



MIKE WOJCIK, MBA,CLU,CFP®

Senior Vice President The Horton Group

Mike is Senior Vice President of The Horton Group, one of the regions largest privately-held insurance agencies specializing in Insurance, Risk Advisory and Employee Benefits. He joined Horton in 1989 as one of the founding partners of their benefit consulting and brokerage division. His leadership and innovative drive has helped the Division earn constant growth and recognition as a thought leader in the industry.

Mike earned his Bachelor's degree from Roosevelt University and an MBA from Lewis University. He received his Certified Financial Planner (CFP®) designation from the American College and is a Chartered Life Underwriter (CLU). Mike is currently enrolled in the Certified Employee Benefit Specialist (CEBS) program at the Wharton School of the University of Pennsylvania.

Mike has served on numerous advisory boards for insurance carriers, including Blue Cross Blue Shield of Illinois. In related industries he has served as Chair of the Governing Council of Advocate South Suburban Hospital, the Healthcare Council of the Chicago Southland Chamber of Commerce and is active in his community as president of United Way South-Southwest.

Mike is Co-Chair of the Illinois Independent Agents Ambassador Group and as a result, testified several times to state legislative committees, written and co-authored several white papers on healthcare reform. He strongly works to support the agent's role in "Get Covered Illinois", the state Marketplace. He speaks regularly on healthcare reform to community, business and industry leaders.

At the national level, he is regarded as an industry expert. Mike is chairman of the Big 'I' National Healthcare Task Force in Washington D.C. which supports the association's government affairs efforts on healthcare reform.

"...I received a lot of great feedback and was very appreciative of the great discussion spurred by your presentation Mike, and that of the Crossroads Coalition Navigator collaborative."

*Laura Minzer, Executive Director Healthcare Council
Illinois Chamber of Commerce*

A Message from Mike

"My career is based on an unwavering passion to expand accessibility and affordability of healthcare. My involvement legislatively and in the community has had a profound impact on the way I present healthcare options to clients, which involves providing sustainability strategies for employee benefit programs. We have a hands-on approach to both HR and Employee level platforms which provides a continuity of effort in accomplishing goals. We constantly look for innovative ways to assist employers with their long-term strategies and workplace culture and lobby on their behalf to make it happen."

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Quick Facts

- 25+ Years Licensed Insurance Professional
- Certified Financial Planner; Chartered Life Underwriter
- Bachelor's Degree from Roosevelt University; MBA from Lewis University
- Chairman, National Healthcare Task Force, Independent Insurance Agents and Brokers of America; Co-Chair IL Healthcare Working Group, IIA of Illinois
- 2013 "Big I" Sidney O Smith Award
- Governing Council – Advocate South Suburban Hospital
- BOD – United Way SSWS

Expertise in

Mid-Market Business

- Benefit Strategies & Innovation
- Benefit Cost Containment
- Human Resource Support
- Benefit Communications
- Employer Based Wellness Programs
- Financial Analytics; Benefit Benchmarking; Defined Contribution Cost – Modeling; Private Exchange
- Affordable Care Act Impact Study

Insurance / Risk Advisory / Employee Benefits

HORTON



“Michael, thank you for your wisdom and excellent presentation last Tuesday at our FSP meeting!”
Frank A. Marcin, MSFS, President
Greater Chicago Chapter of Society of Financial Professionals

Mike Has Been Featured At:

- October 20, 2011:** Co-Speaker | **Plumbing Contractors Association of Chicago and Cook County** | *Impact of Health Care Reform*
- January 17, 2012:** Key Note Speaker | **SHRM Kankakee Chapter** | *Impact of Health Care Reform on Employers*
- January 25, 2012:** Key Note Speaker | **Village of Park Forest Business Forum** | *Impact of Health Care Reform on Employers*
- March 15, 2012:** Panelist | **Independent Agents of Illinois Health Care Reform Discussion** | *Union League Club*
- March 15, 2012:** Guest Speaker | **University of St. Francis Business School** | *Impacts and Opportunities Created by PPACA*
- April 12, 2012:** Key Note Speaker | **South Suburban Cook Human Resource Association** | *Navigating through Health Care Reform*
- April 20, 2012:** Co-Speaker | **Illinois Chamber Healthcare Council Quarterly Meeting** | *The Producer Perspective on Health Reform*
- May 2, 2012:** Key Note Speaker | **Prairie State College Business Solutions Forum** | *Is Your Business Ready for Health Care Reform?*
- June 12, 2012:** Key Note Speaker | **Society of Financial Service Professionals** | **Greater Chicago Annual Meeting** | *Navigating Through The ACA*
- August 10, 2012:** Co-Speaker | **Association of Legal Administrators Conference** | *Health Care Reform Update and Actuarial Evaluation*
- August 16, 2012:** Co-Speaker | **ILCMA Downstate Conference** | *Proven Strategies for Containing Healthcare Costs in the Public Sector*
- September 12, 2012:** Co-Speaker | **GFOA** | *Proven Strategies for Containing Healthcare Costs in the Public Sector*
- October 12, 2012:** Key Note Speaker | **Orland Park Library Business Unwrapped** | *Choosing Employee Benefit Plans*
- November 14, 2012:** Panelist | **Governors State University, College of Health and Human Services** | *A Healthcare Symposium: Post election*
- February 19, 2013:** Key Note Speaker | **Kankakee Area Human Resource Managers Association** | *Strategies to Control Healthcare Costs*
- April 24, 2013:** Key Note Speaker | **South Suburban Mayors and Managers Association** | *Affordable Care Act for Public Sector Employers*
- February 5, 2014:** Conference Speaker | **National Bar Association Executives** | *The Affordable Care Act - 2014 and Beyond*
- May 22, 2014:** Co-Speaker | **Advocate Christ Medical Center** | *Impact of The Affordable Care Act*

About The Horton Group

The Horton Group is one of the largest privately held insurance brokers in the country, ranking fifth in the metro Chicago market. Taking a holistic approach to the insurance and risk needs of our clients, Horton employs a model that focuses on driving down cost and workload resulting in a comprehensive insurance program. Our unique combination of service capabilities and business excellence gives Horton’s clients real solutions to complex issues. Our company’s tools, techniques and talent come together to form Horton’s aggressive, growth-oriented culture of quality.