

# Hyundai Lease Plan

## Standard Lease Rates

Effective May 6, 2014 through June 30, 2014

### Standard Lease Program for all Dealers (National)

HLP is available to all Hyundai Dealers that have executed a **Dealer Lease Sale Agreement** with Hyundai Motor Finance (HMF).

### HLP Standard Service Charge Factors

Vehicle	Term	Credit Tiers	
		FICO 680+ (Tiers 1 to 4)	FICO 620-679 (Tiers 5 to 7)
All Current Year New Hyundai Vehicles	36, 39, 42, 48, 54 & 60 Months	.00270	.00370
With Waived Security Deposit		.00285	.00385

- **Dealer Rate Participation** will be a maximum of .00100 above the HMF base money factor
- **Terms** are available at 36, 39, 42, 48, 54 and 60 months (Not all terms available for all models. Please refer to residual value list)
- **Acquisition Fee** \$595
- **Security Deposit** based on total monthly payment rounded up to the next \$50 increment
- **Security Deposit Waiver** – add .00015 to applicable service charge factor
- **Residual Value** based on ALG new car lease residual guide in effect on Lease Date
- **Low Mileage** – increase residual value by 2% with leases written at 12,000 miles or lower per year (36~48 months only)
- **Compatible** with Valued Owner, HMA Rebates, and Military Incentive Programs
- **DealerTrack** select “H201 - Hyundai Standard Lease” when entering application into DealerTrack or RouteOne

Please reference the **Standard Program Guidelines for Advance limits and all other program details.**

Please contact your HMF Business Development Manager with any questions regarding this announcement.

We look forward to your leasing business!

Hyundai Motor Finance

DEALER UNDERSTANDS AND ACKNOWLEDGES THAT, BY SUBMITTING ANY CLAIM UNDER THIS PROGRAM, DEALER IS SOLELY RESPONSIBLE FOR COMPLIANCE WITH ALL APPLICABLE ADVERTISING AND CONSUMER FINANCE DISCLOSURE LAWS CONCERNING ANY DEALER ADVERTISING OF THIS OFFER.

HMF reserves the sole right to interpret its program offers, and to cancel, amend or revoke any program offer in full or in part for any reason at any time without incurring liability. HMF shall not be bound by any previous interpretations made by HMF before or during the program. This announcement supersedes all previously communicated versions.

Hyundai Lease Plan (HLP)  
Residual Value List  
Residual Value %'s  
May 6, 2014 - June 30, 2014  
Based on 15,000 Miles Per Year

