



## A TEMPLATE FOR SUCCESS

<b>Corporate Member Name:</b>	<b>MBE Name:</b>
<b>EQT Corporation</b>	<b>W. Blazer Holdings</b>

Procurement Details	
<b>Name of Project/Purchase:</b>	<b>Various EQT Corporation projects in the Production and Midstream business units.</b>
<b>Category:</b>	<b>Landman and Engineering Services</b>
<b>Description of Project/Purchase:</b>	<ul style="list-style-type: none"><li>• <b>Landman Services</b></li><li>• <b>Abstract Services</b></li><li>• <b>Advanced Leasing Services</b></li><li>• <b>Drilling permit services</b></li><li>• <b>Well Pad Designing Services</b></li></ul>
<b>Dollar Value:</b>	<b>Not at liberty to disclose that confidential information.</b>
<b>Contract Period:</b>	<b>No set timeframe as they are awarded contracts based upon EQT Corporation's operational needs.</b>



**Benefits to Corporate Member:**

**1. Economic Impact in our Operational Footprint:**

They have reportedly hired 21 full-time employees to service their clients' business demands.

**2. Capacity Building:**

W Blazer began providing landman services with EQT Corporation and through a mentor/protégé relationship, in less than a year, they have expanded their service capabilities to include the following services:

- Abstract Services
- Advanced Leasing Services
- Drilling permit services
- Well Pad Designing Services

Since working with EQT Corporation, they have and continue to provide Land services for CONSOL Energy.

**3. Revenue Growth:**

W Blazer reported that their annual revenue has grown from \$97K to over \$800K in one year.

**4. Forecast:**

They are looking to expand their services nationally in the Gulf of Mexico for Petrochemical companies operating off the coast in Texas.

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