



Michael C. Fouts

Vice President – Americas Channels & Field Operations

As Vice President of Americas Channels and Field Operations for Citrix, Mike Fouts is the Americas Channel Chief and is also responsible for driving the successful go to market strategy and execution for the Americas region. Fouts also leads the Marketing and Renewal Sales teams for the Americas. Fouts is a frequent industry speaker, and works closely with the Citrix channel to enable virtualization and cloud computing.

Fouts' 17 years of technology experience spans several industries including healthcare, finance, sports and software. Fouts has held several positions with Citrix and most recently served as Senior Director of Sales and Services for the Southeast United States. Prior to that, Fouts was Director for Channel Development and Recruiting. Fouts earned a bachelor's degree Computer Science from Ball State University.