

**Sea Pines Plantation
Joint ASPPPO / CSA Task Force
Recommendations for Waste and Recycle Service
February 14, 2014**

The Issue

Republic Waste Services and the City of Hilton Head Island are terminating their exclusive waste and recycle agreement effective April 1, 2014. Waste / Recycle customers may now choose to use any licensed waste hauler serving this area.

By ordinance, all licensed waste haulers must provide residential customers with single stream recycle service with at least one pickup per week and must include the cost in their retail price.

For Sea Pines residents the issues are:

1. Reliability and performance of collection services,
2. Truck traffic in residential neighborhoods,
3. Price of the service,
4. Availability of Saturday pickup for rental properties, and
5. Who are the licensed waste haulers and how do we contact them?

Sea Pines Waste and Recycle Task Force

The Board of Directors of ASPPPO and CSA created a joint Task Force to evaluate the issues and make appropriate recommendations. The Task Force included staff, board members, residents and representatives from local property management companies, regimes and the resort.

The Task Force moved as quickly as possible to determine answers to the issues listed above. Proposals were solicited from all known providers to determine pricing, interest and scope of services for standard retail service and prices if they were designated as a Preferred Provider to Sea Pines Plantation. Services contracted through property management companies, the resort and regimes were not included in the request for proposal because of their unique individual requirements. Preferred Provider status was defined as receiving the recommendation or endorsement of Sea Pines boards to the residents for a single preferred company with whom to contract as individual retail customers. The Task Force did not feel that it could or should mandate a single provider. Services requested included single and twice weekly waste pickup for both non-weekend and weekend pickup as well as waste container rental. Recycle is to be single stream, with once a week pickup. Container rental prices were also requested.

Bidding Results

One company, Southern Waste Service declined to bid on a plantation wide basis. We did not receive a response from Republic Waste Services to our written or telephone requests. However, we made the assumption that Republic's pricing would be approximately the same as the rates published in the recent newspaper article or prices received by individuals in response to a letter issued to its customers by Republic.

Four companies responded to our request and provided retail pricing as summarized in the table following. Discounts for preferred status were considered modest and secondary to service performance and availability.

Three companies indicated a willingness to provide Saturday pickup for single family residential rentals. We also asked each company to verify its willingness to contract directly with Sea Pines residents prior to April 1, 2014 for the prices quoted and that the prices included recycle and all taxes and fees. We also asked for contact information and a web site so that they could express their individual features for public review. Finally, we asked each company to assure us that they were able to perform and had a ramp up plan to take on the additional business. All four bidders provided plausible responses as to their experience and willingness to provide acceptable service.

Retail Quarterly Pricing for single & twice weekly pickup (PU)

Provider	\$ Weekday		\$ Saturday	
	Single PU	Double PU	Single PU	Double PU
American Pride	73.50	88.50	73.50	88.50
Anchor Waste	90.00	114.00	114.00 1	35.00
Republic Waste*	155.31*		no bid*	
Waste Management	150.77	187.46	no bid	
Waste Pro	102.00	117.00	129.00	156.00

Companies offer additional discounts for annual contract and payment. American Pride, Republic and Waste Pro offer wheeled waste container rental as follows:

Wheeled waste container rental **

Provider	Quarterly Rental \$	Annual Rental \$
American Pride	6.00	24.00
Republic Waste*	24.00*	96.00*
Waste Pro	15.00	54.00

*Republic pricing based on published or privately quoted information and was not verified by Republic.

** Recycle containers are owned by the city and may be kept at no charge

Contact Information

The following is contact information and web sites for the companies listed above.

American Pride Waste Solutions (843) 681-8900 email: vfs3883@earthlink.net

Anchor Waste Service, LLC (843) 645-9383 www.anchorwasteservices.org

Republic Waste Services*	(843) 681-6330	www.republicserviceshiltonhead.com
Waste Management	(888) 964-9739	www.wm.com
Waste Pro	(478) 697-2794	www.wasteprousa.com

Recommendation

The Task Force felt that all bidders provided plausible responses. Two companies are relatively new, but demonstrate extensive management experience. However, in view of the large amount of business potentially coming on line throughout Hilton Head Island as of April 1, the Task Force did not feel it could reliably assure residents of the most important issue, ABILITY TO PERFORM. Since the entire island is affected, service may be problematic.

The Task Force encourages neighborhoods within Sea Pines to discuss what is best for them and if truck traffic is a significant concern. Neighborhoods or local POA's can agree to use a single provider. Price, size, personal experience, or web site information may constitute your selection criteria. For those who rent their homes seasonally, Saturday pickup is a required service.

The Task Force also believes that regimes may obtain significantly lower individual prices where group collection areas are available. These need to be negotiated based on the specific regime requirements.

The Task Force will monitor the changing market for waste services and revisit the issues as they mature. We believe that open competition based on service is good for all in the long run.

The ASPPPO and CSA Boards endorsed the Task Force's recommendations.

"These prices were obtained as a quote and property owners should verify the exact amount for the type of service they desire. Some providers may also charge a set-up fee"