

Welcome to

Business After Hours

November 14, 2013



Presented by the WASHINGTON STATE DEPARTMENT OF TRANSPORTATION,
SOUND TRANSIT and PORT OF SEATTLE



The Port of Seattle, Sound Transit and Washington State Department of Transportation would like to recognize our participating Prime Contractors



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2013 Champions of Inclusion

Recipients

Scarsella Brothers, Inc.



Regency Northwest Construction, Inc.



Hoffman Construction Company



Welcome

November 14, 2013

The Washington State Department of Transportation, Sound Transit and Port of Seattle are excited to welcome you to our fourth annual *Business After-Hours event!*

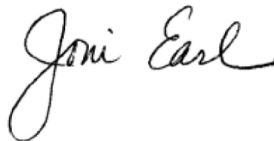
Our agencies continue with a strong commitment to inclusion of small and disadvantaged businesses in contracting opportunities. This event is an excellent opportunity for prime contractors and small businesses to network, and contributes to one of our major priorities: The creation of more business opportunities and jobs in our region. In addition, this occasion allows us to honor prime contractors who have made great strides in championing small businesses over the past year.

By your attendance today, you demonstrate your commitment to the economic strength of our region. We are happy that you've taken this opportunity to market your business, strengthen existing relationships, and forge new ones. Together with the prime contractors who are partnering with us for this event, we welcome you and wish for you a productive, enjoyable evening.

Sincerely,



Lynn Peterson
Secretary of Transportation
Washington State Department
of Transportation



Joni Earl
Chief Executive Office
Sound Transit



Tay Yoshitani
Chief Executive Officer
Port of Seattle



Champion of Inclusion & Business After Hours

November 14, 2013
Maritime Event Center at Pier 66
5:00 p.m. to 8:00 p.m.

5:00 p.m. Registration

5:30 p.m. Welcoming Remarks

Brenda Nnambi

Director Office of Equal Opportunity,
Washington State Department
of Transportation

5:45 p.m. Agency Leader Introductions
& Awards Presentation

Leslie Jones

Director of Diversity Programs Office,
Sound Transit



Lynn Peterson

Secretary of Transportation,
Washington State Department
of Transportation



Joni Earl

Chief Executive Officer,
Sound Transit



Ralph Graves

Managing Director,
Capital Development Division,
Port of Seattle

6:00 p.m. Closing Remarks & Networking

Luis Navarro

Director Office of Social Responsibility,
Port of Seattle

8:00 p.m. Anticipated Conclusion



1 Alliance Geomatics, LLC

Business Description: 1 Alliance is a MBE/DBE professional surveying and Geomatics Technology firm specializing in authoritative 3D measuring, mapping, modeling, settlement monitoring, AMTS, and construction services.

Mission Statement: At 1 Alliance, our mission is having the right people using the right technology and right procedures to provide the highest quality and best value results.

Difference from Competitors: At 1 Alliance, we believe in creating distinction and competitive advantage for our clients by leveraging technology and innovation, providing better, faster, and more efficient 3D measuring, mapping, modeling, settlement monitoring, AMTS, and construction solutions.

Contact: Jason Nakamura

Title: President

Phone Number: 425.829.8828

Email: jason.nakamura@1-alliance.com

Website: www.1-alliance.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541370

Partial List of Recent Customers: Atkinson Construction; Mowat Construction; Max J. Kuney Construction; Gary Merlino Construction; MidMountain Contractors; HDR Engineering; Jacobs Engineering; EHS-International; Orion Marine Group; Quigg Bros; Award Construction; Reed Trucking and Excavating; Renton Chamber of Commerce.

Partial List of Recent Projects: Federal Center South; I-5 Skagit River Bridge Emergency Repair; I-5 Skagit River Design-Build; 148th Ave NE Bridge Seismic Retrofit; JBLM Company Operations Facility 3-2.

Average Number of Employees: 3 office and 3 field crews

Years in Business: 1

1 Industrial Source

Business Description: Wholesale supplier of innovative structural and identification products for electricians. These products save hours of labor. Keeps your project on time and on budget.

Mission Statement: We will be persistent, consistent and reliable. Be scrupulously honest in order to maintain our good reputation. Most of all, we'll remember that the journey is the reward. We will learn, grow, build relationships and enjoy every single day.

Difference from Competitors: We provide personal service and job site solutions. Introduce our customers to innovative products that will make their projects run more smoothly so they can be on time and on budget. Keep our focus on our customer's needs. Help them get what they want, by listening to their product, price and delivery requirements and researching solutions for them. Use our insights gained through over 20 years of industry experience to become an important vendor to our customers. Add value to our products through our efforts in providing timely service, quality control and order follow-up. Many of the products are designed by field electricians who recognized the solution to a frustration. Our wire markers, Arc Flash labels and engraved nameplates meet all of your requirements from local sources with quick turnaround. We are 1 Industrial Source for all of your structural and identification needs from job site banners and signs to electrical identification.

Contact: Tammie Cook

Title: Sales Manager

Phone Number: 206.354.4295

Email: tammiecook@1industrialsource.com

Website: www.1industrialsource.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 423610 Electrical

Partial List of Recent Customers: EHW, Skanska-Bangor, Wharf-Conduit Spacers, Traylor Kemper, Ulink Tunnel, Conduit Spacers, Port of Tacoma ,Rebuilt Breakers, SSA, Port of Seattle,- Re-labeled Cranes, Cochran Electric, DAS Systems, Clic Clamp, Veca Electric, WestPoint, WWTP, Engraving Valley, Brightwater Treatment Plant, Clic Clamp, Valley-Stadium, MC Connectors.

Prime Contractors (Consultants) Databases and/or Contact Lists: Lydig, PCL, Atkinson, Skanska, Kiewit, JH Kelly, Walsh Construction, Manson, Mortenson, Turner and Absher.

Average Number of Employees: 1-10

Years in Business: 4

Alcantar and Associates LLC

Business Description: Civil design support services inclusive of construction inspection and management, construction staking and mapping, CAD, and utility coordination.

Mission Statement: Alcantar and Associates LLC was created to fulfill a personal and professional mission to provide exceptional engineering support services that result in effective, livable communities that are truly dynamic. America's vision of a vital economy is not only dependent on our ability to bring together community resources to achieve these dynamics, but also on our commitment to serve as role models to the next generation.

Difference from Competitors: Alcantar offers our clients with readily available, experienced staff who can work seamlessly with prime's and agencies' staff. Our inspectors, construction managers, and surveyors are knowledgeable about construction, have extensive transportation and civil engineering experience, and understand schedule constraints and the importance of documentation, accountability, safety, and quality control. In addition, our technicians have the training and experience they need to provide administrative, logistical, and technical support; assist competently in the bidding process; review specifications and submittals; manage records, files and databases; review and prepare project documentation; gather, record and evaluate data; prepare reports and work orders; enforce standards and specifications; verify accuracy of and issue payments, and prepare for and conduct meetings.

Contact: Marcela Alcantar **Title:** President

Phone Number: 503.810.4582

Email: malcantar@alcantarassoc.com

Website: www.alcantarassoc.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Veteran Owned Business; 8A; Hub-Zone

NAICS Codes: 237110, 541320, 541360, 541340, 541420

Partial List of Recent Customers: Tri-Met, METRO, City of Portland, Port of Portland, ODOT, City of Seattle, City of Denver, and the USACE Portland and Seattle districts, Stacy and Witbeck, Kiewit, URS, AECOM, Fowler, Hamilton Construction, Black and Veatch.

Prime Contractors (Consultants) Databases and/or Contact Lists: Skanska, Tri- Met, City of Portland, FedBiz, and SAM (CCR).

Partial List of Recent Projects: Interstate MAX, Seattle First Hill Street Car, Hwy 217 Interchange, Bonneville Dam, Sandy Conduit Tunnel, CSO Big Pipe, and Pump Rehab for Bureau of Reclamations.

Bonded: Yes. Currently 1.5 Million

Average Number of Employees: 10-20

Years in Business: 13



Ato Apiafi Architects PLLC

Business Description: We provide architectural services.

Mission Statement: Clients come first.

Difference from Competitors: We provide topnotch architectural services.

Contact: Ato Apiafi

Title: Managing Principal

Phone Number: 425.202.7760

Email: ato.a@atoapiafi.com

Website: www.atoapiafi.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541310, 541410

Partial List of Recent Customers: University of Washington, Seattle Public Utilities.

Partial List of Recent Projects: UW - MHSC Reroof Predesign, SPU - Buildings Conditional Assessment

Average Number of Employees: 5

Years in Business: 9

Notes _____



Automated Gates & Equipment

Business Description: Automatic vehicle gates and controlled pedestrian gates.

Mission Statement: To provide first-rate quality in design, manufacture, installation, and service of gate systems and related equipment.

Difference from Competitors: Our extensive collective knowledge in our industry and our commitment to our customer's satisfaction.

Contact: Ken Rice

Title: Systems Specialist

Phone Number: 206.767.9080

Email: sales@aegates.com

Website: www.aegates.com

Partial List of Recent Customers: Port of Seattle, Port of Tacoma, Monroe Correctional Complex, Seattle Public Utilities, King County Metro

Prime Contractors (Consultants) Databases and/or Contact Lists: Encon Const., Mortenson Const., Lydig Const., Marpac Const., Absher Const., Stellar J Corp.

Partial List of Recent Projects: Port of Tacoma Security Upgrade 6, Port of Seattle Terminal 91 TWIC Implementation, FAA Flight Service Station, Joint Base Lewis McChord CDC 150 Project

Bonded: Yes

Average Number of Employees: 28

Years in Business: 33

Notes _____

Beacon Engineers, Inc.

Business Description: Offers a diversified range of multi-discipline engineering and consulting services to a variety of clients within the industrial market area. Our staff consists of civil, structural, mechanical, chemical, and electrical engineers and supporting design/drafting personnel.

Mission Statement: To provide personal and responsive professional engineering solutions to our clients within the industrial market area while providing our employees a rewarding and successful work environment.

Difference from Competitors: BEI takes pride in providing responsive and professional engineering services with attention to detail and personal customer service. Our client base includes American and Japanese Companies with US Production Facilities. Our design staff includes Mechanical and Process Engineers with actual operating plant experience which gives us a better understanding how to design and construct a facility. BEI can efficiently produce quality engineering packages using our in-house team of experienced Licensed Professional Engineers and Designers. For larger projects involving “Design-Build” or “Engineer- Procure-Construct (EPC)” delivery methods, the early involvement of BEI as an “Owners Engineer” to provide design review and oversight, value engineering, equipment procurement assistance, vendor selection, project management and finally construction observation greatly increases the chances of a successful project.

Contact: Steven Vertner, P.E., S.E.

Title: President, Principal Structural Engineer

Phone Number: 425.481.6100

Email: smv@beaconengr.com

Website: www.beaconengr.com

Certification: Small Business Enterprise (SBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541330, 541340

Partial List of Recent Customers: Noltex LLC, SNC Lavalin Constructors, Puget Sound Energy, Alfa Laval, Nabtesco Aerospace, HaloSource, Agrium, Olin Chlor Alkali Products, McFarland Cascade, Aries Corporation, and MGC Pure Chemicals America.

