



2014 Annual Report

“What Habitat does is much more than just sheltering people. It’s what it does for people on the inside. It’s that intangible quality of hope. Many people without decent housing consider themselves life’s losers. This is the first victory they may have ever had. And it changes them.”

Millard Fuller, Habitat for Humanity Founder

FROM THE DIRECTOR

It's been a great year here at HFHMC! We're excited to be finishing our 25th year of service here in Mahoning County.

We're blessed to have benefitted from the generous support of our community. This support has helped us to keep building and keep empowering families to become homeowners.

We have made some amazing accomplishments this year, including our first veteran home, first rehab, and a fantastic year for the ReStore! We couldn't do it without the thousands of volunteers, the donors, our amazing hardworking staff, our partner families, and our dedicated Board of Directors.

Please enjoy this report as it highlights just some of the great things we were able to do this year. As exciting as Fiscal Year 2014 was, 2015 will be even more amazing. This upcoming year, we're merging with our neighbors in Trumbull County in order to increase our impact in the community. We plan to build and rehab houses in both counties, start new exciting partnerships, and opening a second ReStore! We won't be able to do it without you!

Here are six simple ways you can help:

1. Have one conversation per week regarding Habitat
2. Follow HFHMC on Facebook and Twitter.
3. Regularly visit our website at www.HabitatMahoningCounty.org.
4. Volunteer with HFHMC.
5. Make a gift to support HFHMC.
6. Include HFHMC in your estate planning.

We look forward to continuing to combat poverty housing in our valley, one family at a time.

Join us!



PARTNER FAMILIES



Homeowner Criteria

- *Need for decent housing*
- *Ability to pay an affordable mortgage*
- *Willingness to partner and to complete 300-400 hours of sweat equity*

“I’ll never forget telling my children we would finally be moving into a house, one that we’d call our own.”

—Joanne Collins, Habitat Homeowner

Decent housing for all is a significant social problem, particularly in areas like ours that have seen decades of economic depression along with the loss of resources and population. More than 80% of the valley’s homes were built prior to 1959, and this means that low-income working families often find that the only housing they can afford may be substandard and unsafe. According to the MacArthur Foundation, “Poor housing quality was the most consistent and strongest predictor of emotional and behavioral problems in low-income children and youth....”

Everyone deserves safe and decent housing; our philosophy grows from this very simple premise. We provide this housing, and we change lives, one family at a time. However, it is not enough to move a family into one of our homes. We want to make sure that they can make a long-term commitment to home ownership. By building new, simple, energy efficient homes, we create a living environment that is financially sustainable. With a 0% interest loan and low monthly utility bills, Habitat offers a lifetime solution for people who may have been moving from one rental property to another. We provide stability for our partner families, empowering them to develop roots and connections in their neighborhoods. Research has shown that home ownership increases community involvement, and every person who is committed to our community is a resource for our community.



VOLUNTEERS



Our homes are built almost entirely by volunteer teams under the supervision of a construction manager. We rely on our team of regulars not only for their skills but also to help teach other volunteers groups from churches, businesses, and community organizations. We also raise awareness for both the Habitat mission and community needs by organizing United Way Day of Caring and World Habitat Day building events as well as our annual Women's Build. Every year, we host the Providence to Seattle Bike and Build tour, a group of 18-24 year olds who bike across the country, traveling sometimes as much as 100 miles a day and about 4000 miles total. Other volunteer groups come to us from churches, businesses, youth organizations, and more. **Volunteers save us approximately \$30,000 per house in labor costs!**



RESTORE



Our ReStore is a non-profit home improvement center that sells new and gently used furniture, appliances, building materials and home accessories at a fraction of retail prices. Merchandise is donated by individuals and businesses. Income from the Restore this year totaled \$381,981. Profits made from the ReStore fund affiliate operating expenses thus allowing a much greater percentage of donations to go straight into home construction. Donating to or purchasing from the ReStore helps us build safe, decent, affordable homes.

