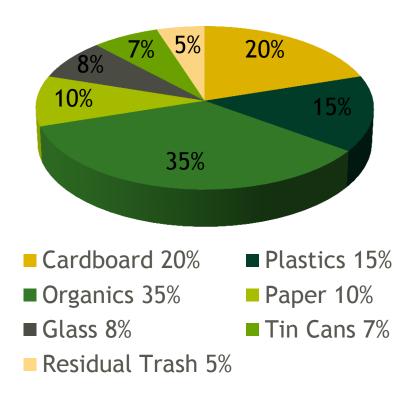
Hotel Waste Composition

Results: 95% of Materials Can Be Diverted from Landfill Waste

WSA Objectives

- Estimate composition of waste collected
- 2. Identify opportunities to divert recyclable materials from the waste stream
- Make recommendations on how to improve the solid waste management program

Waste Composition Based on Visual Assessment





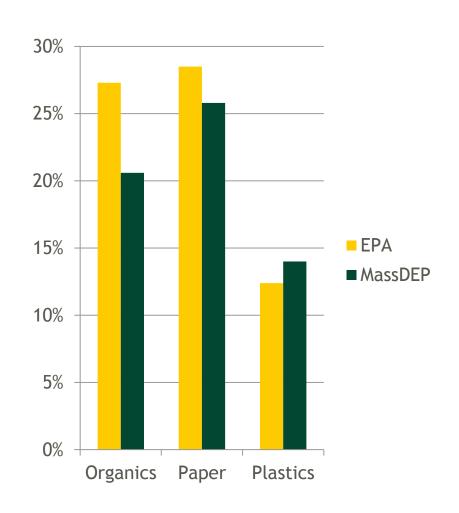
TRP Target: Where is the Volume

2010 Solid Waste Composition

SW Volume

- US generated 250 MT in 2010
- MA generated 6.55 MT in 2008

Note: 15 of the 23 active municipal + private LF in MA are estimated to close by 2020 based on annual tonnage reports.





Essential Elements of Successful Diversion **Programs Per Industry Experts**

- Fnvironmental Leader

Color Coded Bin System

- Waste & Recycling
- Resource Recycling
- Huffington Post Green
- EPA, WasteWise + Sustainable Materials Recycle Champ Management
- Green Sports Alliance
- American Hotel & **Lodging Association**
- GreenBiz
- NRC, NERC...

Training & Education

Reporting Sustainability Team

Comprehensible Signage

Waste Composition Analysis Communication

Leadership Buy-In



