



RINEHART TEAM NEWSLETTER

6 – SENIOR MANAGERS
15 – MANAGERS
2117 – TOTAL CONSULTANTS

Jean's Message to you, our Consultants,

Whew!DUE TO LACK OF COMPONENTS ON PRODUCTS, AND LACK OF PRODUCTS, we slowed down the last week in August. We could have sold more of the wonderful Halloween products, however our company did not want to have ANY BACKORDERS FOR THE Halloween celebrations since the components (broom handle, hat) were sourced overseas and would be late. The "scary sister" was such a cute idea, however after seeing the Wicked Witch Basket, it was passed over somewhat. Oh well, just putting those colors together black, orange and whitewash....gives you a Halloween look!

Now for the next challenge! If you reveal a calmness and confidence to your Customers, this message will be OK too. For my Customers who have already purchased the "Made in America" Pottery...I will echo our President, Mike Trempe to say, "This New Pottery has had an issue with making our high quality standard of Longaberger Pottery. We will continue to find solutions." The pottery made here is on hold, however by the end of 2014, our project Eagle should be well on its way. All of my Customers have loved their pottery (vitrified which is glazed over 3 times, fired at 2000 degrees) and made in China. Let's sell well this China a few more months!! Words to say and confidence to feel needs to be passed on to our Customers.

I am very proud of each of you and your sales.....

It is time to plan a few Open Houses, breakfasts. Luncheons, etc. Let me know your creative side for a new idea to pass on to your peers. Thank you so much!! View the WISHLIST. MAKE YOUR STRATEGIC PLAN TO SELL....by the way, how many stacked pumpkins will you sell? C U T E Jean R



Top 50 August Sales

Carol	Brown	\$7,188.75	Jennette	Sumwalt	\$1,514.44
Ronnie	Rhoades	\$6,037.71	Michelle	Boone	\$1,479.85
Lesla	Trudeau	\$4,002.00	Jill	Scaggs	\$1,434.56
Ginger	Kebler	\$3,965.34	MaryAlice	McNaught	\$1,403.00
Mary	Bailey	\$3,823.94	Kay	Brown	\$1,382.00
Jama	Tennant	\$3,478.22	Bonnie	Spurling	\$1,361.18
Cynthia	Matthiesen	\$3,017.50	Tammy	Barton	\$1,361.00
Peggy	Koorn	\$2,942.52	Vickie	Toomsen	\$1,344.40
Lois	Padgett	\$2,204.00	Deedee	O'Brien	\$1,316.90
Catherine	Witte	\$2,150.00	Sharra	Kegan	\$1,311.70
Lillian	Kirby	\$2,053.98	Paul	Cetti	\$1,308.00
Kandi	Olson	\$2,016.36	Christie	Maas	\$1,243.90
Denise	Strong	\$1,993.00	Pamela	Hicks	\$1,215.50
Madonna	Shore	\$1,926.50	Shannon	Simon	\$1,207.80
Libby	Laughlin	\$1,921.61	Nancy	Stach	\$1,201.26
Susan	Bowman	\$1,900.00	Renee	Brattain	\$1,172.28
Cindy	Totten	\$1,773.00	Penni	Fansler	\$1,167.00
Sandra	Cook	\$1,751.85	Emma	Conly	\$1,164.50
Linda	Madrid	\$1,720.00	Barbara	Lippert	\$1,158.79
Kimberly	Acton	\$1,666.60	Robin	Pulley	\$1,132.50
Cindy	Goff	\$1,631.50	Patty	Armstrong	\$1,128.00
Joan	Slickers	\$1,623.00	Luann	Booher	\$1,103.20
Anne	Carpenter	\$1,560.75	Terry	Watson	\$1,102.67
Allyson	Marine	\$1,545.68	Tylene	Langslet	\$1,099.00
Ellie	Johnson	\$1,534.50	Pamela	Sanders	\$1,083.19

Jean Rinehart - \$4024.42

Congratulations to Sharon Gurbatow and Sandy Kouttoulas on their bus trip to Heritage Days this weekend!!

Congratulations to Individual show totals of \$1000.00!



\$1000.00 Shows for May

Carol	Brown	\$1,256.00
Denise	Strong	\$1,163.00
Shannon	Simon	\$1,143.00
Catherine	Witte	\$1,108.00
Lois	Padgett	\$1,106.00
Catherine	Witte	\$1,042.00
	St	
Mary	Pierre	\$1,039.00
Kandi	Olson	\$1,018.00
Ginger	Kebler	\$1,008.50
Carolyn	Bentley	\$1,005.50
Cindy	Totten	\$1,004.00
Mary	Bailey	\$1,003.00



New Consultant

Sponsor

Tammi	Gonshorowski	Gayle Schenck
Cheyenne	Frankford	Alisha Myers
Holly	McDonagh	Laurie Cotter
Kimberly	Brown	Jean Rinehart
Christopher	Dempsey	Ronnie Rhoades
Tammy	Kaverman	Gwynn Newman
Teresa	Martinez	Sue Tell
Diane	Piel	Jean Rinehart
Nancy	Bible	Valerie Fear
Marnie	Jones	Kimberly Ryan
Colleen	Shepherd	Jama Tennant
George	Wellner	Connie Wellner

Maria	Ash	Anita Wood
Sherri	Barnes	Denise Strong
Heena	Miller	MaryLee Fortner
Carrie	Dagg	Teresa Simpson
Julia	Frederick	Jean Rinehart
Valerie	Lee	Sharra Kegan
Katherine	Allison	Kelli Shuter Cessna
Barbara	Padgett	Angel Sanders
Mary	Roundy	Rheba Patrick
Teresa	Brown	Sheila Peters
Jody	Robinson	Sharon Sims
Christina	Kober	Jean Rinehart
Heather	Conrad	Marsha Gratner
Carolyn	Allen	Judy Bleier
Sheilah	Cunningham	Gayle Schenck

CONGRATILLATIONS!