Model Year	Make	Model	Model #	ModelDesc	Month					
					36	39	42	48	54	60
2015	HYUNDAI	GENESIS	B1442R85	4dr Sdn 5.0L V8	51	49	47	44	41	38
2015	HYUNDAI	GENESIS	B1402A65	4dr Sdn 3.8L V6 AWD	57	55	53	49	45	42
2015	HYUNDAI	GENESIS	B1402R65	4dr Sdn 3.8L V6	55	53	51	48	44	41
2014	HYUNDAI	ACCENT	16542F45	5dr HB SE AT	52	49	47	42	38	35
2014	HYUNDAI	ACCENT	16543F45	5dr HB SE MT	52	49	47	42	38	34
2014	HYUNDAI	ACCENT	16522F45	5dr HB GS AT	51	49	46	42	38	34
2014	HYUNDAI	ACCENT	16523F45	5dr HB GS MT	50	48	45	41	37	33
2014	HYUNDAI	ACCENT	16402F45	4dr Sdn GLS AT	48	46	43	39	35	32
2014	HYUNDAI	ACCENT	16403F45	4dr Sdn GLS MT	48	46	43	39	35	32
2014	HYUNDAI	AZERA	73442F65	4dr Sdn Limited	51	49	46	42	38	35
2014	HYUNDAI	AZERA	73422F65	4dr Sdn	54	51	49	44	40	37
2014	HYUNDAI	ELANTRA	46453F45	4dr Sdn Sport MT	58	56	53	49	45	41
2014	HYUNDAI	ELANTRA	46452F4P	4dr Sdn Sport AT	58	56	53	49	45	41
2014	HYUNDAI	ELANTRA	46452F45	4dr Sdn Sport AT	58	56	53	49	45	41
2014	HYUNDAI	ELANTRA	46433F45	4dr Sdn SE MT	57	55	53	49	45	41
2014	HYUNDAI	ELANTRA	45433F45	4dr Sdn SE MT	57	55	53	49	45	41
2014	HYUNDAI	ELANTRA	46432F45	4dr Sdn SE AT	57	55	52	48	44	41
2014	HYUNDAI	ELANTRA	45432F45	4dr Sdn SE AT	57	55	52	48	44	41
2014	HYUNDAI	ELANTRA	46462F4P	4dr Sdn Limited	55	53	51	47	43	39
2014	HYUNDAI	ELANTRA	45462F4P	4dr Sdn Limited	55	53	51	47	43	39
2014	HYUNDAI	ELANTRA	46462F45	4dr Sdn Limited	55	53	51	47	43	39
2014	HYUNDAI	ELANTRA	45462F45	4dr Sdn Limited	55	53	51	47	43	39
2014	HYUNDAI	ELANTRA_COUPE	H0222F4P	2dr Cpe	60	58	55	51	47	44
2014	HYUNDAI	ELANTRA_COUPE	H0222F45	2dr Cpe	60	58	55	51	47	44
2014	HYUNDAI	ELANTRA_GT	D1522F45	5dr HB AT	56	54	51	47	43	40
2014	HYUNDAI	ELANTRA_GT	D1552F45	5dr HB AT	56	54	51	47	43	40
2014	HYUNDAI	ELANTRA_GT	D1553F45	5dr HB MT	55	53	51	47	43	40
2014	HYUNDAI	ELANTRA_GT	D1523F45	5dr HB MT	55	53	51	47	43	40
2014	HYUNDAI	EQUUS	E0422R85U	4dr Sdn Ultimate	44	42	40	36	33	30
2014	HYUNDAI	EQUUS	E0422R85S	4dr Sdn Signature	48	46	43	39	35	32
2014	HYUNDAI	GENESIS	B0482R85	4dr Sdn 5.0L V8 R-Spec	46	44	42	39	36	34
2014	HYUNDAI	GENESIS	B0422R65	4dr Sdn 3.8L V6	49	47	45	42	39	37
2014	HYUNDAI	GENESIS_COUPE	C0383R65	2dr Cpe 3.8L Ultimate MT	51	49	47	43	39	36
2014	HYUNDAI	GENESIS_COUPE	C0382R65	2dr Cpe 3.8L Ultimate AT	51	49	47	43	40	37
2014	HYUNDAI	GENESIS_COUPE	C0313R65	2dr Cpe 3.8L R-Spec MT	51	49	47	43	39	36
2014	HYUNDAI	GENESIS_COUPE	C0333R45	2dr Cpe 2.0T R-Spec MT	46	44	42	39	36	33
2014	HYUNDAI	GENESIS_COUPE	C0322R45	2dr Cpe 2.0T Premium AT	49	47	45	41	38	35
2014	HYUNDAI	GENESIS_COUPE	C0302R45	2dr Cpe 2.0T AT	45	43	42	39	35	32
2014	HYUNDAI	GENESIS_COUPE	C0352R65	2dr Cpe 3.8L Grand Touring AT	53	51	49	45	41	37
2014	HYUNDAI	GENESIS_COUPE	C0342R65	2dr Cpe 3.8L Grand Touring AT	53	51	49	45	41	37
2014	HYUNDAI	SANTA_FE	J0452A65	4dr Wgn Limited	50	48	45	41	37	34
2014	HYUNDAI	SANTA_FE	J0442A65	4dr Wgn Limited	50	48	45	41	37	34
2014	HYUNDAI	SANTA_FE	J0442F65	4dr Wgn Limited	49	47	44	40	36	33
2014	HYUNDAI	SANTA_FE	J0452F65	4dr Wgn Limited	49	47	44	40	36	33
2014	HYUNDAI	SANTA_FE	J0402A65	4dr Wgn GLS	53	50	48	43	39	35
2014	HYUNDAI	SANTA_FE	J0402F65	4dr Wgn GLS	51	49	46	42	38	35

