



## “DOING BUSINESS IN SOUTHERN NEVADA” 2012 CONFERENCE



SPONSORS



NEVADA DEPARTMENT OF  
BUSINESS & INDUSTRY

VEGASINC



2012 CONFERENCE

## DOING BUSINESS IN SOUTHERN NEVADA

LAS VEGAS NORTH LAS VEGAS HENDERSON BOULDER CITY CLARK COUNTY

FRIDAY, MAY 11, 2012  
AT CLARK COUNTY COMMISSION CHAMBER

FACILITATED AND PRESENTED BY  
**SCORE**

HOSTED BY  
CLARK COUNTY DEPARTMENT OF BUSINESS LICENSE

Discussion based conference with 3 sessions in sequence  
Moderated by professional speakers  
Attendee Q & A Sessions

Free to Attend  
REGISTRATION IS REQUIRED

Register for all 3 sessions or individual session(s)  
See schedule for more information

THIS CONFERENCE WILL BE RECORDED BY CCTV CHANNEL 4

FOR FURTHER QUESTIONS OR MEDIA INQUIRIES  
CONTACT RAJ TUMBER AT 702-388-3104 OR [RTUMBER@SCORELV.ORG](mailto:RTUMBER@SCORELV.ORG)

## **“Doing Business in Southern Nevada” 2012 Conference**

On May 11th, 2012, SCORE is presenting an exciting event at the Clark County Commission Chamber. SCORE has brought together several business and community resources to discuss issues of importance to small business owners and entrepreneurs.

### **Topics of Discussion:**

Nevada Business Registration Portal, business licensing process of each jurisdiction, multi-jurisdiction business licensing, no cost business advisory resources, learn about Nevada Department of Business and Industry, Nevada State Taxation and IRS advisory resources, how SBA loan guarantee works, State funding, conventional lending, business loan qualification requirements, loan underwriting process, micro loan program, understanding of Venture Capital and Angel investing, Chambers of Commerces programs, strategic collaboration with various agencies, business incubation centers and many more topics.

### **Who should attend the conference?**

New and existing business owners:

- Businesses that are operating stable but foresee instability, and are seeking knowledge and guidance to plan long term stability.
- Businesses that are operating stable and want to determine the feasibility and viability of growth.
- New business owners who are looking for ways to position their business to the right direction.
- Potential new business owners who want to start right in the current economical conditions

### **Participating Panel of Experts:**

Nevada Department of Business and Industry, Nevada Secretary of State Representative, Las Vegas Business License, North Las Vegas Business License, Henderson Business License, Clark County Business License, Nevada Department of Taxation, Internal Revenue of Service Representative, SCORE, Nevada Small Business Development Center, Small Business Administration, Nevada State Bank, Wells Fargo Bank, Chase Bank, US Bank, Nevada Micro Enterprises, Nevada State Development Corporation, Meadows Bank, Las Vegas Chamber of Commerce, North Las Vegas Chamber of Commerce, Henderson Chamber of Commerce, Latin Chamber of Commerce, Urban Chamber of Commerce, Boulder City Chamber of Commerce and more.

## LOCATION



### **Clark County Commission Chamber**

500 S. Grand Central Parkway,  
Las Vegas, NV 89155.

**Friday, May 11, 9:30 AM to 3:00 PM**

### **REGISTRATION:**

Register for one session or all three sessions. Registration links are below near each panel description. The event is free, however, registration is required.

### **CONTACT:**

**Southern Nevada SCORE**

Raj Tumber

[rtumber@scorelv.org](mailto:rtumber@scorelv.org) or 702-388-6104

**See below to register**

## **9:00 AM: DOORS OPEN FOR SEATING**

### **9:30 AM: START**

- Clark County Commissioners opening remarks
  - Keynote by Terry Johnson, Director, Department of Nevada Business and Industry
  - “About SCORE” by Michael Johnston, SCORE District Director of Nevada Chapters
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### **10:15: FIRST PANEL - [REGISTER TO ATTEND THIS SESSION](#)**

#### **TOPICS OF DISCUSSION: BUSINESS REGISTRATION, LICENSING AND MORE.**

- Nevada Business Portal, understanding business licensing jurisdictions and processes in each jurisdiction, multi-jurisdiction business licensing, No cost business counseling resources, free and low cost business seminars, roles of Nevada's business and industry, Nevada State Taxation and IRS small business resources and more.

