

Jérôme Bettinelli

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CIVIL ENGINEER - PROJECT MANAGER

OBJECTIVE

I am a dynamic team spirited and fast-learner French-Australian civil engineer with recognized ability for project management and overall project view. Valued for my autonomous capacity and stress management despite my young age, I excel in creative problem solving and troubleshooting, complemented with meticulous and organized personality.

In search of a challenging position in the United States as a project manager in civil engineering where I can work on diversified and creative projects.

EDUCATION

UNIVERSITY OF MELBOURNE (Exchange program with ESTP) Melbourne, Australia
Master of Science in Water Resources Management 7/2008-8/2009

- Membership: International Exchange Students Association (MUSEX), Waterskiing team (MUWWT)

ECOLE SPECIALE DES TRAVAUX PUBLICS (ESTP) Paris, France
Master of Science in Civil Engineering – Ingénieur diplômé ETP, TP09 2006-2009

- Part of the top 15% students selected to pursue a MS abroad
- Leadership: Racing Karting ETP President
- Membership: Junior ETP – Company lead by students; Complétude - Taught Maths & Physics to disadvantaged students

CPGE, Classes Préparatoires aux Grandes Ecoles, Lycée Ferdinand Buisson Voiron, France
Preparation for selective French engineering schools 2004-2006

HIGH SCHOOL Académie de Grenoble, France
Baccalauréat S with distinction – French equivalent of ‘A’-levels in Applied Maths and Physics June 2004

WORK EXPERIENCE SINCE GRADUATION (2009-2011)

REPONSE S.A. Paris, France

Réponse S.A. (www.reponse.fr - 87M€ in 2010) is an engineer consulting company based in France and Italy specializing in indoor space planning, engineering, and building. Acting as overall site organizer, Réponse runs projects mainly for banks, restaurants and retail brands to help them develop their business. After adapting the client's design and aesthetic to local regulations and technical specificities, Réponse builds the store respecting price, quality, and timelines.

CO-PROJECT MANAGER (TECHNICAL MANAGER) January 2011 – September 2011

Responsible for the construction of the Starwood's "W" 5 star hotel in Paris, XIXth century Opéra Garnier preserved area (www.wparisopera.fr ; www.starwoodhotels.com). This is a new field of activity for Réponse S.A., representing around 15% of the company's sales. The hotel also included a bar and a restaurant. Project management divided between a Technical Manager and a Finishing and Furniture Manager (painting, floor, furniture...). As Technical Manager:

- **Lead and coordinate design offices' meetings**, including Structure, HVAC (heating, ventilation and air-conditioning systems) with CTM (Centralized Technical Management) and BMS (Building Management System), Electricity (low and high currents), Lightings with complex controls, Fire & Smoke protection/extraction & detection systems and Kitchen main design offices, plus additional periodic minor design offices.
- **Synchronize seamless integration** of all technical systems to minimize impact on architecture drawings despite the age of the building: mainly structure and ceiling height problems.
- **Lead and manage a team of several foreman and draftsman**
- **Recruit and supervise subcontractors** for all technical systems. Direct management by foreman.
- **Control cost and time.** In September, brut benefits on technical works were 7 points higher than expected.
- **International work:** involved working with Spanish (designers and building owners), British (lighting and cost control), Danish (artistic lighting) and American companies (W).

CLIENT SERVICE MANAGER May 2010 – December 2010

Position evolved from Site Engineer/Foreman to Client Service Manager with the Swiss-German clothes company Tally Weijl. Due to the important turn-over in this client's workforce, I became more and more in charge of client service management to adapt our service closer to the TW's last in-charge person. Results:

- All future new TW stores in France now realized by Réponse S.A.
- 5 TW stores realized in 2010 instead of the initially 2 planned
- Réponse S.A. gets in charge of store updates/repairs/remodeling for all previous TW stores realized in France by other companies
- Réponse S.A.'s brut benefits always higher than expected (between 1 and 6 points higher)
- Ends with a promotion end of 2010: Client Service Manager for an international bigger client or Co-Project Manager on hotel W.

