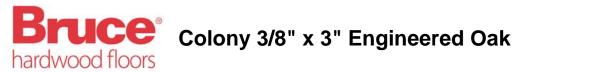
Haines and Company, Inc.



Haines North

February 14 through April 21, 2014



\$2.25/sf

American Scrape 3/8" x 5" Engineered handscraped Hickory

\$3.09/sf



Z

Urban Loft 3/8" x 6-3/8" Hickory

Wide boards and Great Low lustre Stains

\$3.59/sf

Lone Star II 3/8" x 3", 5", 6.8" Random

Hickory with Beveled Edge

\$4.89/sf

Virginia Vintage 1/2" x 5" Handscraped The Original Handscraped in the USA!!!

5" Engineered Hickories

\$5.89/sf

5" Engineered Walnut

\$7.29/sf





	Price/sf
Jatoba 1/2" x 5-1/4" Brazilian Cherry	\$4.25
Guajuvira 1/2" x 5" Brazilian Pecan	\$4.55
lpe 1/2" x 5" Brazilian Walnut	\$4.49
Guajuvira 1/2" x 5" Chocolate Pecan	\$4.49
Sucupira Maduro Chestnut 1/2" x 5"	\$4.14
Sucupira Brazilian Chestnut 1/2" x 5"	\$4.14
Cumaru 3/4" x 3" Brazilian Teak	\$5.98
Sucupira Maduro Chestnut 3/8" x 3-1/4"	\$3.49
Royal Jatoba Brazilian Cherry 3/8" x 3-1/4"	\$3.64
Santos Mahogany 3/8" x 3-1/4"  Special Buy - While Supplies Last!	\$3.69

	Price/sf
Eco Earth 11-7/8" x 35-9/16"	\$2.79
Eco Ivory 11-7/8" x 35-9/16"	\$2.79
Eco Natural 11-7/8" x 35-9/16"	\$2.65
Eco Ash11-7/8" x 35-9/16"	\$2.79
Serenity Sunset Acacia	\$4.99
Serenity Vintage Gray Oak	\$4.99
Serenity Aged Barnbeam	\$4.99
Serenity Warm Night Oak	\$4.99
Serenity French Autumn Oak	\$4.99





	Price/sf
3/4" x 3" Amendoim	\$5.99
3/4" x 3" Brazilian Cherry	<b>\$5.49</b>
3/4" x 3" Tigerwood	<b>\$5.99</b>
5/16" x 3" Tigerwood	\$2.35
5/16" x 6-1/4" Tigerwood	\$2.35
3/8" x 3-1/4" Santos Mahogany	\$4.59
3/8" x 3-1/4" Brazilian Cherry	\$3.79
1/2" x 5" Brazilian Cherry	\$4.39
3/8" x 3-1/4" Tigerwood	\$3.79
1/2" x 5" Tigerwood	\$4.39

# Welmade® PERFORMANCE FLOORING

	Price/sf
Natural Strand Solid T&G 7/16" x 3-3/4"	\$3.35
Carbonized Strand Solid T&G 7/16" x 3-3/4"	\$3.35
Natural Strand Engineered Clic 9/16" x 4"	\$3.89
Carbonized Strand Engineered Clic 9/16" x 4"	\$3.89



HARDWOODS	<u>Price/sf</u>
Clipper Oak Natural & Saddle	<b>\$5.69</b>
Clipper American Walnut Natural	\$7.09
Engineered Boca Raton	\$3.19
Engineered Countryside	\$2.09
Engineered Key West	\$2.69
Engineered South Beach	\$3.25
Engineered Savannah	\$2.99
Engineered Vero Beach	\$3.19
Solid Pometia	\$3.69
Solid Kempas	\$3.99
Solid Pacific Walnut 3-5/8"	\$3.99
Solid Pacific Walnut 4-3/4"	\$4.59
NEW Solid Brazilian Cherry 3-5/8"	\$5.19

