

————— **THE LANG** —————
AFTERMARKET ANNUAL

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80 Products Analyzed

Accessories-Appearance	Constant Velocity Joints	Rack and Pinion Steering Units
Accessories-Handling	Emission Control Parts	Radiators
Accessories-Performance	Engine Bearings	Relays
Air Conditioning Parts	Engine Control Modules	Security and Detection Products
Alternators	Equipment	Sensors-Other
Antifreeze	Exhaust System Parts	Shock Absorbers
Ball and Roller Bearings	Filters-Oil, Air, Cabin and Fuel	Spark Plugs
Batteries	Front Wheel Drive Parts	Starters
Belts and Hoses	Fuel Injection Parts	Struts
Brake ABS Parts	Fuel Pumps	Thermostats
Brake Calipers-Loaded	Gas and Oil Additives	Timing Components
Brake Calipers-Unloaded	Gaskets	Tools
Brake Drums	Heating Parts	Trailer Electrical Connectors
Brake Hardware	Hitches and Towing Parts	Transmission Filters and Kits
Brake Hydraulic Parts-Other	Ignition Parts	Universal Joints
Brake Master Cylinders	Ignition Wire Sets	Valves-Engine
Brake Pads	Instruments and Gauges	Water Pumps
Brake Rotors	Lights and Lamps	Wiper Blades, Arms and Motors
Brake Shoes	Mass Air Flow Sensors	Wire and Cable
Camshafts	Motor and Transmission Mounts	Accessories-Other
Caps-Gas, Oil and Radiators	Motor Oil	Chemicals-Other
Carburetors	Oil Pumps	Electrical Products-Other
Chassis Parts	Oil Seals	Engine Parts-Other
Chemicals-Appearance	Oxygen Sensors	Fuel System Products-Other
Chemicals-Maintenance/Service	Pistons	Steering and Suspension Parts-Other
Clutches and Transmission Parts	Piston Rings	All Other Products
Constant Velocity Driveshafts	Power Steering Hoses and Pumps	

7 Service Outlets

Service Stations & Garages
Vehicle Dealers
Repair Specialists
Foreign Specialists
Tire Stores
Auto Parts Stores With Bays
Discount Stores/Mass Merch w/ Bays

6 DIY Outlets

Retail Auto Parts Stores
Discount Stores/
Mass Merchandisers
Jobbers
Vehicle Dealers
Drugstores/Supermarkets
All Other DIY Outlets

5 Distribution Channels

Traditional
Specialized
Original Equipment (OE)
Integrated
Import

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