



Vacation Rental Program

This is Majestic Mountain Getaway's 9th year in this area doing vacation lease management.

Majestic Mountain Getaways has sound systems in place for managing vacation rentals:
Reservations
Advertising & Marketing
Cleaning
Maintenance
Accounting

We have built from the ground up a user friendly website for Vacation Rentals. Guests can get all the information they need online; reservation calendars are 100% up to date; guests can get price quotes, reserve and pay directly through Majestic Mountain Getaways secure website.

Our annual budget for advertising and marketing vacation homes is second to none. Greg Langston, our IT guy spends a lot of time on search engine optimization (SEO), which usually gets us to the top of the page for most vacation rental searches in the area.

Our cleaning crews are trained and meticulous about cleaning. That is extremely important to our success.

Because of our extensive background in new home construction, we never have a problem getting maintenance taken care of for our homeowners.

We have an excellent accounting system and all money collected goes into an escrow account registered with the real estate commission. Most consumers do not realize; to do lease management, you have to be licensed with the real estate commission and all money collected on the owners behalf must go directly into an escrow account.

If you refer an owner that is interested in putting their house on the vacation rental program, you can register your customer/client with us (see next page for referral form) and it will be kept on file with our broker so there will not be any question as to whose customer/client it is. We would never want to sell or list with a customer/client that is referred to us by a fellow agent. We rely on agents for referrals of new homes on the vacation rental program. Call us; we would love to answer any questions you may have about the vacation rental program.

We look forward to working with you,

Wendy Adwell, Broker/Owner and Greg Langston, Lease Manager/Owner

P. O. Box 22 * Blairsville, GA 30514 706-379-9929 Office * 706-262-2878 Fax

Email: <u>Vacation@MajesticMountainGetaways.com</u> Website: <u>www.MajesticMountainGetaways.com</u>





Please fill the form out completely and email or fax to MMG. We will sign and send back to you for your records.

Agent Information: Referring Agent
Referring Agent Broker
Customer/Client Information: Customer/Client(s) being referred for Lease Management Services Name(s):
Address: City State Zip Code:
City, State, Zip Code: Contact Number:
Contact Number: Email:
Lease Manager, (Signature and Date)
Referring Agent (Signature and Date)

Referral fee is paid to Referring Agents Broker within 10 business days of customer/client signing up for vacation rental program.