/dgng/mls	1,510.93		1,100.00
Meritorious Expenses - Other	0.00	2,500.00	0.00
Total Meritorious Expenses	1,885.93	2,500.00	1,500.00
House of Delegates Expenses			

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Registration	750.00		800.00
Trvl/ldgng/mls	363.80		3,200.00
House of Delegates Expenses - Other	0.00	5,000.00	0.00
Total House of Delegates Expenses	1,113.80	5,000.00	4,000.00
Total National Convention	3,855.34	10,000.00	8,000.00
Mssg Thrpy Fndtn Cnfrnc CIM			
Registration,travel,ldgng meals	800.00		0.00
Mssg Thrpy Fndtn Cnfrnc CIM - Other	0.00	800.00	0.00
Total Mssg Thrpy Fndtn Cnfrnc CIM	800.00	800.00	0.00
Total National Conventions/Conference	7,821.51	15,300.00	9,500.00
Office Supplies (General)	653.49	500.00	700.00
Unit			
NKY	392.23	500.00	500.00
Louisville	20.00	500.00	0.00
Bluegrass	0.00	500.00	0.00
Bowling Green	0.00	500.00	0.00
Mountain (Eastern)	0.00	500.00	0.00
Southern	0.00	500.00	0.00
Total Unit	412.23	3,000.00	500.00
Volunteer Expenses	868.20	1,000.00	
Total Expense	101,519.45	130,445.00	77,400.00
Net Income	-15,835.73	-48,820.00	-10,800.00