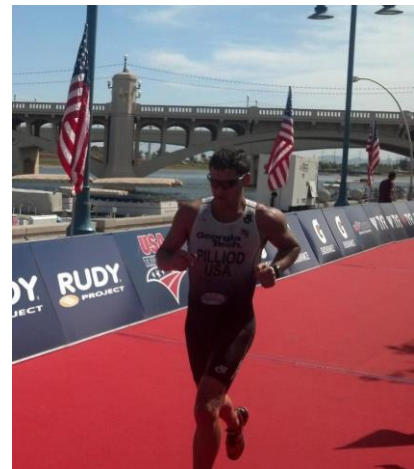




Employee Spotlight – Thomas Pilliod, Account Manager



What is your job title and what does the position entail?

Account Manager for Northwest Georgia. As account manager my main responsibility is seeking out new opportunities for automation projects or the need for specific parts at existing or new accounts within my territory. Once a project has been identified, I provide the customer with a tailored proposal addressing the requirements of the project. After a customer chooses to proceed with a project, my role is then to serve as a liaison between the customer and our team of engineers – following the project every step of the way to a successful completion.

How long have you been at ACS?

Technically I've been a part of ACS for 18 years - actually working here full time for 14 months.

What do you like best about working at ACS?

The best part about working at ACS is the opportunity to work with friendly, helpful, driven coworkers. In addition to the friendly staff, ACS has a great work hard - play hard environment.

Can you tell us a little about your background and how it helps you in this position?

My background is a Bachelor of Science degree in Mechanical Engineering from Georgia Tech. Having a mechanical engineering background has been a huge help thus far in coming up with new solutions to some complex problems posed by customers.

What are some key lessons you have taken from your career thus far?

After having graduated from Georgia Tech just 14 months ago, the biggest key lesson I have learned from my career so far is finding out how much I don't know about the industry yet. It has been a steep and challenging start to a career - but I've enjoyed every minute of it.

Describe some of your hobbies – what do you like to do outside of ACS?

Outside of working at ACS, I enjoy anything that involves being out on a lake, ocean, or any other large body of water. Sailing, scuba diving, surfing, wakeboard, tubing and the list goes on... Another big hobby of mine is sport and skeet shooting. I am also a very competitive triathlete, therefore swimming, biking, and running are also big hobbies of mine.

What is one thing your customers might find surprising about you?

Something customers might find interesting about me is that I am a 4 time All-American triathlete and was previously ranked 8th in the country.

-Thanks to Thomas for sharing a little about himself and we look forward to spotlighting his co-workers in the month's to come.