

## **Pamplin Career Services – Navigating the Job Market**

### **MISSION PHASE**

The primary reason for college is to \_\_\_\_\_ in four years than you can now. Focus.

To navigate the job market, get a copy of the \_\_\_\_\_. It's your blueprint.

Help others help you - articulate your desired job \_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_ preferences. That's your 30-second commercial and objective statement on your resume.

\_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_ are the primary sections every recruiter expects to see in a resume.

Top geographical locations of Pamplin grads are DC, Richmond, \_\_\_\_\_, New York, Charlotte, Raleigh.

Pamplin's top employers are \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, Accenture, Marriott, Freddie Mac, \_\_\_\_\_, CGI, IBM and Wells Fargo.

### **STRATEGY PHASE**

Diversify your career planning activities.

\_\_\_\_\_ building will open career doors for you in the future. Invest heavily in your relationships.

\_\_\_\_\_ is desired by employers and is required for a successful career.

\_\_\_\_\_ is needed to hone your skills and to take advantage of market opportunities.

\_\_\_\_\_ is required to start a business and make difficult career decisions.

### **IMPLEMENTATION PHASE**

\_\_\_\_\_ companies extensively before applying.

Be \_\_\_\_\_ in applying for jobs.

Follow up after applying and be \_\_\_\_\_.

### **CLOSING PHASE**

Interview success is a result of \_\_\_\_\_ and \_\_\_\_\_.

Behavioral interviews start with the phrase, "tell me about a time when..."

To answer behavioral interview questions, have a repertoire of \_\_\_\_\_ ready to share.

If you really want the job after the interview – \_\_\_\_\_ for the job.

Follow up after the interview by writing a \_\_\_\_\_.

After the interview, 4 things may happen - Accept Offer, Negotiate Offer, Reject Offer, No Offer

### **ACTION PHASE**

On average, for every \$10,000 you want in starting salary it takes \_\_\_\_\_ of job searching.

To find your ideal job, it requires job searching \_\_\_\_\_ of a week for \_\_\_\_\_. That's 500 hours!

80% of all jobs are never advertised and obtained via \_\_\_\_\_. Less than 10% of jobs are filled \_\_\_\_\_.

Spend 80% of your job searching time offline building relationships with others.

About 17% of Pamplin students graduate \_\_\_\_\_ – don't be one. Start early!