



We're Not Just Blowing Smoke

CustomVault is leveraging its thirty years of experience in pharmaceuticals, and extending its offerings to medical marijuana growers and dispensaries. This vertical is not just a fly-by-night opportunity. Medical marijuana legislature in Alaska, Oregon and Washington passed in 1998, starting a slow trend of adoption. But the movement appears to be accelerating. In the last two years, Connecticut, Illinois, Maryland, Massachusetts, Minnesota and New Hampshire have all enacted laws to legalize medical marijuana. Next up in potential adopters are the states of Ohio, Kentucky, New York, North Carolina Pennsylvania and Florida. With their approvals, medical marijuana would indeed become legal in more than half of all states in the US.

But as they say, the devil is in the details. For many states, the time required for establishing program parameters and process has held up approvals for dispensaries, growers, and patients alike. Rightly so. States are building these systems from the ground up. Furthermore, medical marijuana is a complicated subject, and security is not a small part of this.

CustomVault, having a strong familiarity with DEA restrictions and an expertise in the field, is perfectly suited to design and implement security measures for approved establishments, and act as their liaison with state regulators. Full compliance with security regulations as dictated by state statutes is absolutely imperative to the success of any player in this industry, and CustomVault is working with a number of clients to map out plans that are efficient and effective in detecting and preventing diversion, theft and loss. Dispensaries are being outfitted with safes, video surveillance, access control and alarm. Growers require more comprehensive electronic security and modular vault systems in place of safes. All elements combine for optimal threat deterrence, forensic evidence and employee protection.

For more information about CustomVault and medical marijuana solutions, see:
<http://www.customvault.com/solutions/medmarijuana.php>