

57 Castle Pines Ct  
Wyoming, DE 19934  
(302)526-0880

Friends and Peers:

After an introduction to Larry Lewis of BBSI by a mutual friend, we decided to look into the services that his company provides.

After careful examination, we determined that beyond their payroll processing services, their aggressive fee schedule for workers compensation insurance, (including weekly billing, not quarterly) was invaluable to the success of our start-up venture.

In addition to the savings on workers comp, BBSI provides invaluable human resources support, employee screening, safety training, and drug testing.

We have referred BBSI to multiple other businesses including Punch Kettlebell Gym, MasterCrafters, Lawns Unlimited, and ProClean; all of whom are impressed with the advantages BBSI brings to small to mid-size business.

Sincerely,

Cameron Llewellyn  
President  
Barefoot Hardscapes



**Towles Electric, Inc.**  
**4985 N. DuPont Hwy- Suite 2**  
**Dover, DE 19901**

I am writing this letter regarding my business partnership with BBSI. When a BNI group member first recommended that I speak with the people at BBSI, I was hoping that this service would save our company money on workers compensation expenses. However, after meeting with these folks, I realized that they had much more to offer. Not only were they able to provide us with a huge savings on our workers comp, but they also limit my exposure, handle our payroll processing and payroll tax reporting. They have local safety and human resource professionals available to consult with us when we need them. I am happy I took the advice of a business associate and looked into what they have to offer. I am looking forward to a long partnership with BBSI and plan to utilize many of their other services.

Sincerely,

Nick Sebastian  
Owner  
Towles Electric, Inc.

**DIAMOND STATE**  **RECYCLING CORP.**

Scott Sherr  
President

**To Whom It May Concern:**

**I am writing this letter regarding my business partnership with BBSI. When Allen Insurance Group first recommended that I speak with the people at BBSI, I was thinking that I would save some money on workers compensation expenses. However, after meeting with them, I realized that they do much more. Not only were they able to save me an enormous amount of money on my workers comp, but they also limit my exposure, handle my payroll and offer local Safety and Human Resource Professionals to consult with me anytime I need them. I am very glad that John Allen of Allen Insurance Group introduced me to the savings and peace of mind that BBSI offers. I look forward to working with them for a long time.**

**Sincerely,**

**Scott Sherr  
President  
Diamond State Recycling Corp.**

1600 Bowers Street • Wilmington, DE 19802  
(302) 655-1501 • FAX (302) 655-5482  
Mailing Address: P.O. Box 9798 • Wilmington, DE 19809

**Amazon Steel Construction Inc.**

**2537 Bay Rd.**

**Milford, DE 19963**

**Phone (302)751-1146 Fax (302) 751-1147**


To Whom It May Concern,

When I first heard about BBSI as an alternative option to traditional workers comp and payroll services, I was a bit skeptical. The business had expanded to the point that I needed to hire employees, and all of the changes & insurance regulations that came with that transition was a bit overwhelming. With some reluctance I decided to move forward with BBSI to handle my Workers Comp, Payroll, and compliance needs. What I got was a pleasant surprise.

Not only has BBSI been able to offer me all of the above, but they have been a great partner as my company continues to grow. Their Risk Manager came in, observed our shop, and made suggestions on how to make sure that we were not only compliant, but helped to ensure our employees also had a safe work mentality. In addition BBSI has been a great partner in Human Resources as well as helping us strategize as we grow into the next phase of our company.

Even though I did not fully understand their organization when I first heard about them, making the move to partner with BBSI was a great decision on all levels. I would suggest that any/all business owners at the very least take the time to hear what BBSI brings to the table, and I personally look forward to working with them for many years to come.

Sincerely,

  
Martin Heesh  
President  
Amazon Steel Construction