Arrowhead Woods Sales 2011 January 1st through Dec 31st

Criteria	Listings Sold	Average Days on Market	SP/LP	Average List Price	Average Sales price
All listings with lake rights (excluding lakefront & condos)	292	143	95	$362,611.00	$338,130.00
Broken Down					
Bank owned w/lake rights	61	85	97	$223,092.00	$211,374.00
Short sale w/lake rights	48	201	95	$332,463.00	$308,058.00
Regular Sales	183	146	94	$416,970.00	$388,112.00
Popular Sub-Categories					
Lakefront	30	296	92	$2,846,000.00	$2,161,000.00
Lake View (decent view)	33	232	88	$475,155.00	$427,607.00
Charmers	15	99	87	$308,713.00	$295,326.00
The Palisades	20	173	96	$224,120.00	$217,500.00
Golf Course Frontage	8	138	96	$550,875.00	$520,250.00
Gated Cedar Ridge	8	246	84	$989,613.00	$821,875.00
Gated Old & New Hamiltair/Interior	7	129	92	$924,571.00	$772,857.00
Gated Meadow Bay/Meadow Cove/Interior	1	335	93	$879,000.00	$825,000.00
Gated Shelter Cove/Interior	2	168	93	$799,250.00	$737,500.00
Newer Construction 2007-2011 (excluding gated areas)	20	142	94	$502,622.00	$476,180.00
Average home & most popular search: Min 3 bed, 2 ba; on paved & maintained road; at least 2 car garage; no shake roof (excluding gated areas & golf course frontage)	100	144	94	$402,448.00	$381,213.00
Condos					
All Listings w/lake rights	17	156	95	$376,073.00	$335,790.00
Broken Down					
Lakefront Condos w/docks	6	114	95	$611,333.00	$563,167.00
Condos with dock	2	289	89	$412,000.00	$370,000.00
Condos with lake rights (excluding lakefront & condos w/ docks)	9	155	95	$211,250.00	$176,603.00