



SCORE CHAPTER 243 PRESENTS

“DOING BUSINESS IN SOUTHERN NEVADA” 2012 CONFERENCE

MAY 11, 2012
9:30 AM TO 3:00 PM

AT CLARK COUNTY COMMISSION CHAMBER
HOSTED BY CLARK COUNTY DEPARTMENT OF BUSINESS LICENSE
500 S. Grand Central Parkway,
Las Vegas, NV 89155.

CONTACT
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FREE EVENT
REGISTRATION IS REQUIRED - SEE BELOW

9:00 AM: DOORS OPEN FOR SEATING

9:30 AM: START

- Clark County Commissioners opening remarks
 - Keynote by Terry Johnson, Director, Department of Nevada Business and Industry
 - “About SCORE” by Michael Johnston, SCORE District Director of Nevada Chapters
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10:15: FIRST PANEL - [REGISTER TO ATTEND THIS SESSION](#)

TOPICS OF DISCUSSION: BUSINESS REGISTRATION, LICENSING AND MORE.

- Nevada Business Portal, understanding business licensing jurisdictions and processes in each jurisdiction, multi-jurisdiction business licensing, No cost business counseling resources, free and low cost business seminars, roles of Nevada's business and industry, Nevada State Taxation and IRS small business resources and more.

MODERATORS

- Elisabeth Daniels, Public Information Officer, Nevada Department of Business and Industry
- Serina Choi, Nevada Licensing Services.

PANELISTS

- Karen Michael, Nevada Business Portal Administrator, Nevada Secretary of State
 - Karen Duddlesten, Manager, Las Vegas Department of Business License
 - Margaret Glad, Manager, Henderson Department of Business License
 - Lana Hammond, Manager, North Las Vegas Business License Division
 - Allison Gigante, Assistant Manager of Operations, Clark County Department of Business License
 - Ashok Mirchandani, Deputy Director, Nevada Department of Business and Industry
 - Mary Patton, Tax Program Supervisor, Nevada Department of Taxation
 - Christine Footit, Senior Stakeholder Liaison, Internal Revenue of Service
 - Nevada Small Business Development Center
 - SCORE
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11:15 AM: WORD FROM OUR MEDIA SPONSORS

- Bruce Spotleson, Group Publisher, Greenspun Media
 - KNPR (Nevada Public Radio)
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11:30 AM: LUNCH

12:20 PM: WORD FROM OUR MEDIA EDITORIAL GUEST

- Las Vegas Review Journal / Las Vegas Business Press
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12:30 PM: SECOND PANEL - [REGISTER TO ATTEND THIS SESSION](#)

TOPICS OF DISCUSSION: BUSINESS LENDING PROCESS AND RESOURCES

- SBA, State funding, conventional loans, business loan qualification requirements, loan underwriting process, micro loan program, crowd funding, understanding of venture capital and angel investing, and more.

MODERATOR

- Robert Cushman, SCORE, Business Advisor

PANELISTS

- Edward Brown, Chief of Finance, Small Business Administration (SBA)
- Robert Hart, Vice President, Nevada State Bank
- Monica Coburn, Vice President, Senior Business Relationship Manager, Wells Fargo Bank
- Leanna Jenkins, Business Consultation, Nevada Micro Enterprises
- Teresa Miranda, Business Development, Prestamos, CDFI, LLC
- Eric Colvin, Vice President, Meadows Bank
- Ryan Woodward, Senior Vice President, Chase Bank
- US Bank
- Nevada State Development Corporation (NSDC)
- Ashok Mirchandani, Deputy Director, Nevada Department of Business and Industry
- Norm Brown, Business Advisor, SCORE

2:00 PM: BREAK

2:10 PM: THIRD PANEL - [REGISTER TO ATTEND THIS SESSION](#)

TOPICS OF DISCUSSION: CHAMBERS OF COMMERCE & BIZ INCUBATION CENTERS

- Chamber programs and seminar for small businesses, business incubation centers, potential collaboration with small business advice resources and more.

MODERATOR

- Elisabeth Daniels, Public Information Officer, Nevada Business and Industry

PANELISTS

- Curtis Cummings, CEO, North Las Vegas Chamber of Commerce
- Scott Muelrath, CEO, Henderson Chamber of Commerce
- Latin Chamber of Commerce
- Jill Rowland-Lagan, CEO, Boulder City Chamber of Commerce
- Las Vegas Chamber of Commerce
- Urban Chamber of Commerce
- Kathy Carrico, Nevada SBDC
- Greg Twedt, SCORE Marketing and Chamber Relations, SCORE

3:00 PM: END

[REGISTER TO ATTEND ALL 3 SESSIONS - ALL DAY EVENT - 9:30 TO 3:00 PM](#)

Additional Information:

Additional resources from Federal and State agencies, lending institutions and other Chambers of Commerces will be present and seated in the front row of the audience.