



Staff

Barbara Waterhouse
President/Executive Director
Eileen Mullen
Volunteer Coordinator
Kate Maguire
Director of Development

Board of Directors

Myra Anderson, Chair
Paula Beckerle, Secretary
Peter Donovan, Treasurer
Barbara Waterhouse
Kate Maguire
Clair Windsor
Bruce Goody
Dr. Emilie Hitron
The Rev. Nicholas Morris-Kliment
Ellie Wainwright

Mailing Address

Circle of Hope
P.O. Box 920724
Needham, MA 02492

Operations Address

65 Rosemary Street
Needham, MA 02494

Call us

(781) 449-3700

E-mail us

Office@CircleofHopeonline.org

Website

CircleofHopeonline.org

Facebook

facebook.com/pages/Circle-of-Hope-Inc/
151839418208948

Twitter

@CircleofHopeBOS

Circle of Hope's mission is to promote the dignity and wellbeing of people when they need it most. We serve Boston's most vulnerable infants, children, women and men who are homeless or are at risk of becoming homeless, by providing them with donated clothing and other basic necessities. We are staffed by compassionate volunteers and our programs rely on generous contributions of goods, services and monetary gifts.



2014



Annual Report

Dear Supporters of Circle of Hope,

What an amazing year at Circle of Hope! This year we donated more than \$500,000 worth of clothing and necessities to Boston's homeless and at-risk individuals and families... a 52% increase in our giving over last year. Our timing couldn't be better, as local, state, and federal officials reported record numbers of homeless people, especially families and youths (Boston Globe, January 12, 2014). In 2014 our increase in donation deliveries was the largest ever just when "Massachusetts is facing the biggest homeless crisis we've ever seen" (Jim Greene, director of emergency shelters for the Boston Public Health Commission, Boston Globe, February 25, 2014).

I am proud to report that Circle of Hope provided a warm winter coat for every child in the homeless shelters and motels we serve. Determined and undaunted by a relentless winter, COH volunteers delivered 1,570 coats to children, women, and men... a more than 50% increase over last year.

How did we do this? With more generous supporters, 100% volunteer retention this year, and nearly 20% more volunteers joining our team in 2014 – that's how we grew!

This year we've been able to serve more people. In addition to serving families in the domestic violence shelters, such as ATASK and Renewal House, we helped individuals cared for by Fenway Health Center's Violence Recovery Program. After our summer break we delivered more than 200 pairs of men's pants to Long Island Shelter in response to an urgent request for help. In 2014 we also created a program to provide clothing and necessities for teens and their younger siblings living in Boston's Bowdoin Geneva neighborhood who face many challenges. And, we partnered with Solutions Wear to provide business wear and confidence to individuals struggling for independent lives. Year Up, an organization providing career training to disadvantaged young adults and already served by Circle of Hope, named us its "Outstanding Community Partner" for 2014.

At Circle of Hope we bring dignity and respect with every delivery, along with hope and healing in times of deepest need. Thank you to all of our generous donors, partners, and volunteers who make it possible for us to keep our promises.

With deepest gratitude,

Barbara Waterhouse
President/Executive Director, Circle of Hope



Barbara Waterhouse
speaking at General
Federation of Women's
Clubs Annual
Conference Spring 2014

COH Top Donors Fiscal Year 2013-2014

\$2500 or more

John and Myra Anderson
John and Deborah Brennan
Peter and Louise Donovan
Needham Women's Club
John J. and Laurie Roche

\$1,000 or more

Bird's Hill Pharmacy Inc.
Charles River Apparel
Joan Clauson
The Congregational Church of Needham
Barbara Jones
Gail Radley
Jay and Barbara Waterhouse
Wellesley Hills Junior Woman's Club
The Rev. Robert and Kathryn Windsor

\$500 or more

Christ Church Needham
Dedham Savings Bank
Peter Albert and Rebecca Drill
Jay and Mary Lou Driscoll
Kris and Bruce Ginsberg
Pamela and Bruce Goody
Peggy Lowenstein
Lyn Evans/Potpourri Designs – Wellesley
John and Kate Maguire
Mark McHugh
The Rev. Eleanor J. Panasevich
Eileen Mullen and Doug Phillips
Scott and Claire Sumner
Sweet Basil Restaurant
Treat Cupcake Bar
Bill and Donna Vello

\$250 or more

Henry Abbott
Lindy! Arno
Nardin and Julia Baker
Jacqueline Bechek
Kathy Berardi
Margot Carleton
Maureen Chamoun
Eric and Betsy Cohen
Michael Diener and Barbara Soojian
Barry and Lisa Fireman
Franklin and Bonnie Gold
Lester and Holly Hartman
Tim Kenslea
David and Lynne Liebrock
Jean McCarthy
Micheline McClennen
Dr. Ted Polansky
Scott and Myra Ransick
Roche Bros.
David and Cory Serrano
Patrick and Denise Sheppard
Temple Aliyah
Patricia Trebino
Barry and Cyndi Welch

This year we
served
more of Boston's
homeless
population than
ever before.
Thank you.

COH business and organization partners. Although there are dozens more businesses and organizations that support Circle of Hope periodically during the year, the following are some who help us all year long. Charles River Apparel, Anton's Coats for Kids, Patagonia Boston, J. Jill Stores, Aramark, Muzi Ford, Closet Exchange, Jenson's Cleaner, Savers, Second Time Around, Needham Women's Club, Needham Community Council, Christ Episcopal Church.