LM Premier Display dealers only: \$10/CTN retail spiff on all St Laurent! See Account Exec for details!! Price/sf \$5.49 Bentley-all colors - includes 2 new colors \$4.39 Berkshire Hickory, Oak, Maple 3.5.7 \$4.79 Berkshire Am Walnut 3.5.7 \$6.19 St. Laurent European Oak 1/2" x 7-1/4" \$2.39 Center Street Oak 3/8" x 3" \$2.45 Center Street Red Oak Natural 3/8" x 3" \$2.49 Center Street Oak 3/8" x 5" \$2.55 Center Street Red Oak Natural 3/8" x 5" \$2.59 Town Square Oak 1/2" x 3" \$2.65 Town Square Red Oak Natural 1/2" x 3" \$2.59 Town Square Oak 1/2" x 5" \$2.65 Town Square Red Oak Natural 1/2" x 5" \$3.39 Gevaldo Oak 3/4" x 3" \$3.45 Gevaldo Red Oak Natural 3/4" x 3" \$4.09 Gevaldo Oak 3/4" x 5" \$4.19 Gevaldo Red Oak Natural 3/4" x 5"

### **Attention** Mirage Maestro Dealers:

**New 2014 Marketing Updates** now in stock!! Order Today. Look for exciting Consumer Rebate Announcement coming soon!!

Ask your Account Executive for Details!



36" Prefinished	
Oak Stare Treads (Round)	\$43.75 ea.
Oak Stare Risers	\$18.99 ea.
42" Prefinished	
Oak Stare Treads (Round)	\$48.99 ea.
Oak Stare Risers	\$21.49 ea.



### **Duality Premium Plus** \$15.89/sy roll

\$17.14/sy cut

**Duality Premium** \$15.39/sy roll \$16.64/sy cut



AMERICAN OLEAN™	
	Price/sf
STONE CLAIRE Digital Porcelain Floor Tile	
13"x13"	\$1.49
13"x20"	\$1.69
20"x20"	\$1.69
AVANTE Digital Porcelain Floor Tile	
13"x13"	\$1.39
13"x20"	\$1.69
20"x20"	\$1.69
BEVALO Digital Porcelain Tile	
12"x12" Floor Tile	\$1.33
18"x18" Floor Tile	\$1.41
12"x24" Floor Tile	\$1.79
10"x14" Wall Tile	\$1.55
DANYA Digital Porcelain Tile	
12"x12" Floor Tile	\$1.35
18"x18" Floor Tile	\$1.55
12"x24" Floor Tile	\$1.79
10"x14" Wall Tile	\$1.59

### MARAZZI 2 USA

Price/sf **TIMELESS COLLECTION Digital Porcelain Floor Tile** \$1.89 13"x13" \$1.99 20"x20" \$2.59 12"x24"





PIETRA CRISTAL 12"x12" Cubic \$7.79 Mosaic, Serpentine Mosaic, Strato Mosaic

PIETRA CRISTAL SLATE 12"x12" \$7.79 Linear Mosaic, Random Mosaic



	ALASKA Glazed Ceramic Floor Tile
\$0.99/sf	13"x13"
\$1.09/sf	20"x20"



	Price/sf
<b>QUARTZITE Glazed Porcelain Floor Tile</b>	
13"x13"	\$1.55
20"x20"	\$1.67
CASTELLO Glazed Porcelain Floor Tile	
13"x13"	\$1.55
20"x20"	\$1.67



