

# C-Suite Conversations

**October 28, 2014**  
**7:30 a.m. – 9:00 a.m.**  
**University of Richmond**  
**Queally Hall, Ukrop Auditorium**



**H. Hiter Harris III**  
**Co-founder and Managing Director**  
**Harris Williams & Co.**

Mr. Harris co-founded Harris Williams & Co. in 1991 as a national investment banking firm focusing on mergers and acquisitions. Since that time he has led Harris Williams & Co. to become one of the largest and most influential mergers and acquisitions boutiques in the country. Mr. Harris has over 25 years of transactional experience focused in middle market mergers and acquisitions assignments. Having directed over 100 mergers and acquisitions transactions during his career, Mr. Harris has worked extensively in several industries, including consumer products, building products, industrial manufacturing, natural resources, retailing, media, and various services businesses.

Prior to co-founding Harris Williams & Co., Mr. Harris was with Bowles Hollowell Conner & Co. Previous experience includes positions with the investment banking group of First Union Corporation and positions with Crestar Bank.

Mr. Harris earned an M.B.A. from Harvard Business School, with Distinction, and a B.S. in Mathematics and Economics from Hampden-Sydney College, *cum laude*. Current and former board positions include Hampden-Sydney College Board of Trustees and Finance Committee Chair; Virginia Foundation for Independent Colleges Board of Trustees and Finance Chair; President, St. Catherine's Foundation; St. Catherine's Board of Governors; Chesapeake Academy Foundation, Treasurer; Virginia Resources Authority (governor appointed); Virginia Museum of Fine Arts Foundation; Virginia Historical Society; and East Coast Oil Company Board of Advisors. Mr. Harris lives in Richmond with his wife and three children.