Partial List of Recent Projects: Agrium U.S. Inc. – Finley Plant Ammonia Compressor Replacement; Puget Sound Energy – Substation Structures and Foundations for Ardmere, Alderton, Cascade, Cumberland, Glacier, Maxwellton, Olympia, Phantom Lake, Point Roberts, Saint Clair, Sedro Woolley, Shaw South Bremerton, Spurgeon, State Street, and Yelm Substations; Olin Chlor Alkali Products – Electrical Engineering Support; Noltex – NET 14 Expansion Engineering Support for FEED and OSBL work; SNC Lavalin Constructors – Structural and Process Engineering assistance for Fenix and Hess Power Plants; Nabtesco Aerospace – Willow 124 B Tenant Improvement; HaloSource – Engineering Support for Conceptual Studies; etc.

Average Number of Employees: 10

Years in Business: 15



Bolima Drafting & Design, Inc.

Business Description: Bolima Drafting & Design, Inc. provides CADD management and CADD support services

Mission Statement: Bolima Drafting and Design, Inc. was established in 1987 to provide exceptional computer-aided drafting (CADD) services to architectural, engineering and construction firms. Using the latest technology and talented staff, BD&D applies its expertise to produce a quality product at a value to our clients.

Difference from Competitors: Experience. Our highly versatile CADD staff are multi-disciplined, multi-platformed and are familiar with many of the local agencies CADD standards.

Contact: Billy Bolima

Title: President

Phone Number: 206.332.9729

Email: info@bolima.com

Website: www.bolima.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541340

Partial List of Recent Customers: CH2MHill, Jacobs Engineering, Jacobs Associates, LTK Engineering Services, KPFF, URS, HNTB, HDR, CDM Smith.

Partial List of Recent Projects: WSDOT SR99 Bored Tunnel Project, Sound Transit East Link Preliminary Design Project, Sound Transit University Link Final Design Project, Sound Transit Pine Street Stub Tunnel Final Design Project, WSDOT Alaskan Way Viaduct & Seawall Replacement Program.

Average Number of Employees: 10-12

Years in Business: 25 years

Notes _____



Bormann International, Inc.

Business Description: BIM | VDC | CAFM - Services and Consulting. We specialize in Building Information Modeling (BIM): BIM Consulting - BIM Implementation - BIM Management (Execution Plans). BIM Support and Services for Design & Construction (VDC). Quality check (QC) your BIM (-Model) and execute 'Data Cleaning'. Export your BIM-Data to (IFC/COBie) and/or connect to Facility Life Cycle Management (CAFM) applications.

Mission Statement: Our mission is to spearhead, lead and support the Building and Capital Facility Industry to a successful transition to BIM.

Difference from Competitors: 16 years of hands-on experience with BIM. Expert skills, knowledge and state-of-the-art equipment. 24 years of broad professional background with international experience. Exceptional ability to organize complex configurations. Envision or create the big picture without losing the attention for the detail. Thorough and precise.

Contact: Thomas A Bormann

Title: President/CEO

Phone Number: 206.367.3780

Email: info@bormann-international.com

Website: www.bormann-international.com

Certification: Small Contractors and Suppliers (SCS)

NAICS Codes: 518210, 541340, 541513, 541614, 541690, 561210, 611710

Partial List of Recent Customers: BIM implementation: Weinstein A|U, Seattle WA - Johnson Braund Design Group, Seattle WA - Bettisworth North, Anchorage AK. BIM and CAFM: CSL (Center for Spiritual Living), Seattle WA. Speaker: Blue Book Event, Seattle 2012 - WWU Bellingham, FM Dept 2012 - VDC/Constructability Review: w/IPDA (integrated Process Design Assoc.), Irvine CA.

Average Number of Employees: 1-2

Years in Business: 12

Notes _____



Carl Walker, Inc.

Business Description: Carl Walker is a nationally recognized leader in the evaluation and restoration of existing structures. We have specialized expertise in façade restoration, structural strengthening, plaza waterproofing, and parking structure restoration. Carl Walker also offers parking consulting, parking design, and parking operations services to clients throughout the country.

Mission Statement: Carl Walker, Inc. providing creative parking and engineering solutions of superior value.

Difference from Competitors: Carl Walker is unique due to our national reach and specialty focus on all aspects of parking – new design, restoration and parking operations. Our national reach gives us exposure to new technology and processes in parking and restoration that firms limited to one locality simply cannot attain. Our national reach gives us a broader perspective on our client’s project that we can bring to add value to our services. Our experience and knowledge, related to the design of new parking structures, assist us in keeping up with the latest state-of-the-art technology to achieve durable solutions, as well as develop design approaches that we use to best repair, protect or upgrade an existing structure and extend its service life and use satisfaction. In addition, our parking operations experience broadens our perspective in looking at parking garages, not just in terms of repair needs, but also in terms of parking function and operation, including recommended equipment and lighting needs, etc.

Contact: Mark Sampson

Title: Principal

Phone Number: 800.394.7275

Email: msampson@carlwalker.com **Website:** www.carlwalker.com

Certification: Self Certified Small Business

NAICS Codes: 541330

Partial List of Recent Customers: SeaTac International Airport, Seattle, WA; Utah Property Management, Salt Lake City, UT; Wichita Airport, Wichita, KS; St. Louis Zoo, St. Louis, MO.

Partial List of Recent Projects: Chicago Union Station, Chicago, IL University of Michigan, Ann Arbor, MI Youngstown State University, Youngstown, OH Capitol Crossing Parking Structure, Washington DC Boston Logan International Airport, Boston, MA Birmingham International Airport, Birmingham, AL.

Average Number of Employees: 58

Years in Business: 30

Caron Architecture

Business Description: Professional Architectural, Design, Interior Design, Tenant Improvement and Master Planning Services for regional and international clientele.

Difference from Competitors: Caron Architecture merges design/planning expertise, development principles, and stakeholder goals to provide clients with influential and marketable design solutions. Our team of architects, designers, and project managers have extensive knowledge of the entitlement process within regional and international permitting agencies.

Contact: Janine Namgung

Title: Business Development Manager

Phone Number: 206.367.1382

Email: janinenamgung@caronarchitecture.com

Website: www.caronarchitecture.com

NAICS Codes: 541310 – Architectural Services; 541340 – Drafting Services; 541340 – Building Inspection Services; 541410 – Interior Design Services; 541490 – Other Specialized Design Services; 541613 – Marketing Consultant Services

Partial List of Recent Projects: Muriel’s Landing Student Housing, U-District, Seattle, WA; University Brooklyn Student Housing, U-District, Seattle, WA; Brooklyn Avenue Student Housing, U-District, Seattle, WA; 306 Queen Anne Live/Work Apartments, Seattle, WA; Odyssey Seafood Headquarters, Seattle, WA; Affordable Housing / Mental Health Office, Transitions Mental Health Association, San Luis Obispo, CA.

Average number of employees: 26

Years in Business: 11

Notes _____

Cascade Concrete Sawing & Drilling, Inc.

Business Description: Cascade Concrete Sawing & Drilling has been providing services to the Pacific Northwest since 1980. Considered as the concrete cutting specialists, cascade provides Wall Sawing up to 26” thick. - Slab Sawing up to 24” deep, - core drilling up to 60” dia. holes. - Wire Sawing for large, thick and heavily reinforce concrete. Selective demolition as well as radar imaging.

Mission Statement: Providing the safest working environment, quality services and workmanship on every project

Difference from Competitors: Nothing says more than the years of concrete sawing and drilling. Expertise and knowledge comes with time

Contact: Jim Porter

Title: Business Development

Phone Number: 253.872.7578

Email: Jimp@cascadeconcrertesawing.com

Website: www.cascadeconcrertesawing.com

NAICS Codes: N/A

Partial List of Recent Customers: PCL, HSW, FlatIron, GLY, Turner, McKinstry, Elcon, LCL, Sellen, Alaska Marine, Port of Tacoma, Rhine Demolition, Active Construction, MA Mortenson, Centennial Contractors, Exxel Pacific, Sequoyah Elect., Boeing.

Average Number of Employees: 55

Years in Business: 33

Notes _____



Chick Of All Trades, LLC C.O.A.T. Flagging

Business Description: Flaggers and traffic control.

Difference from Competitors: We have earned an excellent reputation for our reliability, professional and experienced crews, and an “out-of-the-box” approach to handling a variety constructions projects to keep costs down and be as efficient and effective as possible.

Contact: Val Solorzano

Title: Owner

Phone Number: 503.467.6386

Email: val@chickofalltrades.com

Website: www.chickofalltrades.com or www.coatflagging.com

Certification: Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 561990 - Flagging (i.e. Traffic Control) Services

Partial List of Recent Customers: Stacy & Witbeck, Nutter, MidMountain, Mowat, Wildish, Rotschy, Kerr Contractors, K&E Excavation, Elcon Corp

Partial List of Recent Projects: Portland Streetcar Loop, Portland International Airport Taxiway C Rehabilitation, N Everett to SR 528 ITS & Paving, I-5 Express Lane Automation, Ridgefield Interchange Rehabilitation.

Bonded: Yes, currently up to \$250,000

Average Number of Employees: 45

Years in Business: 7

Notes _____



Chudgar Engineering Company

Business Description: Provide structural and civil engineering services; perform design for bridge, building and marine structures.

Difference from Competitors: Our experience with projects both in design and construction stages for a wide range of clients that include public agencies and private entities, puts us in an advantageous position to apply number of lessons learned on both sides of design-construction line, which can be beneficial to clients.

Contact: Samir Chudgar

Title: President

Phone Number: 425.590.9650

Email: samir.chudgar@chudgar-eng.com

Website: www.chudgar-eng.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330

Partial List of Recent Customers: Sound Transit, Port of Seattle, SDOT, WSDOT

Prime Contractors (Consultants) Databases and/or Contact Lists: HNTB, URS, Stantec

Partial List of Recent Projects: Wildlife Crossing Box Culvert, SR522 Snohomish River Bridge To US-2, Monroe, WA SR 99 Tunnel Project, Pre-Conditioned Air Project, Pioneer Square Areaways, Elwha Water Treatment Plant.

Average Number of Employees: 3

Years in Business: 7

Notes _____

CivilTech Engineering

Business Description: Structural and Geotechnical Engineering, Shoring Design, Pre-Construction Survey, Structural Inspections and Drafting.

Contact: Dustin C. Ong, PE, SE

Title: President

Phone Number: 425.453.6488

Email: d.ong@civiltechengineering.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330- Engineering Services; 541340- Drafting Services

Partial List of Recent Customers: Sound Transit, WSDOT, Seattle DOT, Seattle City Light, Seattle Public Utilities, King County DNR, City of Renton

Partial List of Recent Projects: SR99 Bored Tunnel – Gravity Sewer System Replacement and North Approach Support of Excavation, WSDOT; SR520 Eastside Transit and HOV Project, WSDOT; EastLink South Bellevue to Overlake Transit Center, Sound Transit; South 200th Link Extension, Sound Transit; North Beach Combined Sewer Overflow, King County Wastewater Treatment Division North Henderson Basin 44 Combined Sewer Overflow, SPU; Jones Pavilion Level 3 Tunnel, Virginia Mason; 1100 Eastlake Tunnel. Fred Hutchinson Cancer Research Center.

Prime Contractors (Consultants) Databases and/or Contact Lists: HNTB, HDR, Jacobs, URS, Osborn Consulting, Frank Coluccio Construction Co., PCL, Seattle Tunnel Partners, KLB Construction, MidMountain Contractors.