In addition, the ReStore employs people from local agencies, including job and family services and mature services, and provides opportunities for volunteerism. From customer service to furniture repair, these opportunities are geared toward individual interests and skills. By giving your time, you can help your Habitat ReStore do more to support local building projects for those in need in your community and around



SUPPORTERS

Listed below are the individuals, organizations, and foundations who donated to Habitat for Humanity of Mahoning County between July 2013 and June 2014

If we missed you, we are sorry. Please contact us right away.

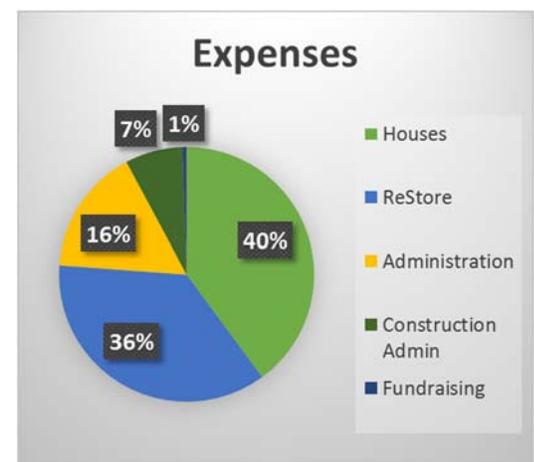
We

- ◆ ABC Supply
- ◆ American Legion Post 472
- ◆ Armstrong
- ◆ Austintown Community Church
- ◆ Austintown Kiwanis
- ◆ Avery Painting
- ◆ Phyllis & Vincent Bacon
- ◆ Bank of America Foundation
- ◆ Barbara Brothers & Lawrence Haims
- ◆ Becker Funeral Home
- ◆ Beeghly Foundation
- ◆ Behr
- ◆ Bethel Evangelical Lutheran Church
- ◆ Bike & Build
- ◆ Boak and Sons
- ◆ Bridge of Hope
- ◆ Burgan Real Estate
- ◆ Liam Bouquet
- ◆ Canfield IOOF No. 155
- ◆ Canfield Presbyterian Church
- ◆ Catholic War Veterans, J.J. Buckley Post
- ◆ Chik-Fil-A of Boardman
- ◆ City of Youngstown CDA
- ◆ R. Lang and Mary Jane Collins
- ◆ Leo H. Connelly
- ◆ Thomas & Janet Costello
- ◆ Country Fair Inc.
- ◆ Coventry Lighting
- ◆ CPC Inc.
- ◆ J. Ford Crandall Foundation
- ◆ Kenneth Cummings
- ◆ Curbstone Coaches
- ◆ Delta Telecom
- ◆ Mary Kay D'isa
- ◆ Disabled American Veterans
- ◆ Marjorie DeHoff
- ◆ Alyssa L. Demaria
- ◆ Joe Dickey Electric
- ◆ Disciples Christian Church
- ◆ Joseph P. Dolwick
- ◆ D&R Garage Doors
- ◆ Dorothy Fields
- ◆ DOW
- ◆ Eat 'N Park
- ◆ Faith Community Church
- ◆ Farmers National Bank
- ◆ First Energy Foundation
- ◆ First Presbyterian Church
- ◆ Friedman & Rummell
- ◆ Jennifer Gavilier
- ◆ Frank & Pearl Gelbman Foundation
- ◆ General Motors Foundation
- ◆ Giant Eagle- Poland
- ◆ Elliott Giles
- ◆ J.L. & E.M. Glysson
- ◆ Habitat for Humanity of Ohio
- ◆ Linda & William Hahn
- ◆ Hanay Charitable Foundation
- ◆ Steve Hanzely
- ◆ James Hardie
- ◆ Bradley S. & Susan B. Henderson
- ◆ Robert & Sandra Hewitt
- ◆ Home Builders Association
- ◆ Home Depot
- ◆ Home Savings and Loan
- ◆ Hot Wing LLC
- ◆ Howland Alarm Company
- ◆ Hunter Douglas
- ◆ IUE-CWA Local 717
- ◆ Thomas and Marsha Kegley
- ◆ Dr. Harry & Betty Kopp
- ◆ Eliot &Christine Legow
- ◆ Les & Les Farms
- ◆ Lord of Life Lutheran
- ◆ Monroe Excavating
- ◆ Matthew & Jennifer Morgan
- ◆ Mount Olivet United Church of Christ
- ◆ D. Todd Murdock
- ◆ Nationwide/Kernan Insurance
- ◆ Nephrology Associates Inc.
- ◆ Jeff & Gwen Pantall
- ◆ O'Neill Concrete
- ◆ Payroll Pros
- ◆ Sandy Phillips
- ◆ Sam Pitzullo
- ◆ Poland Presbyterian Church
- ◆ Poland United Methodist Church
- ◆ George and Virginia Pugh Foundation
- ◆ David R. Redig
- ◆ Rita's
- ◆ R.L. Lipton Distributing LLC
- ◆ Road of Remembrance Post 472
- ◆ Richard and Judith Robertson
- ◆ Schermer Trust
- ◆ Bill Schroeder
- ◆ Serenity Day Spa & Salon
- ◆ Rick Shale
- ◆ Square D
- ◆ Stanley E. Shearer
- ◆ St. Charles Church
- ◆ St. John the Baptist Church
- ◆ St. John's Episcopal Church
- ◆ St. Stanislaus Post 1222
- ◆ Stifel Nicolaus
- ◆ Sure Line Inc.
- ◆ Rosemary A. Taylor
- ◆ Testa Builders
- ◆ Anthony & Karen Tondy
- ◆ Tri-State Marines
- ◆ Valley Energy Solutions
- ◆ Valspar
- ◆ VFW Triangle Post 472
- ◆ Warren P. Williamson Jr. Fund
- ◆ Western Reserve United Methodist Church
- ◆ Westminster College
- ◆ Westminster Presbyterian Church
- ◆ Whirlpool
- ◆ Yale
- ◆ Youngstown Foundation
- ◆ YSU- Habitat for Humanity