Instrumental in the development of the first flagship stores for new foreign brands in France such as Kiko (Italian make-up) and Apple (electronics). The development of the first store requires longer development time, especially due to complex French regulations.

Site engineer/foreman on unique and prestigious projects for Réponse S.A.: Sothys Paris (luxurious health-care institute) and Grands Magasins du Printemps (luxurious department store like Macy's).

SITE ENGINEER/FOREMAN

October 2009 – May 2010

Work for the building construction of stores for new client like Dainese (motorbike equipment), Micromania (video-games) and Tally Weijl (clothes) stores:

- Analyze and optimize customer plans and wishes. More complex in the case of new client as Réponse must integrate new specific requests, habits and desires.
- Handle all administrative requests to have a store fitting all regulations at opening
- Plan and build with the goal of completion within stated timeline and budget. Timeline is always extremely short: few weeks only. And as budget will be similar for all future stores, budget is very tight for the first ones with more unknown.
- Consult, negotiate and select sub-contractors while formalizing contracts
- Check up permanently of electric, internet and telephone lines requests to be fully ready at opening despite the short timeline.
- Ensure client satisfaction. In store and restaurant construction, the client has often a finance/team management background but very rarely a building/architecture one, which make the customer relation challenging.

REGULATION AND LICENSURE IN ENGINEERING (from Wikipedia; under paragraph 3. "Title usage")

"In France, engineer title can be used pretty liberally, and is often attributed based on professional position rather than initial qualification, however the title Ingénieur diplômé (Diploma Engineer) is reserved to people having followed one of the trainings listed by Commission des titres d'ingénieur (Commission for Engineer Titles). It corresponds to a highly-selective Master degree level, as three selections occurs: in high school, after two years of classes préparatoires, and for the diploma delivering. This highly-selective process and the French undervaluing of Ph.D.s (with exception to those in the industries of medicine and veterinary science) makes the Ingénieur title very prestigious."

RELEVANT EXPERIENCE PRE-GRADUATION

REPONSE S.A.

Paris, France

SITE FOREMAN / PROJECT MANAGER AID

Fourth year internship, Winter 2008-09

The main project was to manage the complete installation of a RG512 jeans shop in a shopping center in Besançon (Franche-comté, France). Also involvement in the building development of a Toys'R'Us in Rouen and two other RG512 shops.

=> Conduct Reponse S.A. to make me an offer to join them when my Master degrees will be done.

ACO.SERV

Sfax, Tunisia

SITE ENGINEER/FOREMAN

Third year internship, Summer 2007

Aco.Serv (www.acoserv.com.tn) is a Tunisian civil engineering company which builds oil platforms and life camps in North Africa and in the Balkans.

Worked at multiple sites performing on all construction levels i.e. computer modeling, land- surveying, implementation, earthwork, reinforced concrete screeds...

Also worked one week in the Tunisian desert with Pioneer Natural Resources (www.pioneernrc.com), an oil exploration and production company, and discovered the different jobs of this field.

INTERIM

Isère, France

VARIOUS TRADES

Summers 2006 to 2008

Summer jobs in order to gain professional experience and gain familiarity with several kinds of jobs: maintenance technician aid at VICAT (cement work), at ARJOWIGGINS (papermaking industry) and BECKON DICKINSON (pharmaceutical), road construction worker at SCREG, factory worker at ALGAFLEX (room divider factory), ROSSIGNOL (ski) and KNAUF (polystyrene pieces).

LANGUAGES

- French: Primary
- English : Fluent
- Spanish : academic knowledge
- Japanese: basic knowledge (two years of education)

ADDITIONAL

- Microsoft Word, Excel, PowerPoint, MS Project, Autocad, SolidWorks
- Member of The University of Melbourne Alumni Association and the American Society of Civil Engineers (LinkedIn)
- Travels in over 25 countries in Western and Eastern Europe, North Africa, Middle-East, South-East Asia, Pacific and North America

REFERENCES

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