

Associate Economic Consultant

REMI is seeking Associate Economists to expand our world-class economic policy analysis mission. We seek individuals who are devoted to our goal of informing policy-makers with rigorous, non-partisan economic analysis.

The primary responsibility of this position is business development and sales of our proprietary model and services. REMI is looking for top academic performers who can effectively communicate the value of research-based analysis in the formulation of government policy. We seek confident and charismatic applicants who believe that economic modeling and studies can make a difference.

As an Associate Economist, you will be responsible for developing new business opportunities for REMI. You are required to manage and develop business leads, ultimately leading to sales of our products and services. You will develop new client relationships, lead business meetings, and negotiate and close contracts for REMI solutions. You will be expected to make outbound telephone calls, to prepare and present webinars, to effectively network with others at conferences, and to make presentations at REMI seminars. Extensive business travel, 50-75% of your time, is likely to be required.

The Associate Economist is expected to reach out and inspire decision-makers to expand the scope of their policy analysis through the use of our economic modeling solutions. We are looking for applicants who understand the value of our economic analysis approach and can effectively communicate this to prospective and current clients.

Associate Economists will be expected to become highly proficient in REMI modeling products, including their applications to policies such as taxation, transportation, economic development, energy/environment, and other areas that have significant economic consequences.

Associate Economists may also be expected to conduct economic studies and advise clients on the use of REMI models.

Candidates are expected to have exceptional analytical and quantitative skills, excellent verbal, written, presentation and organizational skills, entrepreneurial drive, and the ability to develop client relationships and contribute to REMI's strategy and goals. To be considered for this position the candidate must have a master's degree in economics or related field or a bachelor's degree in economics or related field with 2 years' experience.

As an Associate Economist, you can potentially acquire a high level of responsibility. Associate Economists at REMI have testified to legislative committees, met with senior governmental officials, including congressmen and governors, presented at national conferences, and have been quoted in leading national newspapers.

About REMI

REMI was founded in 1980 on a transformative idea: government decision-makers should test the economic effects of their policies before they are implemented. Our commitment to a better understanding of the economy drives our unceasing process of innovation in economic theory and practice, software development and application, and the use of quantitative economic analysis to guide policy decisions.

REMI is the provider of the leading regional policy analysis models: PI+, TranSight, Tax-PI, Metro-PI. REMI also provides the most comprehensive regional economic and demographic forecast, eREMI, and highly regarded consulting services.