Average Number of Employees: 15

Years in Business: 9

Notes _____



Construction Group International LLC

Business Description: Specialty contractor and critical infrastructure services. Demolition, Asbestos Abatement, Environmental Remediation, and Underground Storage Tank Decommissioning.

Mission Statement: Provide superior, proactively-planned, efficient environmental, construction and critical infrastructure services while maintaining an absolute emphasis on quality, integrity and professionalism in meeting the needs of our clients, employees and business partners.

Contact: Elsa Tibbits

Title: Estimator, Project Manager

Phone Number: 425.487.2618

Email: elsat@cgius.net

Website: www.cgius.net

Certifications: Small Business Enterprise (SBE)

NAICS Codes: 238910 and 562910

Partial List of Recent Customers: Port of Seattle, Sound Transit, Skanska, Sellen, Lease Crutcher Lewis, GLY, PCL, and Vulcan.

Average Number of Employees: 30-50

Years in Business: 10

Notes _____



Convergent Pacific

Business Description: Civil and structural bridge and building engineering, construction inspection and project management, surveying, environmental consulting and remediation services, and general management consulting.

Difference from Competitors: Highly technical, extremely flexible, capabilities of delivering challenging jobs

Contact: Hardy Li

Title: President

Phone Number: 425.979.3896

Email: hardy_li@convergentpacific.com

Website: www.convergentpacific.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330 - Engineering Services; 541370 – Surveying and Mapping (except geophysical) services; 541620 – Environmental Consulting Services; 562910 – Environmental Remediation Services; 541611 – General Management Consulting Services.

Partial List of Recent Customers: WSDOT, Sound Transit, Port of Vancouver

Prime Contractors (Consultants) Databases and/or Contact Lists: PCL, HDR, URS, EPC, AECOM, Parametrix

Partial List of Recent Projects: Alaskan Way Tunnel, I-405: I-5 to SR167 Design Build, Portland to Milwaukie Light Rail.

Average Number of Employees: 15

Years in Business: 9

Notes _____



Cooper Zietz Engineers

Business Description: Civil transportation and environmental engineering and construction management.

Difference from Competitors: Cooper Zietz Engineers, Inc., a Native American owned business was established in 1992 by Dr. Fred Cooper, PE, under the name of Fred Cooper Consulting Engineers, Inc. Since its founding, the firm has offered federal, state, municipal, and private clients specialized services in construction project management and inspection, project scheduling and cost controls, quality assurance and quality control (QA/QC), commissioning and design services for military, civil works, and public infrastructure projects. In 2011 we merged with another Native American owned business, Cascade Design Professionals, established by Herb Fricke, P.E., which increased our offerings to include civil/structural engineering, mechanical/electrical/plumbing (MEP) and planning services. Our team of professionals includes talented people with strong backgrounds in both design and construction engineering practices. We provide highly qualified resident engineers, office engineers, schedulers, cost estimators, engineering technicians, and a wide range of special construction inspectors in response to specific project needs. Personnel can take on full project responsibility or augment existing teams, depending upon client needs. Current staffing availability numbers 35 full-time and 20 part-time specialists, with numerous on-call resources that allow us to easily increase staffing on short notice. Cooper Zietz employs professional engineers licensed in several states, including Oregon and Washington.

Contact: Terry Hosaka **Title:** Business Development Manager

Phone Number: 360.609.3504

Email: terryh@coopercm.com

Website: www.coopercm.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330, 541611, 237310

Partial List of Recent Customers: Sound Transit, US Army Corps of Engineers, US Coast Guard, US Army, US EPA, GSA, Homeland Security, BIA, Pacific Gas and Electric, TriMet, Kiewit, Parsons Brinckerhoff, TY Lin DEA, CH2MHill.

Prime Contractors (Consultants) Databases and/or Contact Lists: Parsons Brinckerhoff, Stantec

Partial List of Recent Projects: Sound Transit - Southlink to Tukwila, Border Crossing - Frontier Washington Riverside Indian School - Anadarko, OK, Umatilla Chemical Agent Disposal Facility, Hanford Waste Treatment Plant, Humboldt Bay Nuclear Power Plant Decommissioning, Willamette River Transit Bridge.

Average Number of Employees: 40

Years in Business: 22



CREA Affiliates, LLC

Business Description: CREA provides original planning, design, landscape and research services that advance sustainable communities.

Mission Statement: Transforming the way we live, work, plan and build towards a more sustainable future

Difference from Competitors: Small yet highly talented design firm with an integrated approach to design-engineering and delivery that continues to exceed expectations.

Contact: Anindita Mitra

Title: Founding Principal

Phone Number: 206.297.3045

Email: clientservies@crea-affiliates.com

Website: www.crea-affiliates.com

Certification: Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541310, 541320, 541330, 541340, 541410, 541430, 541611, 541620, 541690, 541720, 541820, 541990

Partial List of Recent Customers: Seattle Public Utilities - Recycling and Waste Reduction
Seattle Public Utilities - Natural Drainage
Seattle Department of Transportation
Cities of Marysville, Montesano, Mukilteo, and Blaine among many others.

Prime Contractors (Consultants) Databases and/or Contact Lists: Parsons Brinckerhoff, Jacobs, HDR, CH2M, DEA.

Partial List of Recent Projects: Venema Natural Drainage System - public outreach (ongoing), Marysville Foothills Park, Georgetown Festival Street Streetscape (ongoing), Northeast Ninth Green Street Streetscape, Montesano Downtown Street Standards and Design Code.

Average Number of Employees: 4-6

Years in Business: 12 years



DBE ELECTRIC, INC.

Business Description: Electrical contractor specializing in traffic signals, illumination systems, intelligent transportation systems, variable message signs, automated traffic management, signing and other highway electrical work.

Mission Statement: To build high quality electrical highway improvement projects safely and efficiently.

Difference from Competitors: Specializing in new electrical technology for traffic management.

Contact: Mary Guthmiller

Title: President

Phone Number: 253.887.8089

Email: Mary@DBEElectricinc.com

Website:

Certification: Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 238310 - Electrical Contractor, 237310 - Sign Erection, Highway Roads, Street or Bridge

Partial List of Recent Customers: Kiewit-General Manson, Seattle Tunnel Partners, Mowat Construction Company, Scarsella Brothers, Inc. Colacurcio Brothers Construction Co., Interwest Construction, Graham Contractors, Quigg Brothers, Inc. Max J. Kuney Co., CA Carey Corp., Tapani Underground, Lakeside Industries, Tucci and Sons, Inc., Miles Resources.

Partial List of Recent Projects: SR 99 Bored Tunnel, on-going, SR 520 Pontoon Graving Dock, SR 520 Floating Bridge and Landings, ongoing, SR 99 Lincoln Way Improvements, Pacific Highway HOV Improvements, US 395 Parksmith Interchange.

Average Number of Employees: 20-35

Years in Business: 4 Years

Ebony Office Interiors, LLC

Business Description: Commercial office furniture sales and services.

Mission Statement: Our mission is to inform, inspire and to show people how to transform their spaces into unique environments of comfort.

Difference from Competitors: Our furniture extraction service is a unique process of making the environment healthy and productive.

Contact: Joseph Small

Title: Managing Member

Phone Number: 206.762.01676

Email: ebony50@aol.com

Website: www.ebonyoffice.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE)

NAICS Codes: 423210 – Office Furniture Merchant Wholesalers; 541410 – Interior Design Consulting Services.

Partial List of Recent Customers: University of Washington, City of Seattle, State of Washington, Sno Library, Seattle Community College, PSE

Average Number of Employees: 6

Years in Business: 29

Notes _____

Eldred & Associates

Business Description: Consulting firm that specializes in land use planning, permitting, and grants.

Mission Statement: Seamlessly getting to YES, making even complicated projects look easy!

Contact: Jennifer Aylor

Title: CEO/Principal Planner

Phone Number: 360.873.8156

Email: jennifer@eldredassoc.com

Website: www.EldredAssoc.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Native American Owned; 8A

NAICS Codes: 541320 (primary), 541330, 541611, 541618, 541620, 541690, 541820, 237210, 237310, 237990

Partial List of Recent Customers: WA State Department of Commerce, WA State Parks and Recreation, King County, Whatcom County, City of Blaine, Dike District #12, Skagit Environmental Bank, Port of Skagit, Western Washington Agricultural Association

Average Number of Employees: 4

Years in Business: 5

Notes _____



Epic Land Solutions

Business Description: Provide utilities relocation support services.

Difference from Competitors: Right of Way full service consulting company offering a broad range of real estate services for public improvement projects. We are able to adapt to specific client's needs as opposed to a field services company.

Contact: Steve Fox

Title: Northwest Regional Manager

Phone Number: 800.321.3201

Email: sfox@epicland.com

Website: epicland.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); UDBE

NAICS Codes: 541618

Partial List of Recent Customers: City of Olympia, Clark County, Clark Public Utilities, Vancouver Housing Authority, City of Richland, and City of Spokane.

Prime Contractors (Consultants) Databases and/or Contact Lists: Mead and Hunt

Partial List of Recent Projects: Clark Public Utilities-interim ROW project management, Vancouver Housing Authority-Van Vista Extension, Clark County-88th St, City of Spangle- street widening.

Average Number of Employees: 55

Years in Business: 12

Notes _____

Ergosynch Consulting

Business Description: Engineering | Systems Integration | Construction & Project Management. Specializing in communications and controls.

Contact: Sherry Harris

Title: CEO

Phone Number: 253.256.2639

Email: sherry.harris@ergosynch.com

Website: ergosynch.com

Certification: Women Business Enterprise (WBE); Minority Business Enterprise (MBE)

NAICS Codes: 541330 - Engineering Services, 541690 - Other Scientific and Technical Consulting Services, 541990 - All Other Professional, Scientific and Technical Services, 236220 - Construction Management.

Partial List of Recent Customers: Sound Transit, Washington State DOT

Years in Business: 6 years

Notes _____



Exeltech Consulting, Inc.

Business Description: Civil, Structural, Environmental, Construction Management

Mission Statement: The Exeltech Arch symbolizes our motivation and determination to bridge the ordinary with the extraordinary. This is our intent and purpose as we continue our evolution towards... Excellence... In what we do, and in how we serve. Excellence is what we strive for.

Difference from Competitors: We bring deep experience with innovative solutions.

Contact: Santosh Kuruvilla

Title: President

Phone Number: 206-713-1241

Email: santosh@xltech.com

Website: www.xltech.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330, 237310, 541620, 541330, 541340, 541250, 541611, 541320

Partial List of Recent Customers: Sound Transit, City of Seattle, City of Tacoma

Prime Contractors (Consultants) Databases and/or Contact Lists: Jacobs, URS, Hill International, AECOM, and HDR.

Partial List of Recent Projects: City of Seattle - 45th St Viaduct, AWT building inspection, City of Seattle Seawall Structural Design and Program Management, SCL and SPU construction management projects.

Average Number of Employees: 55

Years in Business: 25

Notes _____



Flyright Productions, LLC

Business Description: Photograph portraits in Studio/Locations. Photographs all phases of construction tunnel/aerial shots/video products/editing.

