



# Agricultural Lenders Forum: “Show Me The Money”

September 17, 2014, 8:00 – 9:30 AM  
Wysox Volunteer Fire Company  
Lake Road, Wysox, PA 18854

- 7:30 – 8:00 **Open Registration & Free Pancake Breakfast**
- 8:00 – 8:05 **Welcome and Opening Remarks**, *Jill Jefferson, Environmental Finance Center (EFC) and Bradford County Agricultural Coalition*  
*Purpose:* To raise awareness of loans, grants, and other opportunities available to farmers that promote profitability and sustainability.
- 8:05 – 8:45 **Public & Private Funding Opportunities for Agriculture BMPs**, *Tony Liguori, Bradford County Conservation District (BCCD) and Mike Hanawalt, USDA Natural Resource Conservation Service (NRCS)*  
This session will start with a brief overview of key public and private programs administered by NRCS (EQIP, CREP and others) and USDA Farm Service Agency’s loan program, as well as lesser known funding programs (PA tax credit program, PENNVEST state revolving loan fund, 319 funding and other grants and loans). Then the session will explore the role of Conservation Districts to help match farmers with the appropriate funding opportunities.
- 8:45 – 8:50 **Legislative Update on the Farm Bill**, *TBD, USDA Farm Service Agency (FSA)*
- 8:50 – 9:00 **Farm Service Agency Farm Loans**, *Keith Kline, FSA*  
This session will provide an overview of FSA’s loan programs that help improve profitability and sustainability.
- 9:00 – 9:10 **Northern Tier Lending Opportunities**, *Stacey Urban, Northern Tier Regional Planning & Development Commission*  
This session will focus on a brief discussion of Northern Tier lending support and general banking programs available for farmers.
- 9:10 – 9:20 **Business Planning Assistance**, *Gretchen Kukuchka, Business Consultant, University of Scranton Small Business Development Center*  
This session will explore how farmers can improve loan eligibility with the development of business plans.
- 9:20 – 9:30 **USDA Rural Development Grant & Loan Programs**, *Angela Callie, USDA Rural Development*  
This session will provide an overview of USDA Rural Development’s Farm Labor Housing Program, Rural Energy for America Program (REAP), Value Added Grant Program, and other money-saving programs.
- 9:30 **Final Q&A/Wrap Up**

**Thank you to our Sponsors for supporting this workshop!**