

Senior Financial Analyst Opportunity
Hospitality Investments & Asset Management
Tampa, Florida

Company Description:

Since its founding in 1993, The Plasencia Group has advised hundreds of institutional and high-net-worth clients and partners on some of the most recognized resort, hotel and portfolio transactions in North America. The firm's diversified services include dispositions, acquisitions, asset management, development management, and debt and equity placement.

Desired Qualifications and Experience:

The candidate should meet the following criteria:

- Bachelor's degree required, 3.4 minimum GPA, with preferred course of study in hospitality, finance, business or real estate. Master's Degree and/or a heavy concentration in hospitality finance is preferred but not required.
- Two years of comparable work experience in hospitality investment analysis, consulting, feasibility, valuation, development, asset management or similar function is preferred.
- Expert proficiency in Microsoft-based computer skills with Excel, Word, PowerPoint and Outlook.
- Advanced knowledge of property-level financial statements and the ability to understand complex investment and development pro forma models.
- Excellent written and verbal communication skills. Experience researching, outlining, and constructing comprehensive written arguments.
- Strong analytical skills with the ability to review, scrutinize, report and make recommendations on varied quantitative and qualitative hotel metrics.
- Familiarity with standard capital expenditures and improvements for various hotel property types.
- Ability to excel in a fast-paced, team-centered and results-driven environment.
- Ability to meet varied travel requirements (max 20% travel requirement).
- Self-motivated, detail-oriented, well-organized, and results-driven professional.
- Keen interest in real estate, especially in the hospitality sector.

Essential Duties and Responsibilities:

- Provide financial modeling in connection with hotel dispositions, acquisitions, financing, development, asset management and client and partner relations.
- Function as a liaison with internal and external clients to efficiently collect, organize and disseminate relevant information during transaction processes.
- Competently articulate areas of upside potential and financial improvement through financial models for hotels and resorts.
- Prepare presentation materials and offering memoranda for property dispositions and acquisitions, equity and debt financing, joint ventures, property operations, business development presentations and industry conferences.
- Organize virtual data room due diligence information supporting the firm's engagements and other initiatives.

- Prepare market research analyses via primary research, third-party data and market visitations.
- Prepare presentation materials including bound and projected PowerPoint slide decks.
- Analyze and communicate property financial results and sensitivity analyses to management, associates and investment partners.
- Analyze market data, benchmark property performance and assist in primary market research, including comprehensive written market overview studies.
- Assist senior firm representatives on site visits and investor tours for properties with which the company is involved.
- Reports to Vice President and consults daily with CEO, Senior Vice Presidents, Senior Asset Managers and investment partners.

Compensation:

This position provides an opportunity for a qualified and genuinely motivated individual to actively participate in the growth of the company and to benefit from personal, innovative contributions to its profitability. The position offers a compensation structure featuring a comprehensive benefits package, a competitive base salary and upside earnings potential. The position is based in Tampa, Florida, which offers an active, year-round lifestyle and no personal income or commuter taxes.

For more information please contact:

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