Contact: Keith Williams

Title: Owner

Phone Number: 206.860.9813

Email: GRACEFLYRIGHT@AOL.COM

Website: www.flyrightproductions.net

NAICS Codes: 541921

Average Number of Employees: 3

Years in Business: 25+

Certification: Minority Business Enterprise (MBE)

Notes _____



Force Construction & Contracting Services, LLC

Business Description: Force Construction & Contracting Services, LLC is a Washington state based residential and light commercial construction company that builds extraordinary structures. We specialize in ground-up construction and well as renovations, add-ons, remodeling, tenant improvements and building maintenance.

Difference from Competitors: We are a small veteran owned business focused on building a successful business based on trust earned by honesty, quality work and fair value. Our goal for each and every project is that we exceed our client's expectations.

Contact: Kerry Start

Title: Owner

Phone Number: 360.440.9932

Email: kerry@forceconstructionservices.com

Website: www.forceconstructionservices.com

Certification: Veteran Owned Business

NAICS Codes: 236220, 236115, 236118, 238350, 238430

Partial List of Recent Customers: Port of Seattle, Pan Pacific Hotel Seattle, Kitsap Credit Union, Veterans Administration, Northwest Laborers Training Center, and Kindred Hospital Seattle.

Partial List of Recent Projects: Common Use Lounge-Port of Seattle; Hydropool Tile and Stone Refurbishment, Bar Renovation-Pan Pacific Hotel; Foreclosure Properties Maintenance/Repairs-Kitsap Credit Union; Door Hardware Upgrades-NW Laborers Training Center; Disabled Veteran Home Modifications-Veterans Administration; Compactor Pad & Electrical Install-Kindred Hospital; Door Upgrades-Providence Hospital.

Bonded: Yes

Average Number of Employees: 2-3

Years in Business: 2.2

Notes _____



Fryer-Knowles, Inc.

Business Description: Supply and install marine deck and covering and commercial flooring, paint coatings, and interior design furnishing

Contact: Susan Bittner

Title: President

Phone Number: 206.767.7710

Email: sbittner@fryerk.com

Website: www.fryerk.com

Certification: Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 238330 – Floor laying, scraping, finishings and refinishing; 238330 – Carpet, installation only; 541410- Interior Designs Services; 238330 – Floor tile and sheets, installation only; 238330 – Hardwood flooring, installation only; 238330 - Resilient floor tile or sheet (e.g. linoleum, rubber, vinyl), installation only

Notes _____

GHL Consultants

Business Description: Civil and structural engineering services to public and private agencies.

Difference from Competitors: A proven record of completing work on schedule and within budget to the client's complete satisfaction.

Contact: Girma Haile-Leul

Title: Principal

Phone Number: 206.682.2138

Email: girmah@ghlconsultants.com

Website: www.ghlconsultants.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330 – Engineering Services

Partial List of Recent Customers: 1. Sound Transit 2. City of Seattle 3. King County 4. Wash. State Dept. Of Transportation 5. Port of Seattle

Prime Contractors (Consultants) Databases and/or Contact Lists: Yes, on many of the local Design firms.

Partial List of Recent Projects: Many of the Sound Transit Light Rail Projects: the Central Link, the U-Link, the South Link, the Lynnwood Link, the Sounder Tacoma to Lakewood and the D to M Sounder Line.

Average Number of Employees: Four to Ten.

Years in Business: 20

Notes _____



Global Concrete Cutting

Business Description: We provide should saw cutting, wire-sawing and core drilling.

Contact: Fredrick Thomas

Title: President

Phone Number: 253.255.6379

Email: fredrick@globalconcretecuttinginc.com

Website: www.globalconcretecuttinginc.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); Small Business Enterprise (SBE)

NAICS Codes: 238910 – Concrete breaking and cutting for demolition; 238990 – Concrete sawing and drilling (except demolition).

Notes _____

Global Diving & Salvage, Inc.

Business Description: Full range of diving and environmental services. Daily dive operations include maintenance, repairs, inspections, ship husbandry, search and recovery, marine construction support, confined space penetrations, potable water, and HAZMAT diving. We have divers available with both topside and underwater welding certifications. We also offer a full range of environmental services related to oil spill response, prevention & training, and abandoned vessel removal & salvage.

Mission Statement: Global Diving & Salvage, Inc. endeavors to foster a unique work environment for its employees that stimulates professional pride and passion in their craft and industry as well as invests them in the company's achievements. This commitment to our collective profession results in our clients and partners receiving safe and effective solutions while setting the standard in the marine services industry.

- Sincerity, honesty and professionalism in dealing with employees, clients, and partners;
- Safety in the workplace through competency, management, corporate culture and our philosophy of TEAM (Together Everyone Achieves More) work;
- Individual professional pride and passion for our craft, our company and our industry.

Contact: Frank Immel

Title: Marketing Manager

Phone Number: 206.623.0621

Email: info@gdiving.com

Website: www.gdiving.com

Average Number of Employees: 65 (Seattle area)

Years in Business: 34

Notes _____

Greenbusch Group, Inc., The

Business Description: Acoustical design, noise and vibration mitigation, audio/video systems design, and mechanical engineering consulting, and building commissioning services

Contact: Sara McPhail

Title: Marketing Manager

Phone Number: 206.378.0569

Email: info@greenbusch.com

Website: www.greenbusch.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE)

NAICS Codes: 541330, 541620

Partial List of Recent Customers: WSDOT, SDOT, Sound Transit, City of Seattle, City of Bellevue, Port of Seattle, King County

Prime Contractors (Consultants) Databases and/or Contact Lists: King County Housing Authority; City of Seattle; Seattle Public Schools; several others

Partial List of Recent Projects: Seattle's Fire Station 30; Sound Transit University Link Stations; Mercer Corridor construction noise monitoring; UW HUB renovation; O'Brien Building renovation

Average Number of Employees: 17

Years in Business: 24

Notes _____

Greylock Consulting LLC

Business Description: Licensed hydrogeologist/geologist, water resource consulting, environmental consulting, and project management.

Difference from Competitors: Low cost, quick turnaround of sampling and deliverables.

Contact: Suzanne Dudziak

Title: Owner

Phone Number: 253.661.3520

Email: greylockllc@comcast.net

Website: greylockenv.com

Certification: Small Business Enterprise (SBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541620

Partial List of Recent Customers: Seattle Tunnel Partners, General Construction Company, Port of Tacoma, Hardel Mutual Plywood Corp.

Prime Contractors (Consultants) Databases and/or Contact Lists: Kiewit Manson

Partial List of Recent Projects: Hardel Mutual Plywood Soil and Groundwater Cleanup, Port of Tacoma Decommissioning Monitoring Wells, Industrial Stormwater Permit Sampling and Support - Ongoing Several Clients, Pier 23 Reconstruction Soil and Sediment Sampling; Water Quality Monitoring, Marine Mammal Monitoring

Average Number of Employees: 6

Years in Business: 7

Notes _____



Griffin, Hill & Associates, LLC

Business Description: Practical, creative solutions to business problems. Areas of expertise include project management support services, construction management support services, and financial services.

Difference from Competitors: Our principals are former government employees so we know what's required to produce a successful government project. We work collaboratively with clients to ensure projects are successful and meet their requirements. We guarantee our work. We are team players.

Contact: Carl Griffin

Title: CEO

Phone Number: 206.725.8654

Email: ghagriffin@qwestoffice.net

Website: www.ghallc.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); 8A

NAICS Codes: 541611

Partial List of Recent Customers: King County, Port of Seattle, Sound Transit and City of Seattle

Prime Contractors (Consultants) Databases and/or Contact Lists: URS, CH2M Hill, MWH, Jacobs Engineering, Brown and Caldwell

Partial List of Recent Projects: Sound Transit U-Link Construction Mgmt., City of Seattle Spokane Street Widening CM., City of Seattle SPU CSO Program Management, King County Waste Water Treatment Div. Sunset Heathfield Pump Station Design and Contract and File Reviews and Port of Seattle Small Business Participation Audit.

Average Number of Employees: 8

Years in Business: 14

Notes _____



Haregu Nemariam Engineering, LLC

Business Description: Full services transportation engineering firm: provides transportation planning and systems operations; traffic operations, signal design, roadway design, work zone traffic control, ITS plans, specification and estimates, development impact analysis and traffic safety studies.

Mission Statement: Our mission is to provide high quality low cost transportation engineering services.

Difference from Competitors: Our commitment to provide safe and efficient transportation systems.

Contact: Ms. Haregu Nemariam, P.E.

Title: Principal Engineer

Phone Number: Office: 503.746.4386 Mobile: 541.680.3411

Email: haregu.nemariam@gmail.com

Website: www.hntransportationengineeringsolutions.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541330, 541614, 541690

Partial List of Recent Customers: Oregon DOT Region 1, Leeka Architecture and Planning

Partial List of Recent Projects: Subway Expansion Traffic Impact Analysis; SW Barber Blvd/SW Luradel Street Intersection Improvement, Typical Drawings for FYLTA Signal Head Installation, OR 99W Tualatin River to Sunset-Loop Replacement.

Average Number of Employees: 2

Years in Business: 3 years

Notes _____



ILF Consultants Inc.

Business Description: Consulting Engineering

Difference from Competitors: Based on interdisciplinary “know-how” the company has acquired from many years of design and construction management, ILF is able to develop and execute complex engineering projects that require overall design and project management services.

Contact: Janette Keiser

Title: CEO

Phone Number: 206.357.3011

Email: Jan.keiser@ilf.com

Website: www.ilf.com

NAICS Codes: 541330 - Engineering Services

Partial List of Recent Customers: Los Angeles Metro CA High Speed Rail

Partial List of Recent Projects: SR 710 Environmental Impact Study

Average Number of Employees: 30

Years in Business: 15

Notes _____

Integrated Design Engineers

Business Description: idE is a structural engineering firm based in Seattle, Washington providing superior structural engineering services to developers, owners and architects. Founded by two highly experienced and talented structural engineers, Ignasius Seilie and David Hornsby, the firm is committed to excellence, teamwork, and practical structural solutions.

Contact: Ignasius Seilie

Title: Principal

Phone Number: 206.264.1121

Email: info@id-engr.com

Website: www.id-engr.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); 8A

NAICS Codes: 541330, 541340, 541350

Partial List of Recent Customers: City of Seattle, Port of Seattle, Whitemud Ironworks, Hensel Phelps Development

Average Number of Employees: 10

Years in Business: 9

Notes _____



J.P. Francis & Associates, Inc.

Business Description: Mechanical contractor.

Mission Statement: Our mission is to team with our client and provide exceptional quality work at a competitive fair price with highly skilled crafts people.

Difference from Competitors: With our diversity of professionalism and skills also the many years of experience we offer our clients a smooth project that ends with a positive relationship.

Contact: John Barringer

Title: Vice President

Phone Number: 253.872.8950

Email: john@jpfrancis.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 238220

Partial List of Recent Customers: Sound Transit, Port of Seattle, Seattle Tunnel Partners, Jay Dee/Coluccio, JCM Northlink

Partial List of Recent Projects: SeaTac Rental Car Facility, Brightwater Conveyance, Chief Joseph Hatchery, Lower Baker Power Plant, University Link Light Rail, Various SeaTac Airport Projects.

Bonded: Yes

Average Number of Employees: 18

Years in Business: 30

Notes _____

Jabez Holdings, Inc., “dba” ST Fabrication/Jabez Construction

Business Description: Structural and miscellaneous steel fabricator and general contractor.