#### **MODERATORS**

- Elisabeth Daniels, Public Information Officer, Nevada Department of Business and Industry
- Serina Choi, Nevada Licensing Services.

#### **PANELISTS**

- Karen Michael, Nevada Business Portal Administrator, Nevada Secretary of State
  - Karen Duddlesten, Manager, Las Vegas Department of Business License
  - Margaret Glad, Manager, Henderson Department of Business License
  - Lana Hammond, Manager, North Las Vegas Business License Division
  - Allison Gigante, Assistant Manager of Operations, Clark County Department of Business License
  - Ashok Mirchandani, Deputy Director, Nevada Department of Business and Industry
  - Mary Patton, Tax Program Supervisor, Nevada Department of Taxation
  - Christine Footit, Senior Stakeholder Liaison, Internal Revenue of Service
  - Nevada Small Business Development Center
  - SCORE
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### **11:15 AM: WORD FROM OUR MEDIA SPONSORS**

- Bruce Spotleson, Group Publisher, Greenspun Media
  - KNPR (Nevada Public Radio)
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## 11:30 AM: LUNCH

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## 12:20 PM: WORD FROM OUR MEDIA EDITORIAL GUEST

- Las Vegas Review Journal / Las Vegas Business Press
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## 12:30 PM: SECOND PANEL - [REGISTER TO ATTEND THIS SESSION](#)

### TOPICS OF DISCUSSION: BUSINESS LENDING PROCESS AND RESOURCES

- SBA, State funding, conventional loans, business loan qualification requirements, loan underwriting process, micro loan program, crowd funding, understanding of venture capital and angel investing, and more.

### MODERATOR

- Robert Cushman, SCORE, Business Advisor

### PANELISTS

- Edward Brown, Chief of Finance, Small Business Administration (SBA)
  - Robert Hart, Vice President, Nevada State Bank
  - Monica Coburn, Vice President, Senior Business Relationship Manager, Wells Fargo Bank
  - Leanna Jenkins, Business Consultation, Nevada Micro Enterprises
  - Teresa Miranda, Business Development, Prestamos, CDFI, LLC
  - Eric Colvin, Vice President, Meadows Bank
  - Ryan Woodward, Senior Vice President, Chase Bank
  - US Bank
  - Nevada State Development Corporation (NSDC)
  - Ashok Mirchandani, Deputy Director, Nevada Department of Business and Industry
  - Norm Brown, Business Advisor, SCORE
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## 2:00 PM: BREAK

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## 2:10 PM: THIRD PANEL - [REGISTER TO ATTEND THIS SESSION](#)

### TOPICS OF DISCUSSION: CHAMBERS OF COMMERCE & BIZ INCUBATION CENTERS

- Chamber programs and seminar for small businesses, business incubation centers, potential collaboration with small business advice resources and more.

## **MODERATOR**

- Elisabeth Daniels, Public Information Officer, Nevada Business and Industry

## **PANELISTS**

- Curtis Cummings, CEO, North Las Vegas Chamber of Commerce
- Scott Muelrath, CEO, Henderson Chamber of Commerce
- Latin Chamber of Commerce
- Jill Rowland-Lagan, CEO, Boulder City Chamber of Commerce
- Las Vegas Chamber of Commerce
- Urban Chamber of Commerce
- Kathy Carrico, Nevada SBDC
- Greg Twedt, SCORE Marketing and Chamber Relations, SCORE

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**3:00 PM: END**

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[REGISTER TO ATTEND ALL 3 SESSIONS - ALL DAY EVENT - 9:30 TO 3:00 PM](#)

### **Additional Information:**

Additional resources from Federal and State agencies, lending institutions and other Chambers of Commerces will be present and seated in the front row of the audience.