



*Salino Scholarship Awards*  
*Joe Salino 1934-1987*

Joe Salino was a man of many dimensions. He was talented in music, showmanship and human relations. In addition, he was a technical expert in his field, an idea generator, mediator, leader, and a person with wit and humor to spare. Unfortunately, we lost Joe when he was only 53 years old.

Joe loved people. To his many friends and acquaintances he was a father figure – always there to lend a sympathetic ear, to be an arbitrator, a true friend and a warm human being. His heart was as big as his frame. Joe also loved the pest control industry to which he devoted almost 40 years. On the national level, he worked with NPCA's Project Development Council for many years and served a number of terms on the regional Board of Directors, eventually becoming Regional Vice President.

Joe was also very active in our state association. He was a past governor of the Eastern Division and a past president of the state association. He served on numerous committees and very ably represented his employer, J. C. Ehrlich Company and the structural pest control industry at Penn State and Rutgers Short Courses, as well as the annual National Pest Control Convention.

Joe was the lead force in developing and implementing his company's termite control training materials and programs -- education that is still ongoing. Nothing was ever too much for Joe – he was always ready to serve, help or work whenever called upon. He was asked to be the first representative of the Pennsylvania pest control industry to serve on the newly formed Governor's Pesticide Advisory Board. This body was responsible for writing effective, workable regulations pertinent to the Pennsylvania pesticide laws.

A diverse individual, Joe was active outside of his business. He was a long time member of the Lion's Club, eventually serving as its President. He never missed an opportunity to speak to service clubs and other groups about the benefits of pest control. He loved to explain the secretive workings of termites and other wood destroying insects. Joe was appointed Health Officer of the township in which he lived. He served in this capacity for many years.

Next to Joe's love of family and career was his love of music. He attended the Peabody Conservatory in Baltimore for many years. He was proficient playing the trumpet, flugelhorn and piano and was very involved with the Ringgold Band of Reading, the oldest band in the country. He also played with the reading Symphony and the Reading Civic Opera.

This biographical sketch is just that – a sketch, an outline, a brief picture. Joe Salino was so much more to so many people. He loved live and lived it to the fullest.

It would certainly behoove the recipient(s) of the Scholarship to emulate Joe Salino's values and his service to his fellow man.