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					36	39	42	48	54	60
2014	HYUNDAI	SANTA_FE_SPORT	63442F45	4dr Wgn 2.0T	51	49	46	42	38	34
2014	HYUNDAI	SANTA_FE_SPORT	63452F45	4dr Wgn 2.0T	51	49	46	42	38	34
2014	HYUNDAI	SANTA_FE_SPORT	63452A45	4dr Wgn 2.0T	52	49	47	42	38	35
2014	HYUNDAI	SANTA_FE_SPORT	63442A45	4dr Wgn 2.0T	52	49	47	42	38	35
2014	HYUNDAI	SANTA_FE_SPORT	63402F45	4dr Wgn	50	48	45	41	37	33
2014	HYUNDAI	SANTA_FE_SPORT	63402A45	4dr Wgn	52	49	47	42	38	34
2014	HYUNDAI	SONATA	27452F45	4dr Sdn Limited 2.0T	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27442F45	4dr Sdn SE	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27432F45	4dr Sdn SE 2.0T	51	49	47	44	41	38
2014	HYUNDAI	SONATA	27472F4P	4dr Sdn Limited	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27472F45	4dr Sdn Limited	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27412F4P	4dr Sdn GLS	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27412F45	4dr Sdn GLS	52	50	48	44	41	38
2014	HYUNDAI	SONATA	27462F45	4dr Sdn Limited 2.0T	52	50	48	44	41	38
2014	HYUNDAI	SONATA_HYBRID	G0402F4S	4dr Sdn Hybrid	52	50	48	44	41	38
2014	HYUNDAI	SONATA_HYBRID	G0432F4S	4dr Sdn Limited Hybrid	49	47	45	42	39	36
2014	HYUNDAI	TUCSON	83412F45	4dr Wgn GLS	50	48	45	41	37	34
2014	HYUNDAI	TUCSON	83412A45	4dr Wgn GLS	52	49	47	42	38	35
2014	HYUNDAI	TUCSON	83442A4P	4dr Wgn SE	51	49	46	42	38	34
2014	HYUNDAI	TUCSON	83442A45	4dr Wgn SE	51	49	46	42	38	34
2014	HYUNDAI	TUCSON	83442F45	4dr Wgn SE	49	47	44	40	36	33
2014	HYUNDAI	TUCSON	83472A4P	4dr Wgn Limited	49	47	45	41	37	34
2014	HYUNDAI	TUCSON	83472A45	4dr Wgn Limited	49	47	45	41	37	34
2014	HYUNDAI	TUCSON	83472F45	4dr Wgn Limited	47	45	42	38	35	32
2014	HYUNDAI	VELOSTER	F0383F45	3dr Cpe MT Turbo R-Spec	53	51	48	44	41	38
2014	HYUNDAI	VELOSTER	F0373F45	3dr Cpe MT Turbo	52	50	48	44	40	37
2014	HYUNDAI	VELOSTER	F0353F45	3dr Cpe MT Turbo	52	50	48	44	40	37
2014	HYUNDAI	VELOSTER	F0323F45	3dr Cpe MT	51	49	47	43	39	36
2014	HYUNDAI	VELOSTER	F0313F45	3dr Cpe MT	51	49	47	43	39	36
2014	HYUNDAI	VELOSTER	F0303F45	3dr Cpe MT	51	49	47	43	39	36
2014	HYUNDAI	VELOSTER	F0372F45	3dr Cpe AT Turbo	53	51	48	44	40	37
2014	HYUNDAI	VELOSTER	F0352F45	3dr Cpe AT Turbo	53	51	48	44	40	37
2014	HYUNDAI	VELOSTER	F0322F45	3dr Cpe AT	52	50	47	43	40	37
2014	HYUNDAI	VELOSTER	F0312F45	3dr Cpe AT	52	50	47	43	40	37
2014	HYUNDAI	VELOSTER	F0302F45	3dr Cpe AT	52	50	47	43	40	37