**Sondra West our newest
Manager!!!!**



Consultant

Sponsor

Jasmina	Clinton	Peggy Koorn
Christopher	Dempsey	Ronnie Rhoades
Paula	Vanker	Sondra West
Pamela	Hicks	Bonnie Leischner
Joyce	McAtee	Joan Slickers
Lisa	Dashiell	Lesla Trudeau



- **Customer Care New Hours:**
- Monday - Friday from 9:00 a.m. - 6:00 p.m. Eastern Time
- On Month-end day, from 3:00 p.m. - midnight Eastern Time
- **740-322-7800**
- These hours of operation include Customer Service, WebExpress, Leader and Career Support, and Guest Relations. Please make use of the Customer Care support as you need it -- We are here at your service!

Project Eagle Updates

Project Eagle and Made in America continues to be our mission and our goal. With your support, our commitment and determination to returning to a 100% Made in America product line is stronger than ever.

That transition to 100% American-made is still under way. *To ensure that you have a successful fall and holiday selling season*, as we make the transition we will continue to fill pottery orders from our existing suppliers — the same high quality Woven Traditions that you have known and loved for years. This means that your customers can order any and all pottery featured in the flyers and *WishList*® with confidence, and at a lower price than shown in the literature.

Our existing suppliers have stepped up their commitment to delivering your customers the products they desire in the colors and quantities they want. We have inventory of most dinnerware pieces, which can be shipped immediately. New forms are in production now. Our promise is that all pottery ordered will be in your hands before Christmas. Our customers will continue to get fine quality from Longaberger with Woven Traditions, as we press ahead on our transition to American-made as quickly as possible.

To help support your needs, we have prepared several tools for you. We've created an updated [September Sell Sheet](#) as well as a [WishList Supplement Sell Sheet](#) that reflect the lower prices for internationally sourced pottery.

These tools will be available on myLongaberger.com beginning today, and we will be sending them to all Home Consultants and to every customer who received the September MailExpress mailing. Going forward, the *WishList* Supplement will be included with all *WishLists* sold online, at the Showrooms or through MailExpress. And we will be reaching out to Home Consultants who have already placed orders for Made in America pottery over the coming week.

Your support of our Made in America mission is appreciated. We're all working hard, every day, toward that worthy goal.

Mike Trempe

January Pottery Orders

For those customers that received coupons for the delay of the Special Pottery Orders...

COUPONS Can be used through Oct 31

COUPONS Can be used on Web Express shows and On Line Orders. COUPONS May NOT be used for host benefits!

COUPON code can be entered in either upper or lower case letters

The system will prompt a space to put another coupon when they have multiple coupons to use!

Where do you go to get report to find out what customers you have with coupons?

A. Go to Mylongaberger.com

Click at top tool Bar on Reports and Tools

Click on Sales Reports

Click on Coupon Report

B. CALL your customers!

SALES STATUS : Flameware
August Features

Sales Status Button Added!

Because we have some products being offered on a "while supplies last" basis right now, we have added a *Sales Status* button to the myLongaberger.com homepage. Click this button for the latest Flameware Availability Grid and August Features Listing. These documents are maintained around the clock and are updated immediately as items become unavailable for sale. Be sure and check these documents before heading out to a show or accepting a call-in order!



Welcome to the Party Hub! At Bee 2013, we demonstrated the NEW Longaberger party – a simple, easy and fun 10 minute party that can happen anytime, anywhere friends gather. This site will continue to be updated with great tips on how easy it is to fill your business with parties. Be sure to check this site often!

BOOKING BASKET



on page 53 for available booking items. Ask for Bookings!!!!

Incentives

Earn Just for Business Credits!!

When you sell \$1000 in sales credit in September, you will receive \$100 in Just for Business credits. September 1–30, 2013

September Sales Credit, received in the Home Office between September 1 to 11:59 p.m. ET September 30, 2013.

September 2013 Hawaii Recruiting Incentive

Details:

When you sponsor and qualify a new Home Consultant from September 1-30, you will earn DOUBLE points toward our Hawaii incentive trip!

Incentive Earning Period:

September 1-30, 2013

Awards:

Sponsor and qualify a new Home Consultant for double Hawaii trip points.

Other Considerations:

- New Home Consultant must qualify within 30 days of her contract acceptance date.



NEW! For the New Recruit

- Kit Bonus — Christmas Collection Basket in Bold Red added to all \$199 Business Kits
- Kicked off at BEE® 2013

Flyer/ Wishlist Prices:

Call Customer Care to place order at 740-322-7800 or go to mylongaberger under ordering and then to Just for Business.

Wishlist® – Fall/ Winter 2013 (10pk) 81611 \$6.50
Wishlist – Fall/ Winter 2013 (30pk) 81612 \$15.00

NEW! Flyer – September 2013 (10pk) 81594 \$2.75
NEW! Flyer – September 2013 (30pk) 81595 \$5.75
NEW! Flyer – September 2013 (50pk) 81597 \$9.25
NEW! Flyer – September 2013 (100pk) 81598 \$17.00

NEW! Flyer – October 2013 (10pk) 81599 \$2.75
NEW! Flyer – October 2013 (30pk) 81600 \$5.75
NEW! Flyer – October 2013 (50pk) 81602 \$9.25
NEW! Flyer – October 2013 (100pk) 81603 \$17.00

Have a SUPER September
Jean