Mission Statement: PURPOSE: Rebuilding America’s Infrastructure in the 21st Century.
MISSION: Building it right and on time for the right price!

Difference from Competitors: We are active in WA, AK, HI, GU and specialize in the challenging and difficult projects.

Contact: Jesse Cherian

Title: President/CEO

Phone Number: 253.735.2000

Email: jesse@stfab.com

Website: www.stfab.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); 8A

NAICS Codes: 332312, 238120, 236220, 423310

Partial List of Recent Customers: Absher, Turner, Kiewit, USACE, NAVFAC

Partial List of Recent Projects: U240 Sound Transit (in progress), COF SOF (Absher at JBLM), SR 520 with Kiewit

Bonded: Yes, \$10MM single, \$20MM aggregate, Zurich

Average Number of Employees: 35

Years in Business: 40

Notes _____



Jimale Technical Services, LLC.

Business Description: JTS delivers comprehensive project controls and construction management services in the Architectural, Engineering, and Construction industry for public infrastructure in the Puget Sound area. JTS is a small, minority-owned business.

Services:

- Scheduling
- Estimating
- Document control
- Change order management
- Resident engineering
- Construction management
- Inspections
- Plan review
- Forensic claims analysis and negotiation
- Quality control and quality assurance
- Safety planning
- Grant management
- Contract Administration
- Diversity Management

How the firm is different from competitors: JTS has gained extensive lessons learned in the development and execution of agency document management and implementation principles and techniques. JTS has proven expertise in supporting the project from initiation through close-out both during the design and construction phases of projects.

Mission Statement: To deliver quality construction management and project control services that minimize project risk, ensure compliance, and maximize accountability on projects.

Contact: Tanya R. Jimale

Title: CEO

Phone: 206-861-8000

Email: jimalet@jts-seattle.com

Certification: DBE, SBE, MBE, WBE, WOSB, SCS

NAICS Codes: 541611, 541612, 561410, 237990, 237310, 236220

Annual average number of employees: 17

Years in Business: 20

Recent Client List: Sound Transit, City of Seattle, Seattle Public Utilities, King County

Recent project list: Sound Transit Residential Sound Insulation Program, University Link Final Design, King County Interbay Pump Station Upgrade Project, and Capital Improvements for King County West Point Treatment Plant.



JOHANSEN MECHANICAL INC.

Business Description: Areas of Expertise:

- Construction
- Design-Build/Engineering
- Energy Retrofits
- Exotic Metals
- Maintenance & Service

Mission Statement: To be recognized as an elite performer in the HVAC/R industry. Performance is defined in terms of the following key result areas:

- Exemplary customer service
- Retaining and building customer loyalty
- Vendor and client respect and partnering
- High company morale and energy
- Focusing on employee development; both personal and professional

Contact: Armando Coydan

Title: Business Development

Phone Number: 425.481.2266

Email: armandoc@johansenmech.com

Website: www.johansenmech.com

Notes _____



KADS Consultants LLC

Business Description: Offering cost-effective solutions for your design-build needs! Design/drafting services with on-site consultation in the areas of: Civil Engineering, GIS, Telecom, Structural, Environmental, Architectural and MEP.

Mission Statement: Offering cost-effective solutions for your design-build needs

Difference from Competitors: We offer GIS services and specialize in design/ drafting for tenant improvements and permit drawings/ construction documents.

Contact: Ezra Allen

Title: Manager

Phone Number: 425.572.6355

Email: info@kadsconsultants.com

Website: www.kadsconsultants.com

Certification: Section 3

NAICS Codes: 541330 -Engineering design services, 541330 - Civil engineering services, 541340 - Drafting services

Partial List of Recent Customers: Fluor Canada Ltd., O’Bunco Engineering (OEI), City of Renton, E3 Energy Partners

Partial List of Recent Projects: Izok Corridor Project (mining), Howard Hanson Dam, SDOT Path and Trail design, 1100 Bronson Way N & 272 Thomas Kiosk

Average Number of Employees: 3-5

Years in Business: 12

Notes _____



Kwame Northwest

Business Description: construction management.

Mission Statement: The ultimate goal of Kwame Building Group, Inc. is to continue to exceed the expectations of the Owner/client while embracing diversity every step of the way.

Difference from Competitors: To bring in a high quality, on time and under budget projects.

Contact: Rodney Jones

Title: Business Development Manager

Phone Number: 206.948.0209

Email: rjones@kwamebuildinggroup.com

Website: www.kwamebuildinggroup.com

Certification: Minority Business Enterprise (MBE); Hub-Zone

Partial List of Recent Customers: Port of Seattle

Prime Contractors (Consultants) Databases and/or Contact Lists: HNTB, HDR, KBA, JACOBS, JTS, CH2MHill, Skanska.

Partial List of Recent Projects: 3rd Runway SeaTac Airport

Average Number of Employees: 75

Years in Business: 22

Notes _____



Lisa A. Harbert, PE, PLLC

Business Description: Civil engineering firm specializing in storm water.

Mission Statement: To provide good engineering services at a reasonable price.

Difference from Competitors: Ms. Harbert has over 20 years of experience in the storm water field. She has vast experience across the country with performing bridge hydraulics and scour analysis. She has been the lead drainage person on numerous large roadway projects. A few examples include a viaduct in Chicago, a 24 mile road through an active quarry, a highway interchange, state road interchange improvements, an eight mile stretch of road through wetlands, and a neighborhood sidewalk and road widening program. Since starting her own company, Ms. Harbert has done residential work. This has given her more appreciation for getting a job done on limited budgets and thinking outside the box. In addition to designing rain gardens for new homes, Ms. Harbert has designed and installed rain gardens for single family and commercial properties in King and Snohomish Counties.

Contact: Lisa Harbert, PE

Title: President, Storm Water Engineer

Phone Number: 206.371.3079

Email: LisaHarbert@ymail.com

Website: www.LisaHarbert.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541330

Partial List of Recent Customers: West Coast Garages and Remodeling LLC, HSGC General Contractors, John Day Homes, Bothell Family Cooperative Preschool, Lake Forest Park Stewardship Foundation, and private residences in Maltby, Bellevue, Seattle, Mercer Island, Lake Stevens, Bothell, and Kenmore.

Prime Contractors (Consultants) Databases and/or Contact Lists: Lydig Construction, Carollo Engineers, Tetra Tech

Partial List of Recent Projects: Filing storm water permits and creating erosion control plans for either new homes or additions. Designing and installing rain gardens for residential and commercial customers.

Average Number of Employees: 1-5

Years in Business: 2

LNL Transport Inc. LNL Transport Mobile Welding

Business Description: Mobile welding services.

Difference from Competitors: With over 25 years of welding experience, you can expect us to deliver exceptional products and services when you need it. Everything you need is done in-house, from ordering your materials, delivering those materials to you, and offering complete welding services.

We're always happy to give you a competitive welding bid on:

- Plasma cutting
- Torch cutting
- Stainless steel welding
- Aluminum Welding
- Special metals arc welding
- Mig welding
- Light materials delivery
- Field fabrication

Contact: Rick

Title: President

Phone Number: 206.295.7806

Email: rbfrickof5@earthlink.net

Website: www.lnlmobilewelder.com

Bonded: Yes

Notes _____



Magellan Architects

Business Description: Architectural firm.

Mission Statement: To help our clients achieve their project goals and promote good stewardship of our environment through creative design and imaginative solutions.

Difference from Competitors: Our firm is built around service. We strive to be proactive, accessible and optimal in meeting our Client's needs.

Contact: Pedro Castro

Title: President

Phone Number: 425.885.4300

Email: office@magellanarchitects.com

Website: www.magellanarchitects.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541310, 541410

Partial List of Recent Customers: Lake Washington School District, Bartell Drugs, Union Bank, Microsoft, Public Storage, Safeway, Les Schwab, Puget Sound Energy

Partial List of Recent Projects: Lake Washington School District International Community School, Puget Sound Energy Georgetown Operations Base, Public Storage Lake Union, Union Bank San Marino, Bartell Drugs - Multiple Locations.

Average Number of Employees: 12

Years in Business: 12

Notes _____



Materials Testing & Consulting

Business Description: Geotechnical engineering, materials testing, special inspection, and environmental consulting.

Difference from competitors: MTC offers unparalleled report distribution and document access through the Digital Paper Route. Using securely encrypted links for all of your project reports, you will conveniently gain access to an online project area with a complete gathering of all testing, inspection and consulting documents.

Contact: Lisa Mudd-Keenan

Title: Marketing Coordinator

Phone Number: 360.755.1990

Email: lisa.mk@mtc-inc.net

Website: www.mtc-inc.net

Notes _____



MCR Connect LLC

Business Description: A professional service consulting and systems integrators specializing in VOIP, business class Wi-Fi, IP surveillance, and with certified cabling (CAT 5, 6, etc.).

Mission Statement: MCR Connect LLC is committed to positively impacting organizations with technology driven solutions that increase our clientele profitability and provide a rewarding experience. By aligning with world class manufactures that are at the forefront of our industry, providing a work atmosphere that encourages and by empowering employees to leverage innovation and cost reduction ideas. Our team is dedicated to these ideals no matter the size or scope of the project.

Difference from Competitors: Turn Key Operation - We provide design, implementation and support of all products and services.

Contact: Malcolm Waters

Title: VP of Sales & Marketing

Phone Number: 206.538.5610

Email: malcolm@mcrconnect.com

Website: www.mcrconnect.com

Certification: Minority Business Enterprise (MBE)

NAICS Codes: Application in process

Partial List of Recent Customers: Bellevue Club, IBEW local 46, Golden Viking

Prime Contractors (Consultants) Databases and/or Contact Lists: Skanska, Sellen

Partial List of Recent Projects: Bellevue Club, LDM Worldwide - Vashon Island

Bonded: Yes

Average Number of Employees: 5-7

Years in Business: 1.8

Notes _____

Metro Painting LLC

Business Description: Painting & specialty coating, roadway, and parking lots.

Contact: Richard Peck

Title: Project Manager

Phone Number: 206.282.0480

Email: metro@metropaintingseattle.com

Website: www.metropaintingseattle.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); SCS - King County

NAICS Codes: Prime NAICS: 238320, 2nd NAICS: 237310, 3rd NAICS: 237310, 4th NAICS: 561990, 5th NAICS: 562910

Partial List of Recent Customers: Sound Transit, City of Seattle, Turner, City of Everett

Prime Contractors (Consultants) Databases and/or Contact Lists: Turner, PCL, and McClure & Sons.

Partial List of Recent Projects: Snohomish WWTP, Salmon Hatchery.

Average Number of Employees: 5 to 20

Years in Business: 11.5

Notes _____



Mobile Electrical Distributors Inc.

Business Description: Electrical wholesale supplier.

Difference from Competitors: Small business gives you personal service.

Contact: Colleen Hallett

Title: President

Phone Number: 206.363.2400

Email: colleen@mobileelec.com

Website: www.mobileelec.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); WOSB, EDWOSB

NAICS Codes: 423610

Partial List of Recent Customers: Fisk, Valley, Elcon, Cochran, US Navy, Port of Seattle, Seattle Public Utilities, City of Seattle, Veca

Partial List of Recent Projects: Murray Morgan Bridge, First Hill Street Car, AWW Phase One, US Courthouse Seattle, Northlink Utility Relocate, Southlink Utility Relocate, Port of Seattle Concourse D Doors, SR 520 Eastside Project.