CERAMIC IMA ULTRAFLEX Latex Modified Thin Set Mortar 50 lb Bag	
1 GRAY	\$9.15 ea. \$8.97 ea. (pallets)
1 WHITE	\$10.53 ea. \$10.22 ea. (pallets)
2 GRAY	\$11.57 ea. \$11.26 ea. (pallets)
2 WHITE	\$13.85 ea. \$13.52 ea. (pallets)
LFT Large Format Tile - Gray 50 lb Bag	\$16.79 ea. \$16.49 ea. (pallets)
LFT Large Format Tile - White 50 lb Bag	\$18.29 ea. \$17.99 ea. (pallets)
KERABOND T GRAY - Premium Non-Modified Medium Bed Tile Mortar for Large Format Tile 50 lb Bag	\$12.75 ea. \$12.42 ea. (pallets)
KERABOND T WHITE - Premium Non-Modified Medium Bed Tile Mortar for Large Format Tile 50 lb Bag	\$14.75 ea. \$14.44 ea. (pallets)
ULTRACOLOR PLUS - Premium Rapid Set Grout 25 lb Bag  AQUA DEFENSE Waterproofing 5 GAL	\$18.69 ea. \$207.50 ea.
FLOOR COVERING IMA	\$9E 90 oo
ULTRABOND ECO 980 Urethane Wood Flooring Adhesive 5 gal pail ULTRABOND ECO 975 Urethane Wood Flooring Adhesive 5 gal pail	\$85.89 ea. \$77.25 ea.
ULTRABOND ECO 995 Moisture Control and Wood Flooring Adhesive 5 gal pail	\$132.00 ea.
PLANIPREP SC High Performance Skimcoating Compound - 10 lb Bag	\$11.29 ea.



STURDI FLEX GRAY Latex Modified Thin Set Mortar 50 lb bag	\$8.49 ea. \$8.19 ea. (pallets)
STURDI FLEX WHITE Latex Modified Thin Set Mortar 50 lb bag	\$9.69 ea. \$9.39 ea. (pallets)
FULL FLEX GRAY Premium Latex Modified Thin Set Mortar 50 lb bag	\$10.69 ea. \$10.39 ea. (pallets)
FULL FLEX WHITE Premium Latex Modified Thin Set Mortar 50 lb bag	\$12.79 ea. \$12.49 ea. (pallets)
ULTIMATE TILE MORTAR GRAY - Latex Modified Medium Bed Mortar for Large Format Tile 40 lb bag	\$15.49 ea. \$15.19 ea. (pallets)
ULTIMATE TILE MORTAR WHITE - Latex Modified Medium Bed Mortar for Large Format Tile 40 lb bag	\$16.99 ea. \$16.59 ea. (pallets)
UNCOUPLING MORTAR GRAY - 50 lb bag - For use with DITRA	\$10.99 ea.
UNCOUPLING MORTAR WHITE - 50 lb bag - For use with DITRA	\$11.99 ea.
TECNICOLOR Commercial Grade Grout - 20 lb pail - READY TO USE	\$60.50 ea.





## ARCHITECTURAL REMNANTS & ARCHITECTURAL SALVAGE

**\$2.59/sf** 







### ASPIRE - Glueless Groutable Tile

16"x16" glueless ceramic LVT with realistic crescent edges. Can also be staggered with no grout!

\$2.99/sf

OVERSTOCK SPECIAL!!! UNICLIC LVT PLANKS -7/12" x 47-1/2" 20-YR RES/5 -YR COMM. WARRANTY

COTTONWOOD OAK - ESSENTIALS PLANK

WOODLAND OAK - ESSENTIALS PLANK

GRAHAM HICKORY- ESSENTIALS PLANK

Price/sf

**\$2.09** 

**\$2.09** 

\$2.09



#### **Alterna**

16"x16" & 12"x12"

\$3.39/sf

Luxe Best

**\$3.39/sf** 





	Price each
LVT Adhesive (55004)	<b>\$91</b>
High solid Acrylic (92004P)	\$87
Surebond Urethane (73004P)	<b>\$76.25</b>
Pressure sensitive (62004P)	\$85
Contractors Choice (91004P)	\$64
SMC 4-in-1	\$115
Moisture Block 3-In-1	\$148
Premium Green Urethane 4 in 1	\$170

Bostik's Best 5 Gal \$178

MVP<sup>4</sup> Moisture Vapor Protection \$209

BH PRO-CURE 4 Gal \$91



SURE SEAL Same Day Aerosol Tile and Grout Sealer 10 oz. spray can

\$19.99 ea.

