



Veterinary Purchasing Group

Independent Hospitals Partnering Together

2014 Veterinary Purchasing Group Preferred Suppliers Listing



ANIMAL HEALTH

A Henry Schein Company

We have a preferred supplier contract with Butler Schein Animal Health offering our member hospitals exclusive contract pricing within their distribution product portfolio. If you wish to take advantage of this program, you will first need contact VPG so that they can have your contract pricing set up in the system for you. Then we will have a Butler Representative schedule a time with you to review their operations with your staff and train as needed.



We have a preferred supplier contract with Antech Diagnostics offering our member hospitals exclusive contract pricing on diagnostic testing allowing for significant savings to our member hospitals. If you wish to take advantage of this program, you will first need to contact VPG so that they can help facilitate the transition for you.



We have a preferred supplier contract with Royal Canin offering our member hospitals exclusive reduced pricing on all Royal Canin diets. Your hospital could achieve up to 13.5% savings on all food purchases. If you wish to take advantage of this program, you can simply contact your Royal Canin representative or contact VPG.



We have a preferred supplier contract with Bayer Animal Health Care offering our member hospitals exclusive reduced pricing on all Bayer products. Your hospital will automatically be enrolled to save 9% on all Bayer products and your VPG representative will review the entire program with you as well.

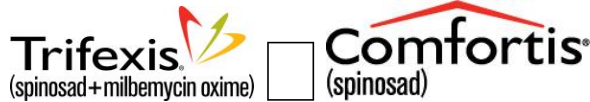


We have a preferred supplier contract with Merck offering our member hospitals exclusive reduced pricing most Merck products. Your hospital will automatically be enrolled with Merck, so you do not need to contact Merck to start saving. You will be receiving quarterly rebates on Activyl Plus (30% -35% Savings), Mometamax (15% Savings), Otomax (10% Savings), Posatex (15% savings), Orbax (15% savings), Tri-Heart Plus (25-29% savings), and all Nobivac Vaccines (up to 34% savings). If you have any questions about this program, please feel free to contact your Merck representative or your VPG representative.



We have a preferred supplier contract with Hill's Pet Nutrition offering our member hospitals exclusive reduced pricing on all Hill's diets allowing VPG members to save up to 8% via quarterly rebate.

The Information contained in this document is for VPG members only. This document is private and confidential and may not be distributed to any other party.



We have a preferred supplier contract with Elanco™ offering unique special pricing on popular items such as Triflexis and Comfortis. The potential savings program is between 2.5% - 10.5%.



We have a preferred supplier contract with Vétoquinol offering unique special pricing on popular items such as Vetprofen (contains carprofen), Azodyl, Laxatone, Epakitin, Renal-K, Trifectant, Viralys, Surgical Scrub and Hand wash in addition to 40 other products. The potential savings program is between 10-20% on selected products via quarterly rebate.



We have a preferred supplier contract with Sogeval US offering our member hospitals significant savings up to 25% on all products. Sogeval is the manufacturer of the Douxo line of dermatology shampoo and ear cleansing products. If you wish to take advantage of this program, please contact VPG for additional information.



Veterinary Purchasing Group and Heska Corporation have joined together to provide valuable new product solutions with preferred pricing on Heska Pharmaceuticals and Point-of-Care Diagnostics products (Solo Step® Heartworm Testing, ALLERCEPT® Allergy testing and treatment, and many other vital point of care tests). In addition, VPG members have access to exclusive pricing programs for in-clinic diagnostic blood analyzers (Chemistry, Hematology, and Blood Gases) and the Heska Vet/IV™ 2.2 Infusion Pump.



We have a preferred supplier contract with Wedgewood Pharmacy offering our member hospitals a 10% savings on all compounded medications. In order to participate, there is an enrollment form to complete and return to Wedgewood. Please ask your VPG contact for the document.



VPG has been working closely with Vetinsure to develop a program that will offer our members savings opportunities across a broad range of insurance plans to include workers compensation, property and liability, commercial auto, umbrella, veterinary professional, license defense, animal bailee, employment practices and flood. We estimate the savings opportunity to average 10-35%. For a complete analysis, please contact VPG directly or you can contact Rod Rod Finnegan at 1.800.272.1249 Ext. 700.



We have a preferred supplier contract with Companion Therapy Laser offering our member hospitals exclusive contract pricing on their products and services. If you would like to purchase therapy laser equipment, please contact VPG so that they can facilitate the purchase.

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STAPLES Advantage

We have a preferred supplier contract with Staples Business Advantage offering our member hospitals exclusive contract pricing on over 3,000 items. If you wish to take advantage of this program, you can contact our dedicated Staples representative David Pak at 781.806.3132. If you prefer that VPG initiates your participation in the program, please feel free to contact us directly.



MED WASTE DISPOSAL

We have a preferred supplier contract with Medical Waste Disposal offering our member hospitals significant savings on waste disposal services. If you wish to take advantage of this program, please contact VPG or you can contact our dedicated Medical Waste Disposal Representative Bryan Powers at bpowers@mwastedisposal.com or cell phone at 781-812-6100. This program is not available currently for CT clinics.



We are excited to announce that we have negotiated a new partnership agreement with Trupanion Pet Insurance. VPG is always trying to identify and deliver new opportunities that not only deliver profit back into your practice but also help you to deliver more value back to your clients.

Cardworks, LLC.

VPG has a preferred supplier contract with negotiated wholesale rates for your credit card processing charges that are exclusive to our member hospitals. Many hospitals are benefiting significantly from this program with savings up to 20% per month. If you wish to take advantage of this program, you can contact our dedicated Cardworks Representative Andy Perry Andy.Perry@cardworksacquiring.com. If you prefer that VPG initiates your participation in the program, please feel free to contact them directly.



We have a preferred supplier contract with Sound-Eklin offering our member hospitals exclusive contract pricing on Digital Radiography equipment and services. If you would like to purchase any radiology equipment, please contact VPG so that they can facilitate the purchase.



We have a preferred supplier contract with Mirion, Quantum, and Instadose dosimetry badges offering our member hospitals significant savings on these products. If you wish to take advantage of this program, please contact VPG for the order forms or you can contact our dedicated dosimetry badge representative Victoria Potuck at vpotuck@mirion.com or 443.742.4197.



VPG has a preferred supplier contract with negotiated wholesale rates for your electric and gas energy needs. Many hospitals are benefiting significantly from this program with savings up to 24% per month. If you wish to take advantage of this program, please contact your VPG representative and they can have a cost analysis completed for you. Or you can contact our dedicated Glacial Representative, Derek Bekar at Derek.bekar@glacialenergy.com.

Transworld Systems®

Transworld Systems Inc.®, a wholly owned subsidiary of NCO Group, Inc.®, is an industry leader in cash flow management and profit recovery with head-quarters in Santa Rosa, CA and more than 100 offices throughout the United States and Puerto Rico. We have negotiated a unique program with this organization offering members savings up to 15%. If you are interested, please contact Kim Kersten with Transworld Systems Inc.® at 707-426-4580. His email is Kim.Kersten@transworldsystems.com.

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VPG has a preferred supplier program with Bank of America offering members opportunities to access funding for hospital infrastructure repair and improvements.

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