

How does commission work for a car salesman, sales commission car salesman, what commission car salesman.

[Getting Started In Auto Sales Scam or Work? --](#)

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## Getting Started In Auto Sales

### Automobile Salesman's Success Series

Getting started in auto sales means working for a 100% commission. This means there is **no income cap** or glass ceiling for successful commission automobile salespeople.

That's great news.

**Even better news** is that learning how to sell cars is not rocket science.

It is not easy. **Nothing in life is easy.** And when starting a car salesman career there is often a common challenge.

### Minimal Training

The **challenge** when you start your career selling cars is that you receive minimal (if any) training. You are **left on your own.**

The result ...

- Few sales
- Small vouchers
- Low commission checks
- Frustration
- Low Self-Esteem
- Guilt

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What is the average car salesman commission.

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