Memory Bond w/Spill Guard 1/2" 9 lb

\$3.33/ev



Commercial	900 5000 88409 9940 Stude HeS Stiglish Hebrish	Price/sy
Fidelity III 20 oz. (12'/15')	now stocked in 15 colors - 20 & 26 oz -	<b>\$5.09</b>
Fidelity III 26 oz. (12'/15')	12' & 15' widths - no 15' upcharge!!!	\$6.09
Berber		
Just Right II (12'/15')	26 oz textured loop berber upgrade, 9 colors, 12' & 15' in stock	\$6.49
Residential		
Rockstar II Select (12'/15')	#1 residential style, cont. fil. PET texture, 20 colors, 12' & 15' in stock	\$7.19

FOR CHESAPEAKE DISPLAYING DEALERS ONLY			
		Price/sy	
Commercial			
Mystic 20 oz	fleck pattern, in stock, also available in 26 oz, part of new commercial display	\$6.59	
Security 22 oz.	sol. dyed nylon, 12 colors in stock, modern colors, also available in 26 & 28	\$8.79	
Berber			
Saber (12'/15')	34 oz. dense level loop berber, 9 heathered colors, 12' & 15' in stock	\$10.59	
Residential			
Blazer	sol. dyed, cont. fil. PET, 4 neutral colors (sampled w/Timeless), in stock	<b>\$5.29</b>	
Timeless	FHA, sol. dyed, cont. fil PET (sampled w/Blazer), in stock	\$5.99	
Hotline III (12'/15')	30 oz. PET value with new colors added, 20 colors, 12' & 15' in stock	<b>\$7.29</b>	
Desired Choice (12'/15')	cont. fil. nylon textured upgrade, 16 colors, 12' & 15 in stock	\$8.29	
First Impression II (12'/15')	densely constructed PET, 36 oz. 20 colors, 12' & 15' in stock	\$8.59	
Amenity	38 oz. cont. fil. PET w/ "big hand", 20 colors in stock	\$9.99	
Patriarch (12'/15')	48 oz. dense PET, upgrade to First Impression II, 20 colors, 12' & 15' in	\$10.99	
Accomplished / Achievemen	t 38 oz. sol dyed, cont. fil. PET twist / frieze, 15 multi + 5 solid colors in stock	\$11.99	









Dear valued customer,

We are pleased to announce to all of our customers that Haines acquired CMH Space effective January 17, 2014. We are now two companies who will be better together for the sake of customers, suppliers, and our employees.

We will continue to operate as two separate companies while we get onto the same computer system and finalize our plan for integration. So, for now, it is business as usual, with customers working with the same people and the same companies as they always have, buying the same products in the same way, and getting deliveries as they always have.

In conjunction with the integration, Haines' relationship with Armstrong will strengthen with the creation of a dedicated Armstrong division in the Mid-Atlantic responsible for driving sales of Armstrong products in this geography. You can expect further announcements about Haines' new division structure later in the year.

Haines and CMH Space are getting together because we believe that we have a lot in common and we can be more secure in the long term by becoming better together. By being together we can do more for customers.

We are similar in our high service performance to customers and company values. We intend to expand upon the excellent service you have come to know and expect from Haines and CMH Space, and to make things even better, combining deliveries, improving delivery schedules, delivering even more bundling and efficient delivery fees. We will have the best and broadest product portfolio in floor covering.

We have attached our new combined company Fact Sheet and another document (FAQ's) with answers to questions you may have. Of course, you can contact us at any time, including me directly by email or phone at bzwicker@jjhaines.com or 410-762-5603.

All of us at the new Haines are confident that we are establishing a company that will be better for you, suppliers, and our employees, a company here to serve you for the long term, and a company that has your interests at heart.

Best regards and God bless us all in our business endeavors and in our lives,

Bruce

June Juicher