BY THE NUMBERS

This year we...

- Received less than **3%** of our revenues from the government sources.
- Covered **80%** of our affiliate operating expenses through ReStore revenues.
- Self-generated **67%** of our income.
- Spent less than **17%** on administrative expenses.
- Had homeowners pay **\$24,415** in local property taxes.
- Purchased more than **\$200,000** in construction materials from area suppliers.
- Offered a hand up to four families earning **30%-50%** of the Youngstown area median income of \$50,000.
- Completed **our first** home rehabilitation in more than 10 years.
- Coordinated more than **700** volunteers from more than **40** organizations.
- Provided community service opportunities for more than **50** people.
- Worked with **12** Americorps members to provide pathways of opportunity for young people entering the work force.
- Constructed **four** new homes to **Five-Star** Energy Rating standards.
- Recycled more than **1000** pounds of aluminum cans.
- Tithed **\$12,000** to build Habitat homes internationally.
- Partnered with more than **20** local faith communities of all beliefs.
- Employed **15** ReStore staff members through Mahoning County Job and Family Services and Mature Services.



BOARD OF DIRECTORS

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WKBN

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MYCAP

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1st National Community Bank

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Retired Struthers Detective

Sandi Phillips
Lowellville Schools

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Cocca Development

Scott Vlaiku

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Program Director

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Construction Manager

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AmeriCorps Outreach Coordinator

Kris Harrington
Resource Development Manager

Petrina Armstrong
ReStore Manager

Rich Chifolo
ReStore Manager

Dennis Johnson
ReStore Supervisor

Richard Dale
ReStore Supervisor

Joe Hallas
ReStore Supervisor

Jackie Pollo
ReStore Cashier

Richard Hess
ReStore Associate