Average Number of Employees: 10

Years in Business: 57

Notes _____

NMC- Project Controls Services

Business Description: Project controls- document control, cost control, cost estimating, and scheduling services

Mission Statement: On time and in budget!

Contact: Joseph Civil

Title: Business Development Manager

Phone Number: 888.738.1741

Email: Business@nmcpcs.com

Website: www.nmcpcs.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541611

Partial List of Recent Customers: Seattle Tunnel Partners, Department of Water Resources, Denver International Airport

Average Number of Employees: 10

Years in Business: Going into our 4th year!

Notes _____



No Clowns Sweeping

Business Description: Providing street and construction site sweeping for contractors in a timely, safe, and clean fashion.

Mission Statement: On time, safe, and clean services.

Difference from Competitors: Very well maintained equipment with a highly efficient operator experienced in over 30 years of construction knowledge.

Contact: Charles Peterson

Title: Owner

Phone Number: 253.988.4735

Email: noclownssweeping@yahoo.com

Certification: Small Contractors and Suppliers (SCS)

NAICS Codes: 488490

Partial List of Recent Customers: Doolittle Construction, Benjamin Asphalt

Partial List of Recent Projects: Too many to list. Primarily paving and chip seal projects over the last 9 years. I have NEVER been unable to complete a job.

Bonded: Yes

Average Number of Employees: 1

Years in Business: 9

Notes _____

O'Neill Service Group (OSG)

Business Description: Environmental consulting. Quality assurance and control inspections and testing for design-build transportation project. Monitoring of storm water effluent and erosion control. Dewatering monitoring, sampling. Materials management and document control.

Difference from Competitors: O'Neill Service Group (OSG) provides exceptional client driven services on Transportation/Infrastructure Design-Build and GC/CM projects in the Pacific Northwest. We have a proven track record of designing and implementing comprehensive environmental, quality assurance/quality control and materials tracking and documentation programs with our Joint-Venture Teaming Partners. Our staff is crossed-trained in environmental and construction quality procedures to provide cost-effective field programs. We maintained a staff of 45 environmental scientists, engineers, geologists, inspectors and technicians as well as a fully certified materials testing laboratory to meet our client's needs. We also provide Stormwater Specialists, Environmental Compliance Managers, Construction Quality Assurance Managers (CQAM)/QC Manager and Quality Technical Supervisors to support your overall project team.

Contact: Dennis O'Neill

Title: Managing Principal

Phone Number: 425.429.7800

Email: denniso@oneillsg.com

Website: www.oneillsg.com

Certification: Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 541611 – General management consulting services; 541690 – Hydrology consulting services; 541330 – Geological engineering services; 541620 – Environmental consulting services; 541712 – Geological research and development laboratories or services; 541380 – Testing laboratories (except medical, veterinary); 541350 – Inspection services, building or home

Partial List of Recent Projects: WSDOT SR-520 Eastside Transit and HOV DB Project, WSDOT SR-520 Floating Bridge DB Project, WSDOT SR-520 Pontoon Construction DB Project, UW Husky Stadium Renovation, City of Tacoma Murray Morgan Bridge Rehabilitation DB Project, Sound Transit D-M Street Project. Sound Transit South 200th Link Extension (S440), Sound Transit NorthLink Extension TCM Tunnel (N125), Elliot Bay Seawall Construction, Seattle Tunnel Partners and Sound Transit Tukwila Station.

Average Number of Employees: 45 fulltime 3 part-time

Years in Business: 6



Osborn Consulting, Inc.

Business Description: Osborn Consulting, Inc. (OCI) is a specialty firm that focuses on water resources and environmental services, including stormwater and hydraulic engineering for transportation, development, restoration, and mitigation projects. Additional services: Green Stormwater Infrastructure (GSI) and Low Impact Development (LID), sanitary sewer repair, and construction stormwater monitoring.

Difference from Competitors: Our technical expertise and organizational structure allows us to excel in the following areas:

- Client focused customer service backed up by technical expertise.
- Design and develop PS&E for small stormwater projects resulting in projects being constructed year after year.
- Provide stormwater solutions for large transportation projects that win design build jobs and meet the contractor's schedule.
- Temporary Erosion and Sediment Control experts for projects of all sizes.

Contact: Tarelle Osborn

Title: President

Phone Number: 425.451.4009

Email: tarelle@osbornconsulting.com

Website: www.osbornconsulting.com

Certification: Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541620, 541330

Partial List of Recent Customers: WSDOT, Sound Transit, SDOT, SPU, Atkinson Construction, KBA

Partial List of Recent Projects: ST S. 200th Extension, WSDOT Puyallup River Bridge Replacement, SDOT Ballard Bridge Water Quality Monitoring / CM, WSDOT SR 99 Bored Tunnel, SPU Venema Natural Drainage System.

Average Number of Employees: 10

Years in Business: 9



PCSI Design

Business Description: Technical Mechanical\Electrical Documentation Specialist

Mission Statement: PCSI DESIGN is a forward-thinking, industrial design, mechanical drafting, and engineering documentation company who serves the Puget Sound and global companies seeking bold solutions from concept to finished products. The PCSI Design Team brings a strong work ethic, developed skills, and a commitment to excellence to all its endeavors.

Difference from Competitors: PCSI Design has an excellent track record of providing nimble and savvy resources. We provide technical staff with the essential skills required for an ever-changing marketplace. We are the best in class because of our training, our ethics, our desire to help you succeed, and our passion to deliver enterprising results. Our goal is to be able to integrate and absorb new capabilities easily while offering a total solution to our customers. Here at PCSI Design, we believe in making the box bigger (Out-of-the-box) thinking and welcome new endeavors and challenges that will allow us to show case our innovative ideas. We strive to increase our capabilities, by taking on new challenges and pursue work that provides the opportunity to improve our skills and expand our knowledge. This goal can be achieved in two ways: Applying What We Know to New Areas Innovative thinking can be as simple an idea to repackage a service or product that already exists, so that it becomes more functional, practical, and valuable.

Contact: Carlos Veliz

Title: President

Phone Number: 425.485.3420

Email: carlos@pcsidesign.com

Website: www.pcsidesign.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); 8A

NAICS Codes: 541340, 541512, 541430, 541420, 541310, 541410

Partial List of Recent Customers: Parsons Brinckerhoff, Puget Sound Energy, Seattle Center, Port of Seattle, United States Coast Guard

Prime Contractors (Consultants) Databases and/or Contact Lists: Parsons Brinckerhoff, Port of Seattle, Puget Sound Energy, Sound Transit

Partial List of Recent Projects: 1. Sound Transit East Link Fire Suppression System study
2. Kvichak Marine Industries 45-RBM Technology System 3. United States Coast Guard Civil Engineering Services.

Average Number of Employees: 12

Years in Business: 14 years



Pro USA, LLC. a Dump Trucking Company

Business Description: Dump trucking company for hire.

Mission Statement: We are a dump trucking company with 15 dump trucks and pup trailers and the ability to furnish more trucks as needed. We pride ourselves in the construction experience of our drivers and their understanding of construction industry. This professionalism in knowledge and attitude is an asset to our company. Our trucks are in top condition, dependable and have performed in all conditions. Our drivers represent us well with their professionalism, a good attitude and understanding of the construction paperwork and job site requirements of public and private projects.

Difference from Competitors: We believe in professionalism, our trucks are in top condition, and dependable.

Contact: Daniel Assefa

Title: President

Phone Number: 425.264.7755 or 206.414.6145

Email: Daniel@Pro-USA-LLC.com

Website: www.Pro-USA-LLC.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 484220 - Dump Trucking (i.e. Sand, Gravel, Top Soil)

Partial List of Recent Customers: Eastside Corridor Constructors, Granite Construction Company, Glacier Environmental Services, Inc., ICON Materials, Kiewit/General/Manson, A Joint Venture, Northwest Construction, Inc., J.R. Hayes & Sons, Inc.

Prime Contractors (Consultants) Databases and/or Contact Lists: Eastside Corridor Constructors, Granite Construction Company, Glacier Environmental Services, Inc., ICON Materials, Kiewit/General/Manson A Joint Venture, Northwest Construction, Inc., J.R. Hayes & Sons, Inc.

Partial List of Recent Projects: SR520 Eastside Transit and HOV Project, SR 99 Tunnel, I-5, SR 104 to 52ns Ave W & I-5/220th St SW I/C Ramps-Paving, N112 Brooklyn and Roosevelt Site preparation (Sound Transit), N110 Advanced Utility Relocation, Sound Transit.

Bonded: Yes

Average Number of Employees: 15

Years in Business: 3 years

ProDims, LLC

Business Description: ProDims, a project management firm, provides cost estimating, scheduling, and project controls, inspection, and management services. As a small business we provide our client's with the flexibility to meet their needs from providing in-house project controls, serving as the owner's representative, to acting as an extension of our client's staff. Our flexible approach coupled with our team's expertise and experience allows ProDims to provide our clients with exceptional services, assisting in completing projects with value and integrity, on time and budget having successfully completed projects for cities, counties, school districts and ports; to the federal government and private sector clients.

Mission Statement: Onward and Upward

Difference from Competitors: Multi-disciplinary project management and cost estimating services

Contact: Kristina Jackson

Title: Marketing Manager | Business Development

Phone Number: 425.828.0500

Email: kjackson@prodims.com

Website: www.prodims.com

Certification: Small Business Enterprise (SBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541330; 237990; 541618

Partial List of Recent Customers: Navfac, NW USACE, King County, Pierce Transit, Island Transit, Snohomish County PUD, Port of Seattle, King County Solid Waste Division.

Prime Contractors (Consultants) Databases and/or Contact Lists: Berger ABAM, Ried Middleton, Helix, Fergus Rice Miller, AHBL, HDR, Inc. Jacobs, H-J-H Partners.

Partial List of Recent Projects: Pierce Transit - Compressed Natural Gas Facility, Island Transit - Administration and Operations Facility, Addition to Administration Building Operations Center, Port of Seattle - Renew and Replace 42 Escalators, Port of Seattle - Consolidated Rental Car Facility King County - Houghton Transfer Station Safety and Mitigation, King County DNRP - 53rd Avenue Pump Station Upgrade, P-419 Integrated Dry Dock Water Treatment System, Puget Sound Naval Shipyard Boeing Shared Services Group - Fuel Farm and Flight Line Mechanical Utilities.

Average Number of Employees: 12

Years in Business: 5.5

Project Delivery Analysts, LLC

Business Description: Evaluation of costs, schedule and project viability analytics. Full range of construction, preconstruction and development services.

Mission Statement: Project Delivery Analysts, LLC are the construction and development professionals you need in order to receive the most accurate and professional production and evaluation of constructability, cost estimating, schedule and project viability analytics available.

Difference from Competitors: PDA will provide you the most comprehensive analytic results in a strikingly unique graphic based format that dramatically paints the desired picture, allowing you to make the most informed decisions.