The need is even greater than when we started in 2008

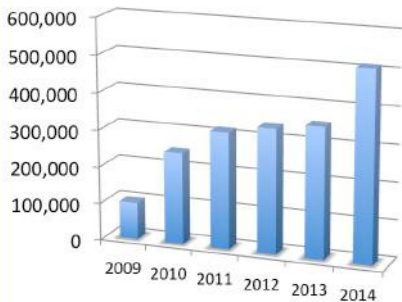
52% Increase in Donations over Last Year

Month	2013	2014
October	\$33,656.00	\$47,624.50
November	\$32,916.00	\$45,725.64
December	\$33,638.00	\$51,791.50
January	\$32,848.95	\$50,738.50
February	\$28,356.00	\$41,042.30
March	\$26,182.72	\$51,813.50
April	\$25,778.00	\$64,611.60
May	\$34,652.00	\$59,782.50
June	\$41,941.60	\$39,714.30
July	\$28,304.00	\$26,040.00
August	0	0
September	\$34,440.70	\$33,000 (projected)
Total	\$352,614.31	\$512,000 (projected)

With your support, we are doing more. We continue to grow in order to help more children, women, and men.

These are the organizations with which we partner to provide clothing and basic necessities...

\$1.7 Million in Clothing Delivered



- Abbot House, Dorchester
- Asian Task Force Against Domestic Violence, Boston
- Boston Healthcare for the Homeless Program, Boston
- Bowdoin-Geneva Teen Center, Dorchester **(New)**
- Casa Nueva Vida, Jamaica Plain & Lawrence
- Children's Clothing Exchange, Cambridge
- Fenway Health Center, Boston **(New)**
- Jewish Vocational Services Refugee Program, Boston
- Long Island Shelter, Boston
- Lord's Angels Missionary Organization, Brockton
- On the Rise, Cambridge
- Project Hope, Dorchester
- Renewal House, Roxbury
- Rosie's Place, Boston
- Solutions Wear, Cambridge **(New)**
- St. Ambrose Shelter: Catholic Charities, Dorchester **(New)**
- United Homes Shelter, Dorchester
- Women's Lunch Place, Boston
- Year Up, Boston

Circle of Hope Statement of Financial Position
Fiscal Year July 1, 2013-June 30, 2014

Revenue	
Annual Appeal	37,180
Mother's Day	5,840
Go To Crew	1,245
Necklace	3,360
Birthday Event	2345
Event Recipient	17200
Retailer Events	2200
Tributes/Memorials/Bequests	1000
Grants	900
Miscellaneous Donations	2385
Total Revenue	73,655

Expenses	
Program Operations	17,802.16
Personnel	39,357.23
Fundraising	2,800.91
Purchase of items to donate	6,468.20
Delivery costs	1,402.60
Total Expenses	67,831.10

Net Income	5,323.99
-------------------	-----------------



The Hope Necklace was introduced this year.

The need is even greater than when we started in 2008

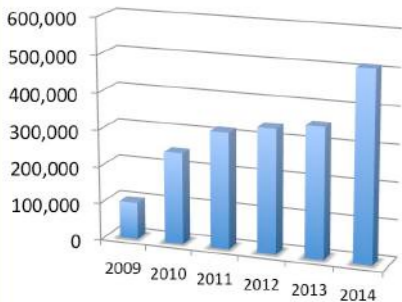
52% Increase in Donations over Last Year

Month	2013	2014
October	\$33,656.00	\$47,624.50
November	\$32,916.00	\$45,725.64
December	\$33,638.00	\$51,791.50
January	\$32,848.95	\$50,738.50
February	\$28,356.00	\$41,042.30
March	\$26,182.72	\$51,813.50
April	\$25,778.00	\$64,611.60
May	\$34,652.00	\$59,782.50
June	\$41,941.60	\$39,714.30
July	\$28,304.00	\$26,040.00
August	0	0
September	\$34,440.70	\$33,000 (projected)
Total	\$352,614.31	\$512,000 (projected)

With your support, we are doing more. We continue to grow in order to help more children, women, and men.

These are the organizations with which we partner to provide clothing and basic necessities...

\$1.7 Million in Clothing Delivered



- Abbot House, Dorchester
- Asian Task Force Against Domestic Violence, Boston
- Boston Healthcare for the Homeless Program, Boston
- Bowdoin-Geneva Teen Center, Dorchester **(New)**
- Casa Nueva Vida, Jamaica Plain & Lawrence
- Children's Clothing Exchange, Cambridge
- Fenway Health Center, Boston **(New)**
- Jewish Vocational Services Refugee Program, Boston
- Long Island Shelter, Boston
- Lord's Angels Missionary Organization, Brockton
- On the Rise, Cambridge
- Project Hope, Dorchester
- Renewal House, Roxbury
- Rosie's Place, Boston
- Solutions Wear, Cambridge **(New)**
- St. Ambrose Shelter: Catholic Charities, Dorchester **(New)**
- United Homes Shelter, Dorchester
- Women's Lunch Place, Boston
- Year Up, Boston

Circle of Hope Statement of Financial Position
Fiscal Year July 1, 2013-June 30, 2014

Revenue	
Annual Appeal	37,180
Mother's Day	5,840
Go To Crew	1,245
Necklace	3,360
Birthday Event	2345
Event Recipient	17200
Retailer Events	2200
Tributes/Memorials/Bequests	1000
Grants	900
Miscellaneous Donations	2385
Total Revenue	73,655

Expenses	
Program Operations	17,802.16
Personnel	39,357.23
Fundraising	2,800.91
Purchase of items to donate	6,468.20
Delivery costs	1,402.60
Total Expenses	67,831.10

Net Income	5,323.99
-------------------	-----------------



The Hope Necklace was introduced this year.