Contact: William Jones

Title: Partner

Phone Number: 206.799.9345

Email: wjones@pda-llc.net

Website: www.pda-llc.net

Certification: Small Business Enterprise (SBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541330

Partial List of Recent Customers: Port of Tacoma, King County, State of Washington, City of Seattle, University of Washington, Central Kitsap School District, City of Bellevue, Suquamish Tribe, Seattle Housing Authority, California High Speed Rail Authority

Prime Contractors (Consultants) Databases and/or Contact Lists: Vanir CM, Harris and Associates, Hill International, KBA, Jacobs, HDR Engineering

Partial List of Recent Projects: Port of Tacoma Pier 3 Upgrade, King County Reddington Levee Setback, Seattle City Light Training Center, CKSD Jackson Park Elementary School, Bellevue Service Center, Suquamish Health and Fitness Center, Lower Columbia College Gymnasium Expansion and Renovation, CA High Speed Rail Construction Package 01.

Average Number of Employees: 2

Years in Business: 4

ProjectCorps

Business Description: ProjectCorps is a consulting and professional services organization providing a range of services to help clients achieve their objectives, improve their strategies, organization, processes, tools, and performance, with an unbroken track record of success. Our clients have included large and small, public and private enterprises. We have assisted municipalities, counties, global ports, and state agencies, and we have served large private enterprises with complex organizational structures and clients comprised of multiple, autonomous units. Our capabilities fall into five Practice Areas: Technology Selection & Evaluation; Governance & Delivery; Customer Service & Contact Centers; Advanced Technology Solutions & Infrastructure; and Professional Services.

Mission Statement: To solve our clients' toughest business challenges by exceeding the bounds of traditional consulting methods – we work harder and smarter, delivering innovative ideas and practical solutions that get our customers to where they want to go.

Difference from Competitors: Often organizations look to consultants within their “industry vertical” to determine the best path forward. We have a different approach. By only looking for ideas within one industry, great ideas from other industries are left on the drawing board. That’s why at ProjectCorps, our consultants must have backgrounds in multiple industries as line managers or executives in addition to prior experience as consultants. We believe, and experience shows, that this breadth and depth helps our clients to create the next “best practice” rather than try to keep up by following their competitor’s best practice. We believe that creative problem solving comes when you “Think Beyond the Vertical.”

Contact: Shelley Gaddie

Title: President

Phone Number: 206.518.6101

Email: sgaddie@projectcorps.com

Website: www.projectcorps.com

Certifications: WBE, SBE, and SCS

NAICS Codes: Primary NAICS Code: 541611

Partial List of Recent Customers: Alaska Airlines, Fred Hutch, King County, SDOT, UW, WA State Lottery, WA State Employees Credit Union.

Partial List of Recent Projects: UW Medicine CPOE Program; King County Sheriff’s Office Electronic Time and Attendance System Project; King County Project Management Education & Training; Avista Utilities PPM RFP Development and System Implementation; Multi-City License & Tax Portal Feasibility Study and Requirements Project (Cities of Seattle, Bellevue, Everett, Tacoma & Bellingham); Fred Hutch Cancer Research Center International PeopleSoft Project; State of WA Consolidated Technology Services Organizational Development and Agency Launch; Port of Tacoma ERP Program Implementation; SDOT Project Management Education, Training & Mentoring.

Years in Business: 12



Projecto Managerial, LLC

Business Description: Project Management Consulting Company

Mission Statement: We provide and manage projects from a blueprint for project success.

Difference from Competitors: Our primary focus is project risk assessment and risk management.

Contact: Michael Williams

Title: Principal

Phone Number: 206.427.4205

Email: mjw@projmanagerial.com

Website: www.projmanagerial.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 541611 – Business Management Consulting Services; 541611- General Management Consulting Services; 561110 – Business Management Services; 237990 – Construction Management, Mass Transit; 541611 – Strategic Planning Consulting Services

Partial List of Recent Customers: Seattle Public Utilities

Partial List of Recent Projects: This company is relatively new. Some of my past experience is in working for FTA and HDR Engineering Inc.

Average Number of Employees: 1

Years in Business: 3

Notes _____



Puget Sound Steel Co., Inc.

Business Description: Fabrication and engineering of reinforcing steel according to plans and specifications

Mission Statement: To take care of the customer

Difference from Competitors: Consistent reliability at a competitive price. We fabricate everyone else's shorts and no one has to fabricate ours.

Contact: Dave Haglund

Title: General Manager

Phone Number: 253.854.3600

Email: dave@pugetsoundsteel.com

Website: www.pugetsoundsteel.com

Certification: Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 332312

Partial List of Recent Customers: Sellen Construction, PCL, Turner, Kiewit, Skanska, Greater Seattle, etc.

Prime Contractors (Consultants) Databases and/or Contact Lists: All of the above and many more.

Partial List of Recent Projects: Bravern, Toyota of Bellevue, 2030 8th Avenue, UW Medical Center, Seattle Children's Hospital, Seattle Ferris Wheel, Port Angeles Waterfront, Windermere CSO, etc.

Bonded: Yes

Average Number of Employees: 17

Years in Business: Since 1968

Notes _____



Reliable Investments LLC

Business Description: Wholesale trade and supplier

Mission Statement: Reliable Investments LLC mission is to become one of the nation's leading suppliers to the federal, state, municipal entities as well as private corporations.

Difference from Competitors: One-stop shop for all your industrial and commercial equipment and supplies. Prompt, efficient customer service! Extensive, high quality, cost-effective product selection

Contact: Anthony Obiako

Title: Founder/CEO

Phone Number: 206.436.4780

Email: Anthony@reliableinvestmentsLLC.com

Website: www.reliableinvestmentsLLC.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 425120, 423400, 423840

Partial List of Recent Customers: 1) State of Idaho Transportation Department 2) Edmonds Community College, Lynnwood, Washington 3) State of Idaho Department of Environmental Quality 4) Jefferson Parish Louisiana Engineering Department 5) State of Hawaii Department of Public Safety, Training and Staff Development Section 6) State of Hawaii Department of Education, School Facilities and Support Services.

Partial List of Recent Projects: 1) State of Idaho Transportation Department Reliable Investments LLC was contracted to supply non-nuclear asphalt density gauges (TransTech PQI-380) to the Idaho Transportation Department. The products were delivered on time as required by the department. 2) Edmonds Community College, Lynnwood, Washington Reliable Investments LLC was contracted to supply surge protectors for the replacement of old protectors in the whole Edmonds Community College campus. The products were delivered on time as required by the institution.

Average Number of Employees: 2

Years in Business: 3

Salmi & Gillaspy, PLLC

Business Description: Law firm specializing in construction, real estate and business matters.

Mission Statement: We provide transactional and litigation support to businesses and individuals, focusing on those involved in construction, manufacturing, real estate and related industries. In addition, our experienced litigators protect your interests when disputes arise. From assisting you in selecting and creating the right type of corporate entity and lining up proper insurance and registration, to contract review and formation, to representing you in court, we pride ourselves on responsive, efficient legal analysis and products.

Difference from Competitors: Salmi & Gillaspy, PLLC and its predecessor firm have been providing legal services in the Pacific Northwest since 1984. We are members of the National Association of Women in Construction, the Kirkland Chamber of Commerce and are a WNBEC-certified woman-owned business.

Contact: Betsy A. Gillaspy

Title: Managing Partner

Phone Number: 425.646.2956

Email: bgillaspy@salmigillaspy.com

Website: www.salmigillaspy.com

Certification: Women Business Enterprise (WBE)

NAICS Codes: 541110 - Attorney's office

Average Number of Employees: 10

Years in Business: 12

Notes _____



SCE Inc.

Business Description: Civil Infrastructure and surveying.

Mission Statement: Provide excellent professional and technical services competitively.

Contact: Jaime Saez

Title: Principal in Charge

Phone Number: 206.842.4188

Email: jaime@saezconsult.com

Website: www.saezconsult.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); 8A

NAICS Codes: 541330, 541360, 541340, 541990

Partial List of Recent Customers: ST, WSDOT, STP, SDOT, SPU, SHA as sub to architects and contractors such as: STP-JV, JCM-JV, PARSONS, URS, Integrus, and GGLO.

Prime Contractors (Consultants) Databases and/or Contact Lists: Yes, PCL, URS, HDR, Mortenson Construction, Advanced Technology Construction, Marco Z Technology, Integrus Arch, GGLO arch, MSGS Arch.

Partial List of Recent Projects: Seattle First Hill Streetcar, Elliot Bay Seawall Replacement, SR99 Bored Tunnel Project, RACON Hill Water Main Replacements WINAS, Culvert Replacement RR MP 28.24 Bremerton NAVFAC NW.

Average Number of Employees: 8

Years in Business: 7

Notes _____

Seaburg Construction Corp.

Business Description: Crane company and state inspections.

Having over 30 years of experience in all crafts, we can lend our expertise in bringing the appropriate personnel to fill your project needs on time and under budget.

Seaburg Construction will provide qualified personnel to the job site, including but not limited to:

- Crane operators for various crane makes and models
- Provide highly trained operators for your jobs
- Provide Qualified Rigging and Signaling training
- Provide certification for cranes (RTs and crawlers, tower cranes, etc.)
- Crane Accident Investigation
- Expert Witness Testimony
- Crane Consulting Services

Mission Statement: Ingenuity at a competitive price.

Difference from Competitors: On time under budget.

Contact: Dean Seaburg

Title: Owner

Phone Number: 253.310.1609

Email: Dean@seaburgconstruction.com

Website: www.seaburgconstruction.com

Certification: Small Business Enterprise (SBE); Small Contractors and Suppliers (SCS)

Partial List of Recent Customers: Kiewit, Charter, Rushforth, Compass, RAFN, New Way Forming, JW Fowler

Partial List of Recent Projects: Children's Hospital, Sellen, Big Island Windmill Project Reef Development, King County Crane Inspections Annually.

Average Number of Employees: 10

Years in Business: 5

Shipley Specialties LLC

Business Description: Division 10 wholesale supplier

Mission Statement: To provide our contractors with the highest quality of service reflecting the best standard of excellence possible.

Contact: Diana Shipley

Title: Owner

Phone Number: 425.345.8300

Email: diana_shipley@hotmail.com

Website: AustinSpecialties.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); Veteran Owned Business

NAICS Codes: 423440

Partial List of Recent Customers: Sellen Construction, BNBuilders, GLY Construction, Howard S Wright, J R Abbott, Ferrs Turney, Kassel Construction, MarPac, Skanska, Synergy, TW Clark, Veterans NW.

Prime Contractors (Consultants) Databases and/or Contact Lists: Sellen Construction, BNBuilders, GLY Construction, Howard S Wright, J R Abbott, Ferrs Turney, Kassel Construction, MarPac, Skanska, Synergy, TW Clark, Veterans NW.

Partial List of Recent Projects: St Joseph Hospital, WSU Visitor Center. Amazon 224, Jefferson Elementary, Fire Station #9, Fire Station #27, BEQ 1001, Cashmere WWTF, and West Lake Tower.

Average Number of Employees: 1

Years in Business: Specialties was opened in 09/2012, taking over Austin Specialties which has been in business for over 20 years.

Notes _____



Storie & Associates, Inc.

Business Description: supply and placement of temporary and permanent concrete barrier and attenuators.

Mission Statement: to provide a service to the heavy highway industry for the supply and installation of precast concrete barrier.

Difference from Competitors: we are on call 24 hours a day for the installation of barrier for emergency use. We have several yards located thru out Washington and Oregon to supply and ship to job sites.

Contact: Susan Storie

Title: president

Phone Number: 503.287.7166

Email: sstorie@storiecorp.com

Website: storiecorp.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE)

NAICS Codes: 7359

Partial List of Recent Customers: Mowat Construction Company, Slayden Sundt Construction, Tapani Construction

Prime Contractors (Consultants) Databases and/or Contact Lists: Mowat Construction Company, Slayden Sundt Construction, Tapani Construction

Partial List of Recent Projects: Tapani Const - Hwy 14 Camas Interchange, Kerr Const - I-5 NE 179th St Lewis River, Cascade Bridge - Bone River Bridge.

Average Number of Employees: 4 full time employee

Years in Business: 31 years

Studio Ectypos Architecture

Business Description: Architecture, planning, territorial restoration and industrial design.

Mission Statement: Studio Ectypos provides excellent design services with a strong commitment to stewardship in a collaborative environment.

Difference from Competitors: We have a holistic approach to all projects. We are flexible in our work flow without significant overhead. With a broad palette of experience we are able to dialogue with multiple disciplines to find the right solution.

Contact: Lucia Pirzio-Biroli, AIA, LEED AP

Title: Owner

Phone Number: 206.232.9147

Email: lucia@studioectypos.com

Website: www.studioectypos.com

Certification: Women Business Enterprise (WBE); OMWBE

NAICS Codes: 541310

Partial List of Recent Customers: Zorzi Mixed Use Project; Weaver-Alroy; Riggs

Partial List of Recent Projects: Master plan for Zorzi Mixed Use Project, Marysville; Historic renovation, Sydney, Australia

Average Number of Employees: 2

Years in Business: 12 years

Notes _____



Sundancer Electric Inc.

Business Description: Electrical contracting, electrical construction tunnel infrastructure and tunnel boring machine operations.

Mission Statement: Excellence in electrical construction.

Difference from Competitors: We specialize in tunnel related electrical installations.

Contact: Buzz Desjarlais

Title: President

Phone Number: 253.398.2999

Email: buzz@sundancerelectric.com

Website: www.sundancerelectric.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS); Veteran Owned Business Service Disabled Veteran Owned Business

NAICS Codes: 238210

Partial List of Recent Customers: Seattle Tunnel Partners, JCM North Link LLC

Prime Contractors (Consultants) Databases and/or Contact Lists: Railworks, LK Comstock, Mass Electrical Construction, PCL, Kiewit Manson/Mowat, Kuney, Lydig

Partial List of Recent Projects: TBM power for Ulink 230 Capital Hill to Pine Street

Average Number of Employees: 15-20

Years in Business: 1.5 Years

Notes _____



Sustainable Floors, Inc. DBA Sustainable Interiors

Business Description: Commercial interiors contractors specializing in federal, state, government and commercial contracting.

Mission Statement: Sustainable Interiors is a contractor with vision. While we provide and install quality flooring, our vision is bigger than that. In Contracting: We aim to be the best subcontractor in any trade. This includes building great relationships, excellent administration, and delivering the scope of work on time and on budget. Sustainability: Sustainable Interiors initiative is “Preserving our environment for the next generations.” We recommend products that last, encourage maintenance, and recycle whenever possible. Sustainable Hope: Sustainability is holistic. In addition to our environmental endeavors, we offer hope to young orphans and to the under privileged community. In Uganda we are a proud sponsor of 10 young orphans, sending them to school, feeding them and providing all medical needs, through World Outreach Ministries Foundations. Locally we support organizations like Solutions for Change.

Difference from Competitors: Our commitment to excellence and assuring all our customers are highly satisfied. Our goal is to be the best sub-contractor of any trade.

Contact: Dana Pittman

Title: President

Phone Number: 253.223.6039

Email: danap@sustainableint.com

Website: www.sustainableint.com

Certification: Small Business Enterprise (SBE); Women Business Enterprise (WBE); Minority Business Enterprise (MBE); Veteran Owned Business; 8A; Hub-Zone.

NAICS Codes: 238330, 238340, 238320, 238350

Partial List of Recent Customers: Absher, Mortenson, Exxel Pacific, Holland

Prime Contractors (Consultants) Databases and/or Contact Lists: Centennial, Mortenson, Holland, Absher, Exxel Pacific, Northcon

Partial List of Recent Projects: 1220 Madison, the Martin, Fed Center South

Bonded: Yes

Average Number of Employees: 20

Years in Business: 8

Tiscareno Associates

Business Description: Architecture and planning

Mission Statement: To create innovative and design savvy architectural projects that promote a strong sense of community and meet the goals of the client.

Difference from Competitors: Personal, hands on approach to all projects, small or large. Project type diversification. Attention to detail.

Contact: Bob Tiscareno

Title: President

Phone Number: 206.325.3356

Website: www.tiscareno.net

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); 8A

NAICS Codes: 541310, 541410

Partial List of Recent Customers: Sound Transit, King County Metro, King County, Veterans Affairs, US Corps Of Engineers, FEMA, US Forest Service

Prime Contractors (Consultants) Databases and/or Contact Lists: KPFF, Jacobs Engineering, Jacobs Associates, HNTB, PCL

Partial List of Recent Projects: 130th Street Station, East Link, Sound Transit Brooklyn Station, North Link, Sound Transit On-call Services for Sound Transit, KPFF prime Prairie City Ranger District Office, US Forest Service Prosthetics Clinic, Puget Sound VA Hospital.

Average Number of Employees: 12

Years in Business: 11

Notes _____



VMG/Studio520

Business Description: Strategic creative development for video, animation and motion design production, website design and programming, graphic design, presentations, audio production.

Mission Statement: We believe in art serving business for the purpose of stimulating thought and commerce. We produce engaging, targeted digital content that serves our clients as well as our community. We are a creative force in our community and the world.

Difference from Competitors: Because we produce everything in house, with a team that has been working together for years, our quality and speed to market is unbeatable.

Contact: Kelly Sparks

Title: CEO

Phone Number: 425.457.7101

Email: info@vmgstudio520.com

Website: www.vmgstudio520.com

Certification: Women Business Enterprise (WBE)

NAICS Codes: 512191, 541810, 512110, 541511, 512240,541430

Partial List of Recent Customers: Microsoft, Trans Alta, Rena Ware, AT&T, Intel, AMD

Partial List of Recent Projects: Microsoft internal communications projects, Rena Ware marketing projects, AT&T, Intel and AMD marketing videos. Trans Alta PR videos.

Average Number of Employees: 14

Years in Business: 9 years

Notes _____

Washington Home and Energy

Business Description: Home inspections/residential, commercial energy assessments

Mission Statement: Our goal is to contribute to a more sustainable future by assisting homeowners, potential home buyers, and builders to find the desired combination of building structure and energy efficiency.

Difference from Competitors: A combination of property assessment geared toward structure as well as energy efficiency.

Contact: Eric Sperline

Title: Owner

Phone Number: 425.417.8364

Email: erics@en-audits.com

Website: washingtonhomeandenergy.com

NAICS Codes: 541350, 541690, 541990, 561790

Average Number of Employees: 1

Years in Business: 3

Notes _____

Washington State Trucking

Business Description: We provide professional trucking services including dump trucking, aggregate, and dirt supplier and waste disposal.

Mission Statement: One shop stop.

Difference from Competitors: We are the only Minority Certified aggregate supplier.

Contact: Elton L. Mason

Title: Owner

Phone Number: 206.229.3040

Email: Elton@WashingtonStateTrucking.com

Certification: Small Business Enterprise (SBE); Minority Business Enterprise (MBE); Disadvantaged Business Enterprise (DBE); Small Contractors and Suppliers (SCS)

NAICS Codes: 484220, 562111, 562119, 562119, 212321, 423840, 562111, 484230

Partial List of Recent Customers: Guy F. Atkinson, City of Seattle, CEMEX USA

Average Number of Employees: 5-19

Years in Business: 4

Notes _____

Waterleaf Architecture, Interiors & Planning

Business Description: Architecture, planning, and interiors firm specializing in station design, transit centers, and O&M facilities for bus, streetcar, light rail, and commuter rail.

Contact: Jon C. Styner, AIA

Title: Partner

Phone Number: 503.228.7571

Email: jons@waterleaf.com

Website: www.waterleaf.com

NAICS Codes: 541310

Partial List of Recent Customers: C-TRAN, Community Transit, Island Transit, Pierce Transit, TriMet

Partial List of Recent Projects: C-TRAN 99th Street Park & Ride; Community Transit Operations Base Renovation and Expansion; Island Transit Administrative, Operations, and Maintenance Base Facilities (Under Construction); Pierce Transit 2030 Base Master Plan; Portland Streetcar Maintenance Facility.

Average Number of Employees: 21

Years in Business: 60

Notes _____



OSR

Office of Social Responsibility



SMALL CONTRACTORS & SUPPLIERS PROGRAM

The Port of Seattle's Small Contractor and Supplier Program (SCS) is designed to expand business relationships with small businesses, including firms owned and operated by women and minorities. This program includes public works, consulting and goods and service contracts. The port hopes to enhance the growth and strengthen the capacity of SCS firms through the SCS program.

LEARN MORE ABOUT THE PROGRAM AND HOW TO APPLY FOR CERTIFICATION:

Web: www.portseattle.org
Email: scs@portseattle.org

BENEFITS OF BECOMING SCS CERTIFIED

Registering as an SCS firm increases your competitiveness when bidding on port contracts. The incentives in each category may include:

GOODS & SERVICES

Earn a 5% pricing advantage during evaluations

CONSULTING

Earn evaluation points for using SCS firms for Categories II and III

CONSTRUCTION

SCS participation requirements, on a case-by-case basis

ELIGIBILITY CRITERIA:

- Personal net worth less than \$750,000, based on tax statements for the past three years and consistent with the threshold set by the U.S. Small Business Administration (SBA)
- 50% of the SBA business size standards
- Agreement to participate in technical assistance/business development





Mission Statement

Sound Transit plans, builds and operates regional transit systems and services to improve mobility for Central Puget Sound.



The mission of the Washington State Department of Transportation is to keep people and business moving by operating and improving the state's transportation systems vital to our taxpayers and communities.

Disadvantaged Business Enterprise Support Services

Disadvantaged Business Enterprise (DBE) Support Services are available only to DBEs who are certified in the highway construction industry to include construction companies, consultants and suppliers.

For more information on DBE Support Services contact the Office of Equal Opportunity (OEO) in Olympia, Washington toll free at **(888) 259-9143**.

We can also be reached by email at **dbess@wsdot.wa.gov**



**Washington State
Department of Transportation**

Materials can be made available in an alternate format by emailing the WSDOT Diversity/ADA Affairs team at wsdotada@wsdot.wa.gov or by calling toll free, 855-362-4ADA(4232). Persons who are deaf or hard of hearing may make a request by calling the Washington State Relay at 7-1-1.

WSDOT ensures full compliance with Title VI of the Civil Rights Act of 1964 by prohibiting discrimination against any person on the basis of race, color, national origin or sex in the provision of benefits and services resulting from its federally assisted programs and activities. For questions regarding WSDOT's Title VI Program, you may contact the Department's Title VI Coordinator at 360-705-7082.

2013 Advocate of the Year Recipients

**National Association of Minority Contractors
Washington Chapter**



Tabor 100



Business After Hours

